The Perfect Bubbly for a June Wedding

Billecart-Salmon Brut Reserve “K&L Cuvée” (750ml) ..................$29.99

This cuvée is rich, toasty, and creamy on the palate with a long, lingering finish and fine bead. We think it’s the best value bubbly on the market today. Jim Barr’s expert tasting group rated it first, ahead of some big name (and big price) Champagnes. A perfect choice for that June wedding. Special case purchase price is $300 ($25 per bottle).

Check Our Website

Check out our new and improved Website at klwines.com, now directly connected to our inventory database in real time. Since many of our wines are rare and in limited supply, it’s nice to have the site reflect up-to-the-minute inventory and reduce your chances of seeing an item online when it’s out of stock. In addition, you can now view and maintain your own personal account, and check the status of any order (including current and past purchases from our site, the store, or the phone)—all within one area of the site. Also, this monthly newsletter is now available for download, so you can get a sneak peak at new releases and top picks in advance of receiving it in the mail. Past staff-written articles are archived in the staff section of the site.

There’s also information on K&L-sponsored events like tastings and dinners, information on our wine clubs, Bordeaux vintage reports, wine storage information, and more!

In 1997, we were pleased to see our Website recognized by several publications, including Money, Time, The Wall Street Journal, and Wine Spectator. We’ve always been confident about our selection of values from around the world, and now our technology can keep you current with our great inventory. As always, we appreciate your feedback and suggestions. Please send them to feedback@klwines.com.

Cheers and Happy Surfing! — Brian Zucker
The Long and Gruelling Trip of '01: Diary of a Mad Retailer

As I made the various appointments and meetings for the “Bordeaux” tasting trip of 2001, I knew I was putting a few too many entries on the itinerary but figured, since we were combining our Burgundy and Rhône trips (and a few other side trips) this year, we could handle it. After all, Trey and Kerri are young and used to my ambitious schedules. The cagey veteran Ralph Sands and long-time K&L Shaun Green were only dealing with the Bordeaux part of the trip. Burgundy buyer Keith Wollenberg would be with us for only two days in the “land of monopole.” After I e-mailed the final 4-page itinerary to our group, I received a few “Are you crazy?” and “Are you trying to kill us?” responses. I confess that even I thought I had booked a tad too much into the 16 day trip, leaving only three on-our-own meals for the entire trip. I rationalized, though, that while we would cover 2600 kilometers in France (not to mention the day in London) and were going to several wine regions of France, at least we would not have to make a second tasting trip this year. Besides, this trip would be special—the wines we were tasting (2000 Sancerre, 1999 Red Burgundy, 1999 and 2000 Rhône wines, and 2000 Bordeaux) would all be exceptional. Not since the memorable 1991 Jim Barr tasting trip or the 1986 Dr D tasting trip have we expected to find great wines in all the regions of France. Every appointment scheduled was important. So I assured everyone that the jam-packed schedule “was not as bad” as it looked. I was wrong. It was as bad as it looked. Looking back now at what was a long and gruelling trip, I need to thank all of the brave participants. Everyone held up well. . . . Maybe I can add a few more tastings on our 2002 trip?

London March 22. Warning: Don’t take the afternoon flight from SF to London and expect to feel great when you land, not even if you travel business class. Kerri, Trey, and I arrived at 7 am in rainy London and made it to our hotel for our 9 am appointment. Then off to a disappointing Christie’s auction (I bought only one bottle) and to a lunch meeting with another UK supplier. Though the sun had come out by the end of lunch, the three of us were dragging and not looking forward to our 3:30 pm appointment and dinner meeting. We had to leave the hotel at 5 am the next morning to catch a flight to Paris!

Paris/Sancerre/Beaune March 23. Warning: Don’t take the 6:55 am flight from London (mad cow country) to Paris (hoof-and-mouth and mad cow country) and expect to feel great when you land, knowing that you have a 1 pm Sancerre appointment and tasting, a 5 pm tasting in Beaune, as well as a 8 pm dinner in Beaune. One of the rougher days of the trip, but rewarding. Tasting great 2000 Sancerres from Franck Millet and some exceptional 1999 Bourgundies with the Champy people in Beaune made up for the 300+ miles of driving (including one hour of being lost). In Beaune we met up with Keith, who was on the last leg of his Burgundy-Alsace trip. A good night’s sleep was had by all.

Beaune/Southern Rhône, March 24-26. A beautiful day for the Saturday market in Beaune and two large tastings and a dinner meeting finished the short Burgundy leg of the trip. A busy Sunday followed. By 7 am we were on the road to Château Montfaucon, 240 miles to the south, for a great picnic lunch and tasting of their superb 1999 and 2000 Rhône wines. It was back to the hotel for an afternoon Rhône tasting, and then off to Gigondas to taste the excellent Moulin de la Gardette 1999 and 2000 wines. That evening we enjoyed a great truffle dinner with Jean-Baptiste Meunier of Moulin de la Gardette. Monday was packed with appointments at Bouchard (Valreas), Rocher (Cairanne), and then an 8 pm dinner with Florence and Daniel Cathiard of Smith-Haut-Lafitte rounded out the afternoon Rhône tasting, and then off to Gigondas to taste the excellent Moulin de la Gardette 1999 and 2000 wines. That evening we enjoyed a great truffle dinner with Jean-Baptiste Meunier of Moulin de la Gardette. Monday was packed with appointments at Bouchard (Valreas), Rocher (Cairanne), and Soumagne (Rasteau). We suffered through a superb lunch with Françoise and Jon Larum at Girasol (their 1998s are great!) and then drove off to Châteauneuf for two tastings. An excellent meal and tasting with Céleste Chassagne capped off a wonderful but exhausting day.

Châteauneuf-du-Pape/Bordeaux, March 27. They said it couldn’t be done, but we managed to taste the staggering 1999 and 2000 DomaineMarcoussis wines by 9 am and left for Bordeaux, 360 miles away, for the first Bordeaux tasting of the trip. We actually walked into Château Olivier at 2:30 pm for the UGC Graves tasting, where we met up with Ralph and Shaun. A 5 pm tasting at Haut-Brion and then an 8 pm dinner with Florence and Daniel Cathiard of Smith-Haut-Lafitte rounded out the day. By then we knew the 2000 Bordeaux wines were going to be exceptional.

Bordeaux March 27-April 5. Yes, the long and gruelling trip of ’01 had finally taken us to Bordeaux, our ultimate destination. Ever since the last Cabernet grape was harvested in October 2000, we had heard glowing reports from the “vintage of the Century” to “best in memory.” We had to see for ourselves if the reports were well-founded or just hype. As we left for home at 5 am on April 5, it was apparent to all of us that Bordeaux 2000 was indeed a very fine vintage, even excellent. The warm, dry weather at harvest from mid August ’til early October, combined with ever improving technology and vineyard management have put this year’s quality way above most recent good vintages such as 1995, 1996.

(continued on page 17)
# 1999 Bordeaux Pre-Arrival

We just tasted some of the top 1999s and they are showing extremely well. They have gained weight (like I did on the trip) and promise to be great values. Word has it that some of the top wine writers and raters will adjust their scores upward for those who buy by the points. Our 8-page tasting notes and assessment of the vintage is available in our stores and on our Website klwines.com. Also, check out the Website for up-to-date prices and inventory. Prices subject to change without notice.

## Graves

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Troplong-Mondot</td>
<td>$19.95</td>
</tr>
<tr>
<td>La Fleur de Jaugue</td>
<td>Inquire</td>
</tr>
<tr>
<td>Smith-Haut-Lafitte</td>
<td>$29.95</td>
</tr>
<tr>
<td>Vieux Château Certan</td>
<td>Inquire</td>
</tr>
<tr>
<td>Petit-Village</td>
<td>$41.95</td>
</tr>
</tbody>
</table>

## Right Bank: Saint-Émilion

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
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</thead>
<tbody>
<tr>
<td>Ausone</td>
<td>Inquire</td>
</tr>
<tr>
<td>Chapelle d’Ausone</td>
<td>$36.95</td>
</tr>
<tr>
<td>Cheval Blanc</td>
<td>$169.00</td>
</tr>
<tr>
<td>Canon-La-Gaffelière</td>
<td>$41.95</td>
</tr>
<tr>
<td>Côte Baleau</td>
<td>Super value</td>
</tr>
<tr>
<td>Ferrand Lagrard</td>
<td>$28.95</td>
</tr>
</tbody>
</table>

Perfumed, cranberry aromas, and very powerful and concentrated fruit with ample, well-integrated tannin on the finish. It is bigger than most of the wines for this area. Flashy oak. Very pure. Awesome.

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Figéac</td>
<td>$54.95</td>
</tr>
<tr>
<td>Gracian</td>
<td>Very limited availability</td>
</tr>
<tr>
<td>La Conpade</td>
<td>Inquire</td>
</tr>
<tr>
<td>La Fleur de laugue</td>
<td>$19.95</td>
</tr>
<tr>
<td>Monbousquet</td>
<td>$55.95</td>
</tr>
<tr>
<td>Pavie</td>
<td>$99.95</td>
</tr>
<tr>
<td>Petit Cheval</td>
<td>$33.95</td>
</tr>
<tr>
<td>Troplong-Mondot—Outstanding value</td>
<td>$38.95</td>
</tr>
</tbody>
</table>

## Right Bank: Pomerol, Lalande de Pomerol

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bon Pasteur</td>
<td>$39.95</td>
</tr>
<tr>
<td>Giguidt “Cuvée Viva,” Côte de Blaye</td>
<td>$12.95</td>
</tr>
<tr>
<td>Les Grands Marechaux, Côte de Blaye</td>
<td>$9.99</td>
</tr>
<tr>
<td>Le Sorgue, Lalande de Pomerol</td>
<td>$18.95</td>
</tr>
<tr>
<td>L’Evangile</td>
<td>$109.95</td>
</tr>
<tr>
<td>Petit-Village</td>
<td>$41.95</td>
</tr>
</tbody>
</table>

We believe that Petit-Village may have made their best wine, ever. Dark, deep purple color, toasty aromas, full mouthfeel. Rich, thick integrated tannins.

## Vieux Château Certan

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Southern and Middle Médoc</td>
<td>Inquire</td>
</tr>
<tr>
<td>(Saint-Julien, Margaux, &amp; Haut-Médoc)</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ducru-Beaucaillou, Saint-Julien</td>
<td>$41.95</td>
</tr>
<tr>
<td>Langon-Barton, Saint-Julien</td>
<td>$24.95</td>
</tr>
</tbody>
</table>

We loved this wine last year and it’s even better now. Meaty, toasty, bacony aromas. Very broad and sweet on the palate, with great balance. A steal.

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Léoville-Barton, Saint-Julien</td>
<td>Inquire</td>
</tr>
<tr>
<td>Léoville-Barton, Saint-Julien (1.5L)</td>
<td>$71.95</td>
</tr>
</tbody>
</table>

One of the best wines of the vintage. Rich, concentrated, and pure. This wine is a great cellar candidate. Superb value! Still great as of April 1, 2001.

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Léoville-Las-Cases, Saint-Julien</td>
<td>$68.95</td>
</tr>
</tbody>
</table>

This deeply extracted, black wine has a splash of ripe raspberries and black fruits.

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Talbot, Saint-Julien</td>
<td>$21.95</td>
</tr>
<tr>
<td>d’Angludet, Margaux</td>
<td>$16.95</td>
</tr>
<tr>
<td>d’Angludet, Margaux (1.5L)</td>
<td>$33.95</td>
</tr>
</tbody>
</table>

Just tasted and it has improved tremendously in the barrel. Woderful balance.

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Margaux, Margaux</td>
<td>$124.95</td>
</tr>
</tbody>
</table>

Just tasted. Silky smooth with excellent length on the palate.

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pavillon Rouge, Margaux</td>
<td>$26.95</td>
</tr>
<tr>
<td>Cantenamer, Haut-Médoc</td>
<td>$16.99</td>
</tr>
</tbody>
</table>

One of the best values of the vintage. Rich, toasty, long on the palate.

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>La Tour-Carnet, Haut-Médoc</td>
<td>$16.95</td>
</tr>
</tbody>
</table>

Deep purple color. Sweet oak and delicious thick, sweet cassis fruit.

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Potensac, Médoc</td>
<td>$16.99</td>
</tr>
<tr>
<td>Pauillac, Moulis</td>
<td>$17.95</td>
</tr>
</tbody>
</table>

Sweet and creamy. Vanilla notes. Sleeper! Very, very good once again.

## (Pauillac & Saint-Éstèphe)

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Carruades de Lafite, Pauillac</td>
<td>$24.95</td>
</tr>
</tbody>
</table>

A touch of sweetness with crushed blackberry and cinnamon notes.

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Clerc-Milon, Pauillac</td>
<td>$27.95</td>
</tr>
<tr>
<td>Grand-Puy-Ducasse, Pauillac</td>
<td>$18.95</td>
</tr>
<tr>
<td>Grand-Puy-Lacoste, Pauillac</td>
<td>$27.95</td>
</tr>
</tbody>
</table>

Shows its strong, round Cabernet character. Touch of earthiness on the nose. Delicious notes of plum and orange. The wine is quite elegant for this property.

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Haut-Batailley, Pauillac</td>
<td>$20.95</td>
</tr>
<tr>
<td>Lafite-Rothschild, Pauillac</td>
<td>Inquire</td>
</tr>
<tr>
<td>Latour, Pauillac</td>
<td>$124.95</td>
</tr>
</tbody>
</table>

Just tasted—a knock out of a wine.

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lynch-Bages, Pauillac</td>
<td>$33.95</td>
</tr>
<tr>
<td>Lynch-Bages, Pauillac (1.5L)</td>
<td>$67.95</td>
</tr>
</tbody>
</table>

This continues to be one of the stars of the vintage.

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mouton-Rothschild, Pauillac</td>
<td>Inquire</td>
</tr>
<tr>
<td>Pichon-Baron, Pauillac</td>
<td>$33.95</td>
</tr>
<tr>
<td>Pichon-Lalande, Pauillac</td>
<td>$38.95</td>
</tr>
</tbody>
</table>

Pichon-Lalande made an excellent ’99. Cedar, oak, cinnamon and spice notes mark this soft, fruity wine. Nice strength, grip, and length on the finish. This wine has really put on flesh. Superb.

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pontet-Canet, Pauillac</td>
<td>$23.95</td>
</tr>
<tr>
<td>Cos d’Estournel, St-Éstèphe</td>
<td>$38.95</td>
</tr>
</tbody>
</table>

Shows a lot of mineral and oriental spice in the nose, and those scents really open up after a few minutes in the glass. A steal at this price.

## Sauternes

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Climens (375ml)</td>
<td>$19.95</td>
</tr>
</tbody>
</table>

Apricot, classic Barsac, elegant, super.

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Doisy-Védrines (375ml)</td>
<td>$11.95</td>
</tr>
</tbody>
</table>

Thick and rich, broad honeyed flavors.

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Guiraud (375ml)</td>
<td>$13.95</td>
</tr>
</tbody>
</table>

Pineapple, honey, coconut aromas, fine length and depth of flavor.

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rayne-Vigaurd (375ml)</td>
<td>$11.95</td>
</tr>
</tbody>
</table>

Thick and rich, broad honeyed flavors.

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rieussec (375ml)</td>
<td>$14.95</td>
</tr>
</tbody>
</table>

Lemon and citrus aromas, fine mid-palate depth, round, rich, and long.

<table>
<thead>
<tr>
<th>Wine Name</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Suduiraut (750ml)</td>
<td>$27.95</td>
</tr>
</tbody>
</table>

Ripe coconut aromas, very thick and rich, heavy body. Good depth, lush.

See our website www.klwines.com for tasting notes and accurate inventories.
1986 Haut-Brion, Graves $199.00
   Fabulous wine. Mineral and earth and sweet fruit.
1986 Mouton-Rothschild, Paulliac $399.00
1986 Pichon-Lalande, Paulliac $169.00
1988 Cos d'Estournel, St-Estèphe $109.00
   Softening and will be great in a few years.
1988 Domaine de Chevalier, Graves $89.00
1988 Latour, Paulliac $199.00
   Should be great in a few years.
1988 Léoville-Barton, St-Julien $88.00
   A superb, mature, delicious '88. Value!
1988 Pichon-Baron, Paulliac $99.00
1988 Pichon-Lalande, Paulliac $119.00
1989 Ducru-Beaucaillou, St-Julien $109.00
1989 Haut-Brion, Graves $479.00
1989 Latour, Paulliac $199.00
   Inquire
1989 Pichon-Lalande, Paulliac $149.00
1990 Laffite-Rothschild (1.5L) $199.00
   Collector's alert. A 26 wine set.
1990 Latour, Paulliac $199.00
1990 Palmer, Margaux $149.00
1990 Pichon-Lalande, Paulliac (1.5L) $229.00
1991 Latour, Paulliac $199.00
1991 Pichon-Lalande, Paulliac $179.00
1992 Léoville-Barton, St-Julien $29.99
1992 Pichon-Lalande, Paulliac $32.95
1992 Haut-Brion, Graves $94.95
1993 Pichon-Baron, Paulliac $32.95
1993 Margaux, Margaux $199.00
1993 Pape-Clement, Graves $49.95
   Black cherry and cassis flavors. Will cellar well.
1994 Bourgneuf, Pomerol Inquire
1994 Mouton-Rothschild, Paulliac $139.00
1994 Latour, Paulliac $169.00
1994 Léoville-Barton, St-Julien $49.95
1994 Pontet-Canet, Paulliac $49.95
1995 Beau-Soleil, Pomerol $29.95
   Soft, forward, luscious wine. Super now.
1995 Calon Segur, St-Estèphe $59.95
1995 Haut-Brion, Graves $179.00
1995 Léoville-Las-Cases, St-Julien $124.95
1995 Léoville-Barton, St-Julien $56.99
   Excellent value.
1995 Pavillon Rouge, Margaux $54.95
1996 Clos Fortet, St-Emilion $44.95
1996 Clement Pichon, Medoc $18.95
   Redolent with currants, cassis fruit and a lovely roasted-coffee tone.
1996 Clinet, Pomerol $99.99
   Tons of toast and smoky undertones and a good amount of tannin. Parker: 91-93+ pts.
1996 Ducru-Beaucaillou, St-Julien $119.00
1996 d'Issan, Margaux Inquire
   One of the Spectator's top 100 in 1996. Toasty and elegant for the vintage.
1996 Haut-Brion, Graves $179.00
1996 Larose Trintadon, Medoc $12.99
1996 Léoville-Las-Cases, St-Julien $69.95
   One of the great wines of the vintage. A massive wine that requires several more years cellaring.

1986 Pichon-Lalande, Paulliac $169.00
1986 Mouton-Rothschild, Paulliac $399.00
1997 Belgrave, Paulliac $199.00
   Soft and elegant. Delicious wine.
1997 Cos d'Estournel (1.5L) Inquire
   Toasty oak and blackberry aromas. Deep color, chunky on the palate. Elegant and delicious now.
1997 Dame de Montrose, St-Estèphe $19.95
   Great second. Toasty, tobacco aromas & flavors.
1997 Fleur Maitlet, Pomerol $15.95
   Great flavor and richness on palate. Drink now.
1997 Grand Chênes Prestige, Médoc Inquire
   From the berryblack cherry to the nutmeg spice, this big oak is one palate-pleasing Bordeaux.
1997 Grand-Mauges, St-Emilion $34.95
1997 Greysac, Médoc $13.95
1997 Langoa-Barton, St-Julien $26.95
1997 Langoa-Barton, St-Julien (1.5L) $54.95
   The Langoa is peppery and spicy with a good mid-palate impression. Stuffing for 10+ years.
1997 Léoville-Barton, St-Julien $36.95
   One of the best of the vintage! Elegant, up-front, with a core of round tannin and ripe fruit. Sweet pepper, black fruit aromas. Cellar for 15+ years.
1997 Léoville-Las-Cases, St-Julien $99.00
1997 Lynch-Bages, Paulliac (1.5L) $99.95
1997 Pichon-Lalande, Paulliac $59.95
1997 Pichon-Lalande (1.5L) $123.95
   Forward sweet fruit, all the great features.
1997 Smith-Haut-Lafitte, Graves $29.95
1997 Tour de Pez, St-Éstephe $19.99
1998 Belgrave, Médoc $18.95
   Good mid-term cellar candidate.
1998 Croix de Rambeaux, St-Emilion $14.95
   Merlot luscious, good concentration of flavor.
1998 d'Angludet, Margaux (1.5L) $40.95
1998 Gloria, St-Julien $24.95
1998 La Garde, Pessac-Leognan $16.95
   One of the best values in the store. Lush!
1998 Lamothe-Bergeron, Médoc $12.95
   Located in the village of Cussac, north of Arnauld between Margaux and St-Julien, this vineyard lies low to the river, has a heavy clay soil and lots of surrounding forest. Lamothe is big, bold and a little rustic. A serious mouthful of wine.
1998 Langoa-Barton, St-Julien $31.95
1998 Langoa-Barton, St-Julien (1.5L) $62.95
   Superb richness and power. Cellar it five years.
1998 l'Annonciation, St-Emilion $13.95
   Lush, fruity and forward. Toasty oak.
1998 Magdelaine, St-Émilion $79.95
   91 points by the raters. One for the cellar. Layers of black fruit flavors.
1998 Palmer, Margaux $76.95
1998 Pichon-Baron, Paulliac $42.95
1998 Pressac, St-Émilion $15.95
   Don't miss this value. Pain grillé aromas and ripe fruity flavors.
1998 Quinault l'Enclos, St-Émilion Inquire

BORDEAUX IN STOCK 1953–1998

1970-1995 Vertical Set
Mouton-Rothschild $5999.00
   Collector's Alert. A 26 wine set.

1970 Pichon-Lalande, Paulliac $169.00
1975 Latour, Paulliac $229.00
   Clyde just had this wine from his cellar: it's softening up and is delicious right now.
1975 Pichon-Lalande, St-Julien $149.00
1976 Léoville-Las-Cases, St-Julien $79.00
   Ripe and fruity. Drink it now.
1979 Léoville-Las-Cases, St-Julien $79.00
1979 Cos d'Estournel, St-Estèphe $89.95
   One of the best of the vintage.
1981 Belgrave, Paulliac (1.5L) $89.95
   Original wood boxes. Ready to drink.
1981 Cos d'Estournel, St-Estèphe $79.00
   This wine is great to enjoy right now.
1981 Ducru-Beaucaillou, St-Julien $89.00
1981 Gruaud-Larose, St-Julien $199.00
1981 Pichon-Lalande, Paulliac $119.00
1982 Braire D'ucru, St-Julien $99.95
1982 Cantemerle, Médoc $79.95
   Great value.
1982 Domaine de Chevalier, Graves $79.95
1982 Ducru-Beaucaillou, St-Julien $169.00
1982 Figeac, St-Émilion $179.95
1982 Haut-Bailly, Graves $79.95
1982 Haut-Brion, Graves $329.00
   Rich, minerally, round, mouthwatering.
1982 Léoville-Barton, St-Julien $149.00
1982 Léoville-Las-Cases, St-Julien $299.00
1982 Lynch Bages, Paulliac $199.00
1982 Mouton-Rothschild, Paulliac $569.00
1982 Palmer, Margaux (6L) $179.99
1982 Pichon-Lalande, Paulliac $329.00
1982 Pichon-Lalande, Paulliac (1.5L) $699.00
1983 Belgrave, Paulliac (3L) $199.95
   Still rich and powerful.
1983 Calon-Segur, St-Estèphe $79.95
1983 Montrose, St-Estèphe $79.00
1983 Petrus, Pomerol $399.00
1985 Pichon-Lalande, Paulliac $149.00
1986 Cos d'Estournel, St-Estèphe $139.00
   One of the great wines of the vintage. A massive wine that requires several more years cellaring.

See our award winning website www.klwines.com for new arrivals and K&L top ten picks.
Our 1998, 1999, and 2000 Bordeaux tasting notes are listed at www.klwines.com
**Brian's Rock Steady Best Bets**

One of the things K&L has going for it is history. We have been fortunate over the years to “make nice” with a whole lot of you good folks and wine producers as well. A big benefit for all is our Kalinda label. These wines are individually chosen by our staff, always priced below market value, and generally adored by all.

**2000 Kalinda Amador County Sauvignon Blanc $9.99**

**1997 Kalinda Santa Barbara Pinot Noir $9.99**

Kalinda wines get to “be” by tasting fantastic for the moolamoola, plain and simple. The Sauvignon Blancs of the past have been different in style with each cuvée/vintage. This 2000 model is so well-balanced it’s arguably our best ever. A very pretty floral nose leads to great melon flavors with a crisp edge that reminds us of New Zealand SBLs, which are also terrific. Our ’97 Pinot Noir with its bottle age, has developed into a rich finishing, mature wine. More spicy than fruity, it will drink well all year and is very enjoyable. Going fast!

**1999 Mount Eden MacGregor Chardonnay $16.99**

Like last month’s Olivet Lane wines, Mount Eden has been very, very good to us these past decades (wow, decades!). With some time in the bottle, this 1999 will develop the same rich butterscotch flavors we have enjoyed over and over again. Truly a star in these parts—this current release is the Julia Roberts of California Chardonnay.

May all your gardens flourish, Brian Keating

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**Trey's Top Picks!**

How can I write about California wines when I have been in France for the past two weeks? An exhausting trip, we covered about 2700 kilometers. We hit Sancerre, Burgundy, the Rhône Valley, and then Bordeaux for the last nine days of the trip. The quick report: There is a great deal of excitement in Burgundy about the 1999 reds; the Rhône has its third excellent vintage in a row with the 2000s; and Bordeaux has a great vintage in 2000, while the 1990s have developed nicely in barrel. The day after I got back I was in the gym trying to work off some of the foie gras, when I overheard a guy talking about a trip that his wife had planned to the Napa Valley. He was upset because she planned two days of wine tasting in a row. He said that two days was just too much. I was thinking, try 14 days in a row. Try going to sleep with a black tongue every night. The first wine of the day is in your mouth before 9:00 am, sometimes before 8:30. Every lunch includes lots of wine, cheese, and dessert, followed by several more tasting appointments and then on to a long dinner—often without a break or even a chance to rest. These tasting trips are not all they are cracked up to be. So for everyone at K&L responsible for allowing me to go on these trips I say, “Thank you, I think.” —Trey

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**WHITE BORDEAUX/SAUTERNES**

**BOTTLE**

**1998 Michel Lynch Sauvignon Blanc...........................................$7.49**

**1999 Château Grand Mayne, Entre-Deux-Mers ..................................$7.99**

Very fruity and floral. Easy to drink. Value!

**1998 Château Mayne Leveque, Graves..............................................$9.99**

Pale yellow, fresh and floral scents of honeysuckle and peaches, dry and crisp.

**1999 Château Beauregard Ducasse, Graves......................................$12.95**

**1999 Château Le Thil, Graves....................................................Inquire**

Creamy on the palate. Some oak on the nose, but balanced by crisp acidity.

**1997 Château Landiras, Graves......................................................$14.99**

Some citric notes with a creamy mid-palate impression.

**1975 Château Climens, Barsac.......................................................$109.00**

***** Broadbent: “Fabulous harmonious bouquet...sweet...full...delicious”.

**1985 Château Yquem, Sauternes....................................................$249.00**

**1986 Château Climens, Barsac.......................................................$89.95**

96 pts Parker: “A stunning example of Climens at its very best.”

**1986 Château Guiraud, Sauternes....................................................$49.95**

96 pts Parker: “Layer upon layer of honeyed fruit...It is a great wine.”

**1988 Château Climens, Barsac.......................................................$89.95**

95 pts Parker: “continues to develop exceptionally...superb aromatics...a worthy rival of the dazzling 88”.

**1990 Château Climens, Barsac.......................................................$89.95**

95 pts Parker: “continues to develop exceptionally...superb aromatics...a worthy rival of the dazzling 88”.

**1990 Château Yquem, Sauternes....................................................$249.00**

**1994 Château Yquem, Sauternes (1.5L)..............................................$299.00**

**1995 Château Yquem, Sauternes....................................................$189.95**

**1996 Treciuc “Le Pin” (500 ml)—An SF Favorite. .................................$9.99**

**1997 Doisy-Védrines, Sauternes—Superb...........................................$38.95**

**1997 Doisy-Védrines (375 ml)..........................................................$19.95**

**1998 Château Les Rocques, Loupiac..................................................$15.95**

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**May Day Venue Moved**

*By Jim N E Krikett*

(Reuters, May 1) In an unprecedented display of European solidarity, the Russian government and the Dizzey Corporation secretly agreed last year to move the huge May Day festivities in Red Square to the Magic Kingdom at EuroDizzey. The result was one of the most exciting and unique events ever seen in Paris! The only missiles on display were giant wine bottles (sized 100, 200 and 500 liters) parading through the streets of Fantasyland.

The reviewing stand hosted an unusual array of celebrities, all sponsoring the top wines. The military, led by Major Mann Drake and Captain “Bat” Guano, backed the K&L favorite 1998 Valreas, Bouchard ($9.99), with a wonderfully bright blackberry flavor, very spicy with excellent balance. There was no time for Super Bowl MVPs when the French National Soccer Team cheered its entry from just beyond the Côtes du Rhône, the 1998 Côtes du Luberon, Domaine de Fontenille ($119.99). “Twas a robust, deep, firm and earthy wine, plum/raisined blackcurrant, long and delicious—a real sleeper and major bargain. Wine and food superstars Paul Caboose and Eddie N Gheegaul threw their support behind the remarkable 1998 Rasteau Confinace, Domaine de la Soumade ($Inquire). “As good as it gets,” exclaimed Jack & Nicole’s son, Damien: an engrossingly deep berry, intricately structured, with miles of trails, textures, spices, herbs, leather and heater.

The celebration culminated with General Ben Knee and his jets flying by in odd formation over Adventureland, followed by famous aviator Major “King” Kong in his retro B-52, tomaring the top wines. The military, led by Major Mann Drake and Captain “Bat” Guano, backed the K&L favorite 1998 Valreas, Bouchard ($9.99), with a wonderfully bright blackberry flavor, very spicy with excellent balance. There was no time for Super Bowl MVPs when the French National Soccer Team cheered its entry from just beyond the Côtes du Rhône, the 1998 Côtes du Luberon, Domaine de Fontenille ($119.99). “Twas a robust, deep, firm and earthy wine, plum/raisined blackcurrant, long and delicious—a real sleeper and major bargain. Wine and food superstars Paul Caboose and Eddie N Gheegaul threw their support behind the remarkable 1998 Rasteau Confinace, Domaine de la Soumade ($Inquire). “As good as it gets,” exclaimed Jack & Nicole’s son, Damien: an engrossingly deep berry, intricately structured, with miles of trails, textures, spices, herbs, leather and heater.

May all your gardens flourish, Brian Keating
### CHARDONNAY

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<td>1999 Dreyer Sonoma, Sonoma</td>
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### SAUVIGNON/FUMÉ BLANC

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<td>1999 Hushc, Mendocino</td>
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<td>1999 Pedi Two Hearts, Napa</td>
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<td>2000 Sterling, Sonoma</td>
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<td>1999 Morgan, California</td>
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<tr>
<td>2000 Kalinda, Amador</td>
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Will remind you of a wonderful Sancerre. Aroma of figs, melons and limes. In the mouth, it is dry, crisp, and clean with just a touch of grassiness.

1998 Simi, Sonoma                           | $9.99  |
1998 Emmolo, Napa                           | $10.99 |
1998 Château Potelle, Napa                  | $10.99 |
1999 Honig, Napa                            | $10.99 |

Crisp, hints of melon. Great acidity, freshness.

1999 Pedi King, Sonoma                      | $10.99 |
1999 Davis Bynum, Russian River             | $10.98 |
1999 Bernardus, Monterey                    | $11.98 |
1998 Murphy-Goode, Sonoma                   | $11.99 |
2000 St Supery, Napa                        | $11.99 |
1999 Stonenage, Napa                        | $12.99 |
1999 Charles Krug, Napa                     | $12.99 |
2000 Mason, Napa                            | $12.99 |
1999 Whitehall Lane, Napa                   | $14.95 |
1999 Caymus, Napa                           | $15.99 |
1999 Liparita, Napa                         | $15.99 |

Crisp, fresh, hints of figs and lemon zest!

1999 Napa Valley Wine Company               | $15.99 |
1999 Stags Leap, Napa                       | $17.99 |
1999 Cain Muske                            | $17.99 |
1998 Chance Creek, Redwood Valley           | $19.99 |
1999 Matanzas Creek, Sonoma                 | Inquire|

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Our top ten recommendations are listed at our website [www.klwines.com](http://www.klwines.com)
1998 Beringer Founders Estate $24.98
1997 Blackstone, California $24.99
1997 Gallo, Sonoma $24.98
1998 Hawkcrest, California $24.99
1997 Zellerbach, Sonoma $24.99
1998 Clos du Bois, Sonoma $24.99
1998 Rodney Strong, Sonoma $24.99
1998 Seven Peaks, Central Coast $24.99
1997 Lockwood, Monterey $24.99
1998 Lyeth Meritage $24.99
1998 Hess Select, California $24.99
1998 Viola, Napa (Elan Vineyards) $24.99
1997 Columbia Crest Reserve Red $24.99
1997 Clos du Bois, Sonoma $24.99
1998 Quail Ridge, Napa $24.99
1996 Viola, Napa (Elan Vineyards) $24.99
1998 Folie-à-Dux Reserve, Napa $24.99
1997 Stonefly Cab Franc $24.99
1997 Duncan Peak, Mendocino $24.99
1997 San Angelo, Alexander Valley $24.99
1997 Rombauer, Napa $24.99
1997 Robert Mondavi Reserve $24.99
1998 Turner Road, Napa $24.99
1997 Souverain, Alexander Valley $24.99
1998 Quintana, Laurel Glen $24.99
1998 Cloverdale Ranch, Alex Valley $24.99
1997 Sterling, Napa $24.99
1996 Grace, Napa $24.99
1998 Vino, Napa $24.99
1998 Anna, Alexander Valley $24.99
1997 La Rougette, Cabernet Franc $24.99
1997 Franciscan, Napa $24.99
1998 Stonehedge, Napa $24.99
1997 Bevedere, Dry Creek $24.99
1998 Folie-à-Deux, Napa $24.99
1997 Hahns Fahden, Napa $24.99
1997 La Rougette, Cabernet Franc $24.99
1998 Marcella, Napa $24.99
1997 Sausal, Alexander Valley $24.99
1997 Simi, Alexander Valley $24.99
1997 Beringer Knights Valley $24.99
1997 Crono Concerto $24.99
1997 Philippe Lorraine, Napa $24.99
1996 Viola, Napa (Elan Vineyards) $24.99
1997 Wellington “Random Ridge” $24.99
1998 Quail Ridge, Napa $24.99
1997 Columbia Crest Reserve Red $24.99
1997 Adelaida, Paso Robles $24.99
1997 Floral Springs, Napa $24.99
1998 Laurel Glen “Counterpoint” $24.99
1997 Markham, Napa $24.99
1997 Robert Mondavi, Napa $24.99
1998 Mount Eden, Santa Cruz $24.99
1997 Casa Nuestra, Quixote $24.99
1997 Copper Garrod, Santa Cruz $24.99
1998 Delectus, Proprietors Blend $24.99
1997 Kenan, Napa Hillside Select $24.99
1998 Turnbull, Napa $24.99
1998 Honig, Napa $24.99
1995 Amici, Napa $24.99
1997 Fresmanko Abbey, Napa $24.99
1997 Trefethen, Napa $24.99
1997 Peterson “Bradford Mt” $24.99
1997 Artesa, Napa $24.99
1997 Clos du Bois Maristone $24.99
1996 Bernardus “Marinus” $24.99
1997 Cinnabar, Santa Cruz Mnts $24.99
1998 Folie-à-Dux Reserve, Napa $24.99
1997 Stonefly Cab Franc $24.99
1997 Duncan Peak, Mendocino $24.99
1997 Arbrios, Alexander Valley $24.99
1997 Rombauer, Napa $24.99
1997 BR Cohn “Olive Hill” $24.99
1997 Smith Madrone, Napa $24.99
1997 Grich Hills, Napa $24.99
1997 St Francis Sonoma Reserve $24.99
1997 Franciscan “Magnificat” $24.99
1997 Elan Vineyards, Napa $24.99
Ripe blackberry, cherry, black plum skin fruit with spices and mint, cedar and anise.
1997 Frazier, Napa $24.99
1997 Liparita, Napa $24.99
1998 Robert Craig “Affinity” $24.99
1997 Steven Kent, Livermore $24.99
1997 Alexander Valley $24.99
1998 Delectus, Napa $24.99
1998 Shafer, Napa $24.99
1998 Signorello, Napa $24.99
1998 Plumpjack Estate, Napa $24.99
1997 Galleron Laine, Napa $24.99
1998 Oakville Ranch, Napa $24.99
Forward wine, hints of cedar and black cherries.
1997 Conn Valley, Napa $24.99
1998 Lewis, Napa $24.99
Concentration and structure for the cellar.
1997 Thomas Fogarty, Napa $24.99
1998 Miner, Oakville $24.99
1997 Icaria Creek, Alexander Valley $24.99
1998 Lewis Reserve, Napa $24.99
1997 Lancaster Red $24.99
1998 Caymus, Napa $24.99
1998 Staglin, Napa $24.99
1998 “La Jota” 17th Anniversary $24.99
1997 Turnbull Proprietary Red $24.99
1997 Conn Valley “Eloge” $24.99
1998 Livingston Mofett “Gemstone” $24.99
1996 Beringer Private Reserve $24.99
1998 Oakford, Napa $24.99
1997 Robert Mondavi Reserve, Inquire

See our new-arrival Cabernets with tasting notes on our website at www.klwines.com
## ZINFANDEL

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A meaty mouthful of black plum fruit, smooth toasty oak and soft, supple tannins. —Shaun

If it goes as fast as last year, you had better hurry!

## MERLOT

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<td>Echelon Central Coast</td>
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<td></td>
</tr>
</tbody>
</table>

A meaty mouthful of black plum fruit, smooth toasty oak and soft, supple tannins. —Shaun

This tasty Zin is also available in half bottles!

## PINOT NOIR

<table>
<thead>
<tr>
<th>Year</th>
<th>Winery</th>
<th>Region</th>
<th>Price</th>
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<tbody>
<tr>
<td>1998</td>
<td>Napa Ridge</td>
<td>North Coast</td>
<td>$8.49</td>
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<tr>
<td>1997</td>
<td>Camelot</td>
<td></td>
<td>$9.98</td>
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<tr>
<td>1997</td>
<td>Kalinda, Santa Barbara</td>
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<td>1999</td>
<td>Echelon Central Coast</td>
<td>Inquire</td>
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</tr>
<tr>
<td>1997</td>
<td>Peachy Canyon Home Ranch</td>
<td></td>
<td>$25.99</td>
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<td>1998</td>
<td>Sequestrum</td>
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<td>1998</td>
<td>Farmers Choice</td>
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<td>$22.99</td>
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<td>1999</td>
<td>Balistreri</td>
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<td>$22.99</td>
</tr>
<tr>
<td>1999</td>
<td>Peachy Canyon</td>
<td></td>
<td>Inquire</td>
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</table>

Another gem by winemaker Michael Havens

If it goes as fast as last year, you had better hurry!

## ZINFANDEL

<table>
<thead>
<tr>
<th>Year</th>
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<tr>
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<td>Cline</td>
<td>California</td>
<td>$7.49</td>
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<tr>
<td>1999</td>
<td>Ravenswood Vintner's Blend</td>
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<td>$7.49</td>
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<td>1997</td>
<td>NV Rosgenblum</td>
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<td>Inquire</td>
</tr>
<tr>
<td>1999</td>
<td>Rancho Zabaco</td>
<td>Sonoma</td>
<td>$7.99</td>
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<tr>
<td>1999</td>
<td>Shenandoah Vineyards</td>
<td>Amador</td>
<td>$7.99</td>
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New vintage! Gary W and Jeff V in RWC love it!

If it goes as fast as last year, you had better hurry!
## SPAIN AND PORTUGAL

<table>
<thead>
<tr>
<th>Year</th>
<th>Wine Name</th>
<th>Price</th>
<th>Description</th>
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<tbody>
<tr>
<td>1998</td>
<td>Barranc des Closos Priorat</td>
<td>$6.98</td>
<td>Spicy, lively red.</td>
</tr>
<tr>
<td>1999</td>
<td>Sindoa el Chaparral</td>
<td>Inquire</td>
<td>Bottle of red.</td>
</tr>
<tr>
<td>1997</td>
<td>Penedes Mas Igneus FA 112</td>
<td>$32.95</td>
<td>Bottle of red.</td>
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<tr>
<td>1997</td>
<td>Remelluri Rioja</td>
<td>$18.98</td>
<td>Bottle of red.</td>
</tr>
<tr>
<td>1997</td>
<td>San Roman Castillo y Leon</td>
<td>$14.95</td>
<td>Bottle of red.</td>
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</table>

## ALSACE/LOIRE VALLEY

### Alsace

<table>
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<tr>
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### Loire Valley

<table>
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<tbody>
<tr>
<td>1999</td>
<td>Sancerre Blanc, Jolivet</td>
<td>$14.95</td>
<td>Bottle of white.</td>
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Three superb, finely crafted Chenin Blancs—as good as they get in Loire Valley.

<table>
<thead>
<tr>
<th>Year</th>
<th>Wine Name</th>
<th>Price</th>
<th>Description</th>
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<tbody>
<tr>
<td>1998</td>
<td>Quarts de Chaume, Baumard (375ml)</td>
<td>Inquire</td>
<td>Bottle of white.</td>
</tr>
</tbody>
</table>

Classic bouquet of dried apricot, stone, nuts with a hint of lavender and honey.

### A New Club—Signature Red Collection

If you enjoy red wines of exceptional quality, this is the club for you. This wine-of-the-month club brings two fine red wines to your home or business each month. Only $49.95 per month plus tax (where applicable) and shipping. Sign up now! Be advised that we can only ship to certain states.
1998 Côtes du Rhône, Parallèle 45, Jaboulet ................................. $6.89
1998 Côtes du Rhône Reserve, Perrin ......................................... Inquire
1998 Côtes du Rhône, Guigal ..................................................... $8.49
1996 Côtes du Rhône, Vidal Fleury .............................................. $8.99
A touch of earthiness, a mouthful of supple fruit.
1998 Cabernet Sauvignon, Domaine de la Soumade ................. $10.99
1998 Merlot, Domaine de la Soumade .......................................... $10.99

1999 Coquelicot, Ch. Routas, Languedoc .................................... $11.95
In the nose there is toasty oak with ripe plum and cherry fruit complemented by hints of coffee. Good acid balance and a fine finish.
1999 Siale Reserve Shiraz, Stellenbosch ...................................... Inquire
Smoky, toasty aromas. Very spicy and concentrated on the palate. Full-bodied.

REGIONAL FRENCH WINES

1999 Château Lamargue Blanct, Costières de Nîmes .................... $8.99
1999 Côtes du Rhône “Notre Dame Cellettes,” St Amant ............. $13.99
Superbly priced Syrah from a great vintage. Fine concentration. Great value.
1999 Gigondas, Domaine du Gour de Chaulac ........................... Inquire
1998 Gigondas, Guigal — Spicy, lively pepper. ...................... $18.95
1999 Gigondas “Pierre Aiguille,” Jaboulet .................................. $19.95
1999 Côtes du Rhône “Mon Coeur,” J.L. Chave .......................... $19.99
The master of Hermitage has got a great second Côtes du Rhône effort. Spicy and peppery. Lots of ripe, forward fruit and fine structure for the long term.
1998 Châteauneuf-du-Pape, Guigal .............................................. Inquire
1999 Châteauneuf-du-Pape Blanc, Château La Gardine ............... $24.95
1998 St Joseph “Cuvée Papy,” Montez ......................................... $24.95
Fabulous peppery red. One of the best producers of St Joseph.
1998 Châteauneuf-du-Pape “La Bernardine,” Chapoutier ............. Inquire
1998 Châteauneuf-du-Pape, Maucol Privilege .............................. Inquire
1997 Hermitage “Pied de la Côte,” Jaboulet ................................. $38.95
1997 Côtes Rôtie, Chapoutier ...................................................... $39.98
1998 Cote Rotie “La Chavaroche,” B. Lefevre .............................. $41.99
1998 Châteauneuf-du-Pape, Dom Montpetituls “Tradition” .......... $44.95
1998 Hermitage “La Sizeranne,” Chapoutier ................................. $64.95

SOUTHERN HEMISPHERE

South Africa

1999 Glen Carlou Chardonnay, Paarl—Balanced, delish! ............... $12.95
1999 Le Riche Cabernet/Merlot, Stellenbosch .............................. $16.95
In the nose there is toasty oak with ripe plum and cherry fruit complemented by hints of coffee. Good acid balance and a fine finish.
1999 Siale Reserve Shiraz, Stellenbosch ...................................... Inquire
Smoky, toasty aromas. Very spicy and concentrated on the palate. Full-bodied.

New Zealand

1999 Floating Mountain Sauvignon Blanc, Waipara ..................... $12.95
2000 Lawson Sauvignon Blanc, Marlborough ........................... $12.99
Aromas and flavors of melons, figs, and passion fruit. Huge score in Spectator.
A fantastic limey, grassy, gooseberry Sauvignon. Refreshing.
1999 Lawson Gewürztraminer, Marlborough .............................. $13.99
1999 Isabel Estate Sauvignon Blanc, Marlborough ..................... $14.95
Lovely aromas of figs and clover, and mouthwatering acidity.
1999 Peregrine Sauvignon Blanc, Otao ........................................ $15.95
A superb dry, grassy style from the southern most part of New Zealand.
Toasty, pear aromas and flavor. Fine acidity and lingering finish.

Australia

2000 Rosemont Shiraz ............................................................. $8.99
1998 Redbank “Long Paddock” Shiraz/Cab ................................ $10.49
Easy drinking red. Spicy and ripe red fruits.
1999 Trevor Jones Boots Grenache ............................................. $13.95
Ripe berry flavors wrapped with accents of vanilla, coffee, and a hint of violet.
1998 Rosemount “Hill of Gold” Shiraz, Mudgee .......................... $13.95
Aroma of crushed berries; ripe black fruits and a hint of spice on the palate.
1999 Margan Semillon, Hunter Valley—Clyde loves it ................... $14.95
1996 Marienberg Reserve Shiraz, McLaren Valley ..................... $14.95
1998 St Hallett “Faith” Barossa Valley Shiraz .......................... $15.95
1998 Rosemount “Hill of Gold” Chardonnay, Mudgee ............. $15.95
1999 ADW Alliance Grenache .................................................... $15.99
1999 ADW Alliance Shiraz ......................................................... $15.99
1999 Twelve Staves Grenache, McLaren Vale ....................... $16.95
1998 Penfold’s Bin 389 Cabernet/Shiraz ................................. $18.95
1998 Wood Park Shiraz/Cabernet, King Valley Victoria .......... $22.95
Toasty French oak blends with concentrated blackberry fruit and chocolate notes that lead to a lush palate impression.
1998 Punter’s Corner Cabernet/Merlot Coonawara ............... $23.95
1999 ADW “Sheeraz” Shiraz ....................................................... $24.95
1999 Warrabilla Petite Sirah, Victoria ........................................ $24.99
1999 Gnadenfrei “The Waldemar” ............................................. $29.95
1998 Jim Barry “McCrae Wood” Shiraz ...................................... $29.95
1996 Trevor Jones Cabernet/Merlot .......................................... $29.95
1998 Wit’s End Cabernet Sauvignon ........................................... $33.49
1996 Yalumba Signature Cabernet-Shiraz ................................. $33.95
1997 Leeuwin Cabernet, Margaret Valley................................. $34.95
1998 Highbank Cabernet, Coonawarra ....................................... $36.95
2000 Torbreck Juveniles .......................................................... Inquire
1998 Highbank Cabernet, Stellenbosch ................................. $39.95
1998 Leeuwin Chardonnay, Margaret River ............................... $49.95

For accurate, daily listings of our Burgundy inventory check out our website at www.klwines.com.
We specialize in old and rare wines and the following four pages contains a sampling of our stock. The number after the wine indicates how many bottles were available on April 5. Check our Website for up-to-date inventories. Usually, our supplies are quite low on these wines, so act accordingly.

We buy old wines that have been properly stored. Call us if you have wines for sale.

See our internet site for more accurate inventories: www.klwines.com
**OLD & RARE**

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<th>Year</th>
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<tr>
<td>1988</td>
<td>Margaux</td>
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<tr>
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<td>Mouton Rothschild (3L)</td>
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<td>1988</td>
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<td>1988</td>
<td>Pichon-Baron, Paulliac</td>
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<td>1988</td>
<td>Pichon-Lalande, Paulliac</td>
<td>$119.00</td>
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<td>1988</td>
<td>Terry Gros Cailloux</td>
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<tr>
<td>1989</td>
<td>Cos d'Estournel</td>
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<td>1989</td>
<td>Ducru Beaucaillou</td>
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<td>1989</td>
<td>Fieuzal</td>
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<td>1989</td>
<td>Gressier Gr Poujeaux</td>
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<td>Haut-Brion, Graves</td>
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<td>La Lagune</td>
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<td>Labegorce Zede</td>
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<td>Labor, Paulliac</td>
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<td>1989</td>
<td>Léoville-Poyferré</td>
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<td>Olivier, Graves</td>
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<td>1990</td>
<td>Croix du Casse</td>
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<td>1990</td>
<td>Gazin, Pomerol (1.5L)</td>
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<td>Meyney, St-Étèphe</td>
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**Sauternes**

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<td>Climens</td>
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<td>1975</td>
<td>Coutet, Sauternes</td>
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<td>1982</td>
<td>Yquem</td>
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<td>Raymond Lafon (1.5L)</td>
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<td>1985</td>
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<td>1986</td>
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<td>Doisy Daene</td>
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<td>1986</td>
<td>Guiraud</td>
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<td>1988</td>
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<td>1988</td>
<td>Rieussec, Sauternes</td>
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<tr>
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**OTHER IMPORTS**

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<tbody>
<tr>
<td>1993</td>
<td>Tokaji 6 Putinynos, Orasz Gabor</td>
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<tr>
<td>1975</td>
<td>Tokaji Esencia, Orasz Gabor</td>
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**Hungary**

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<th>Year</th>
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<tbody>
<tr>
<td>1999</td>
<td>Bodegas Norton Sauv Blanc</td>
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**Argentina**

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<tr>
<td>1998</td>
<td>Dezalely &quot;Chemin de Fer&quot;</td>
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**SHERRY**

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<tr>
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<td>Smith Woodhouse</td>
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<td>1997</td>
<td>Sandeman Vau</td>
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<td>1995</td>
<td>Krohn &quot;Quinta do Retiro Novo&quot;</td>
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<td>1997</td>
<td>Cockburn’s Anno LBV</td>
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**PORT 1900-1998**

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<td>Harney's Otima 10-yr Tawny (500ml)</td>
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<td>Graham &quot;Malvedos&quot; (375ml)</td>
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<tr>
<td>1998</td>
<td>Quinta do Vesuvio</td>
<td>$24.99</td>
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**First Class Mailing**

If you want to receive the newsletter via first class mail, please contact Linda in the Redwood City store. The cost for seven issues (June-December) is $5.25.
**OLD DOMESTIC WINES**

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<th>California Cabernet</th>
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<td>1987 Vincent Arroyo</td>
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<td>1988 Anderson's Conn Valley Estates</td>
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<tr>
<td>1988 Quilceda Creek Reserve</td>
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<td>1989 Quilceda Creek Reserve</td>
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<td>1989 Terraces</td>
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<td>1990 Buehler</td>
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<td>1990 Quilceda Creek</td>
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<td>1990 Robert Mondavi Reserve</td>
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<td>1990 Spottswoode</td>
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<td>1991 Heitz Martha's Vineyard</td>
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<td>1991 Hess Collection (1.5L)</td>
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<td>1991 Jordan (1.5L)</td>
<td>$189.00</td>
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<tr>
<td>1991 La Jota 10th Anniversary</td>
<td>$39.95</td>
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<tr>
<td>1991 Montecillo Cabernet Sauvignon</td>
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<tr>
<td>1991 Quilceda Creek</td>
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<tr>
<td>1992 Caymus Napa</td>
<td>$89.00</td>
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<tr>
<td>1992 Dunn Creek, Lake (1.5L)</td>
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<tr>
<td>1992 Montelena Estate</td>
<td>$99.00</td>
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<tr>
<td>1992 R Mondavi Reserve</td>
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<td>1992 Terraces</td>
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<td>1993 Anderson's Conn Valley Reserve</td>
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<tr>
<td>1993 Groth (6L)</td>
<td>$625.00</td>
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<tr>
<td>1993 Mondavi Reserve</td>
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<tr>
<td>1993 Quilceda Creek Washington</td>
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<tr>
<td>1993 Silver Oak Alexander Valley</td>
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<tr>
<td>1993 Silver Oak</td>
<td>$189.00</td>
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</tr>
</tbody>
</table>

**DOMESTIC SPARKLERS**

| Domaine Chandon Brut or Blanc Noir | $12.98 |
| Pacific Echo Brut | 90 pts. | $13.95 |
| Gloria Ferrer Brut or Blanc Noir | $13.98 |
| Domaine Mumm Brut or Blanc Noir | $14.99 |
| Roederer Estate Brut | $16.98 |
| 1997 Domaine Carneros Brut | $17.98 |
| 1996 J Wine Company | Inquire |
| 1997 Schramsberg Blanc de Blanc | $23.99 |
| 1997 Schramsberg Crémant | $25.99 |
| 1999 Roederer L'Hermitage | $36.95 |
| 1994 Domaine Carneros Le Rive | $38.95 |
| 1995 Mumm D'VX | $39.95 |
| 1989 Argyle Extended Tirage | $41.99 |
| Willamette Valley RD | $139.00 |

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**TRENEL BEAUJOLAIS**


With the bright berry fruit and spice, this Beaujolaids is perfect for smoked turkey with Andouille sausage stuffing! We first carried this wine in 1999, and it was featured in our first newsletter. Plenty of wine for such a low price.

**1999 Morgon, Côte de Py, Trenel** $11.99

**1999 Moulin-à-Vent “Tour du Bief”** $14.99

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**Anne’s Italian Picks**

1998 Peter Dipoli Yugum $33.95

A blend of 45% Merlot and 65% Cabernet Sauvignon, the Yugum reminds me of classic Médoc, with red full of ripe fruit and great focus and style. Cellar for 5-7 years.

1994 Quintarelli, Rosso del Bepi $69.95

This super Veronese is made from a combination of grapes from his Ca Paletta vineyard and his passito-style Cabernet Franc. The result is a rich red full of aromas of dried cedars and cassis and plenty of ripe fruit on the palate. Enjoy with roast loin of venison in currant and juniper sauce.

1996 Querciabella Camartina $49.99

The Gambro Rosso calls Querciabella “the best winery in Greve.” Who am I to argue? The latest offering of Camartina is the ultimate testament of quality. A “super Tuscan” blend of 80% Sangiovese Grosso with equal parts of Cabernet Sauvignon and Cabernet Franc, this red shows the great structure of wines from Greve, with generous fruit and a stylish finish. Happy drinking — Anne Pickett

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**May Tasting Schedule**

Saturday, May 5 (12 noon to 3 pm) French and California white Loire and white Rhône selections in the San Francisco store. $11 for 7 selections.

(1 pm to 4 pm) Taste new arrival “big gun” California wines with Trey Beffa in the Redwood City store. $15 for 6 selections, including the great Lewis Cabernet and Chardonnay.

Saturday, May 12 (12 noon to 3 pm) Taste new French red Burgundy arrivals in the San Francisco store. 1998 and 1999 new releases. Chris Smith will lead a discussion and answer any and all questions. Just say “How do!” (1 pm to 4 pm) Keith Wollenberg will do the same in the Redwood City store. $14 for 6 selections in both stores.

Saturday, May 19 (12 noon to 3) New Italian releases. Anne Pickett arrives fresh from Vin Italy with tons of information about new releases in the San Francisco store. And (1 pm to 4 pm) Greg St Clair and Jeff Vierra do the same in the Redwood City store. $12 for 7 selections in both stores.

Saturday, May 26 (12 noon to 3) Heitz Vineyards. Join vineyard representative Kai to taste 1996 Cabernet’s (including Martha’s), Chardonnay, Zinfandel, and Grignolino in the San Francisco store. $8 for 6 selections. In Redwood City (1 pm to 4 pm) taste 1998 Bordeaux wines with Ralph “Mr Bordeaux” Sands. $15 for 6 wines.
Jim Barr Colors His Hair. I have seen Jim Barr standing right next to my Golden retriever, and I swear to God the hair color is the same! Little Jimmy’s dome has lightened up about twelve shades in the past three months. Jim emphatically denies it, and at the time of this writing no roots were showing. I’ll keep you posted.

Château Latour. If you’re going to spend the dough, this is the Château! Certainly one of the great wines of the world, it can be argued that this estate often produces the greatest wine in the world. The 1982 is one of the greatest wines I’ve ever tasted, walking the tightrope of power, balance, and complexity. Latour is notoriously slow to evolve, but this wine is unbelievable now, and it’s going to get better. Greatness.

The 1986 is a dense, powerful offering which befits the vintage. Deeply colored and richly fruited, it’s nearing maturity yet will always be a robust offering. A classic ‘86 and a wonderful drink. The 1990 is another tremendous effort, and I find it a bit more forward at this stage of it’s evolution than the ‘82. Like the ‘82, it is intensely concentrated, and tasting the two wines together reminds me that Latour is the perfect Château for a young versus mature comparison tasting because this property is the epitome of stylistic consistency.

Latour produced two vintages that were, for a time, lost in the shuffle: 1988 and 1991. The ‘88 mirrored, for a while, the slight angularity and middle-palate hollowness of the vintage, but like a lot of the previously underrated ‘88s, it has come on strong in the last couple of years. A gain in weight and a supple, fleshy quality have emerged to balance the considerable tannins, giving it a more complete quality and making it a good candidate to drink in the upcoming years. 1991 was a very difficult vintage produced in freezing temperatures and concentrated rainfall. Latour’s close proximity to the Gironde river may have kept the vineyards from freezing. The ‘91 Latour is an unqualified success, a lovely drink at a reasonable price. And, surprise—it’s ready to rock. Latour has a reputation for showing well in “off” vintages, and this is the best example I’ve ever tasted.

Listening To Port. Our Burgundy buyer, renaissance man Keith Wollenberg, was attempting to discern the fill levels of two bottles of port for his customers. Because the glass was opaque, neither the gentlemen nor Mr Wollenberg could see the ullage. The ever-resourceful Mr Wollenberg explained to the customers that gently rocking the bottles near your ear produces a deeper sound for the lower fill, not unlike “playing” glasses of water that contain varying amounts of liquid. At first, I thought that he was putting them on, and I was envious that I hadn’t thought of this ruse first. But Keith, though in possession of a well-developed sense of humor, does not cross lines that I so readily leap over—he was serious! But what’s more, his idea made perfect sense. The kicker (which made me run from the counter in tears) was that one of the gentlemen he was helping had sidled over to the port section and began ‘listening’ to all of the ports! Just another Saturday at the old K&L . . . but, you know what, Keith, I still wish I had thought of it first. — Joe Zugelder
K & L buys many French wines, and some Italian, Spanish, and German wines, directly from the producers or negociants. The advantages of this direct buying are twofold: first, we can taste the wines at the property and negotiate with the seller, often finding wines that are not available in the US market; second, we can get the wines to you, our value conscious customers, at the best prices available. There are no middlemen taking a percentage profit while passing it on through the channels of distribution. You reap the benefits of direct buying by getting outstanding, hand-picked, best value wines at less than normal market prices.

**Loire Valley/Gascogne/Alsace**

1999 Domaine Cassagnoles Blanc ...........................................Inquire
Lively, refreshing white with a snap-pea aroma and flavor.

The Riesling, “Cuvée Charles” is unfiltered dry and offers a lovely, crisp, clean set of apple to mildly floral-like flavors and aromas with an underlining richness of character.

Aromas of figs, melons, and terroir, the flavors are dry, clean, crisp, yet noticeably rich in the mid-point and on the finish. Almost out, but more on the way.

**Red Bordeaux/White Bordeaux**

1998 Château Lamothe Bergeron, Médoc ................................$12.95
Quite rich and powerful for such a low price. We’ve just received 50 cases.

1997 Château Tour de Pez, Médoc ........................................$19.95
Toasty and spicy. Value. Almost out.

1998 Château Thieuley Reserve, Bordeaux ................................$16.95
Very dark and concentrated. Toasty, tobacco nuances and ripe fruit flavors.

1999 Château Roquefort Bordeaux Blanc ................................$8.99
The Graves Blanc is a blend of 50% Sauvignon Blanc and 50% Semillon that just bounces out of the glass with a light herbaceous style. Very little, if any oak, it’s dry with flavors of citrus and peaches, crisp acidity. Perfect for outdoor events and appetizers like oysters and shrimp. Yum, yum and $9.99! The 1999 Roquefort Blanc shines in the glass and is a blend of 57% Sauvignon Blanc, 25% Semillon, and 18% Muscadelle, for fruitiness. Fermented in oak, it has a rich, round feel in the mouth while being fresh and tangy. Almost sold out.

**Southern France/Rhône**

1999 Amandiers VDP Vaucuse, Cecile Chassagne .......................$5.99
1999 Gigondas, Cecile Chassagne ...........................................$14.95
Two of our favorites for the past 5 years. The Amandiers is 60% Grenache and 40% Carignane. Tons of raspberry fruit on the palate. A super value. The Gigondas has some vanilla oak tones on the nose and palate.

1999 Côtes du Rhône, Domaine Verquieré ..................................$6.99
This wine always wins medals, is always good, and is always cheap. No difference this year—don’t miss it.

1998 Côtes du Rhône, Château Beaulieu Prestige .......................$8.99
1998 Côtes du Rhône Villages, Château Joanny .......................$7.99
The Beaulieu won a silver medal at Macon. 90% Syrah and 10% Grenache. It has some farmyard aromas that lead to a great spicy, blueberry, and licorice flavors. Toasty, toasty flavors abound, The Joanny won a gold medal at Macon. 30% Syrah and 55% Grenache with a little Carignane and Mourvedre thrown in for good measure. Spicy and lively with blackberry overtones. Superb value.

1998 Minervois, Château Dèvese ............................................$8.99
This wine is made by Madame Caroline de Beaulieu who is the niece of M. de Bour Grangeneuve fame. It is a big, racy, sexy red with great spice flavors, tremendous length on the palate and a long, lingering finish. Great buy!

65% Grenache, 21% Syrah, 14% Cinsault. Tombarone is the name of the family’s parcel of Syrah that gives us this elegant offering. Raspberry, pepper and a hint of tobacco combine with soft tannins and almost a “Rutherford Dust” in this forward, early drinking beauty.

**We Appreciate Your Business**


In the San Francisco store are Scott B, Steve B, Jim F, Shaun G, Billie Joe H, Brad K, Jeffrey M, Andrew P, Anne P, David R, Mike R, and Chris S. In Los Angeles is Tommy M.

[www.klwines.com](http://www.klwines.com)
**FRENCH CHAMPAGNE AND SPARKLING WINE**

<table>
<thead>
<tr>
<th>Bottle</th>
<th>Description</th>
<th>Price</th>
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<tbody>
<tr>
<td>1997 Saint-Hilaire Blanquette de Limoux</td>
<td>$8.49</td>
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<tr>
<td>J Laurens Brut (Cremant de Limoux)</td>
<td>$9.99</td>
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<tr>
<td>Mumm Cordon Rouge</td>
<td>$23.95</td>
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<tr>
<td>Ayala Brut</td>
<td>$24.98</td>
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<tr>
<td>Line Renaud Brut</td>
<td>$25.99</td>
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</table>

Great power, clean flavors, freshness to spare.

**Billecart-Salmon Brut Reserve “K&L Cuvée” (750mL)** $29.99

Rich, toasty, and creamy on the palate with a long, lingering finish and fine bead. We think it is the best valued bubbly on the market today. Jim Barr's expert tasting group rated it first ahead of some big name (and price) Champagnes. Special case purchase price is $300.00 ($25.00 per bottle).

**Billecart-Salmon “Cuvée K&L” (375mL)** $15.99

**Billecart-Salmon “Cuvée K&L” (1.5L)** $19.99

**Billecart-Salmon “Cuvée K&L” (3L)** $229.00

**Veuve-Clicquot Brut or Pol Roger** $30.95

**Louis Roederer Brut** $30.98

**1990 Joseph Perrier Cuvee Royale Brut** $31.95

**Bollinger Special Cuvée** $31.95

**Chartogne-Taillat Brut** $35.99

A racy wine with a hint of smoke and a lengthy finish.

**Lallement Brut** $36.95

Made of 90% Pinot Noir and 10% Chardonnay, in a rich style.

**Rene Geoffroy Brut Rosé** $39.99

A rare, all-Pinot Noir pinky that is darkened by saignée (contact with the skins) rather than an injection of red wine. It is full of grapey fruit, Pinot intrigue, and cleansing acidity. It goes great with a healthy stir-fry.

**Varinier-Fanniere Blanc de Blancs** $42.99

This is a supple, velvety wine with a lush bead.

**1990 Debeck Brut** $46.99

**1995 Veuve Clicquot Gold Label Reserve** $47.95

**Lallement Brut Reserve** $48.99

**Gosset Grand Reserve** $49.95

**Billecart-Salmon Rosé (750mL)** Inquire

**Billecart-Salmon Rosé (1.5L)** Inquire

**Billecart-Salmon Rosé (3L)** $269.00

If you liked the last cuvée, you’ll love this! Elegance personified.

**1995 Larmandier Special Club Brut** $50.99

This all-Chardonnay wine is one of the most intense in our stock-full of lemon zest, spectacular concentration and infinite length.

**1995 Billecart-Salmon “Cuvée Nicolas-Francois” Brut** $54.95

**1992 Bollinger Grand Annee** $64.95

**1989 Joseph Perrier “Cuvée Josephine”** $69.95

A rich, biscuity Champagne that is soft and fully mature; Gorgeous painted bottle.

**1995 Billecart-Salmon “Cuvée Elizabeth” Rosé** $89.95

Fabulous depth of flavor. Tanzer 9+ points.

**1995 Billecart-Salmon Blanc de Blancs** $89.95

Very rare. It is super rich, generously appley, with a pin-point bead. This bottle will reward you. Tanzer: 90 pts.

**1993 Dom Perignon** $99.00

**Laurent Perrier “Grand Siecle” – 93+ pts from Stephen Tanzer** $99.95

**1989 Billecart-Salmon Grand Cuvée** $99.00

**Krug Grand Cuvée** Inquire

**1990 Dom Perignon** $119.95

**1985 Dom Perignon** Inquire

**1994 Roederer Cristal** Inquire

**1995 Joseph Perrier “Cuvée Josephine” (1.5L)** $169.00

**Trip of ’01 (continued from page 2)**

Those properties that could deal with the large crop by green harvesting or severely pruning, or had the good fortune to have a large amount of Cabernet Sauvignon in their vineyards especially benefitted—yes, 2000 is a Cabernet vintage. Limited use of concentrators in 2000 was also critical. The grapes of 2000, unlike those of 1998, didn’t take well to overextraction, the result is wines with fierce tannins and not enough fruit to outlive them. The best wines of the vintage are those made by producers who did little in the winery and lots in the fields. Pure and classic wines were found in most areas of Bordeaux with the most successful region being the North Médoc (St-Julien, Pauillac). Yes, this is a left bank vintage, though there were some terrific right bank wines, especially those with big Cab Franc production.

We tasted over 700 wines from the 2000 vintage, and we’re expecting our vintage report to be available online at klwines.com by May 1. The campaign and offerings will come out late this year as the first and second growths jockey for position. None of the “big boys” are in any hurry to offer their 1st Tranche price. Prices will be higher and allocations of top wines will be quite tight. We were asked not to publish our tasting notes while on our trip (as we did last year) so as not to influence any of the wine raters with their scores. So for April . . . mums the word.

—Clyde Beffa Jr

P.S. I guess I should mention that on March 12 in the beautiful city of Los Angeles at the fantastic Valentino Restaurant, Greg St Clair and I received awards from the European Wine Council. For the last 5 years this New York-based organization, made of eight European countries, has awarded their “Ambassador of European Wines” to retailers and restauranteurs who best promote the use of European wines in their businesses. Piero Selvaggio of Valentino won the restaurant award. Greg and I thank the Council and the members who voted for us, and as I said when I received the award, “I guess if you stick around long enough in this business, someone will think you know what you are doing (thanks, Woody Allen).”

**The Wanderings of Westby**

Our recent trip to the smaller Champagne producers was a learning experience. The first eye opener was Alain Vesselle, who is making fantastic Pinot Noir based Champagne in Bouzy. Please watch for this grower’s wine in future K&L catalogs, he’s making precise, clean, powerful wines. Another producer that impressed us was Jean-Baptiste Geoffroy of Rene Geoffroy in Cumieres. His primary, rich rosé ($39.99) has been a hit around here for a long time, but the first thing I did when I got back was order his Brut Selection ($41.99). This wine is all from the fantastic 1996 vintage, 80% Pinot Noir and 20% Chardonnay, and raised in neutral, giant German oak barrels. It is a seamless, fresh, elegant masterpiece that has a style all its own. This guy is one to watch! This month we have a fantastic deal on Billecart-Salmon’s vintage, the Nicolas ($54.99), it comes down to $50 a bottle when you buy a case. It is the perfect expression of the Billecart style, subtle, elegant and clean with a persistent, refreshing finish. This wine is showing well now and will continue to develop in bottle for years, so take advantage of the case buy. We also have a limited amount of the 1995 Blanc de Blancs ($89.99). They have not made this wine since 1990, as they did not feel the quality was high enough in the years between. Some houses make a super premium every year! This wine is the real deal, broad and full of flavor. It has a creamy texture that will wow you! Please feel free to contact me at 800-247-5987 ex 728, or by e-mail at garyw@klwines.com with any of your Champagne (or Sherry!) needs. A toast to you!

—Gary Westby
1999 Chablis 1er Cru “Fourchaume,” William Fevre ..................$31.95
1999 St Romain, Michel Colin-Deleger $19.99
1997 Meursault “Montmain,” Chaude Ecuelle ..............................$16.95
1995 Puligny Montrachet 1er Cru “Truffières” .........................$69.99
Marc Colin 1999
1999 Bourgogne “La Combe” ......................................................$16.99
Puligny Montrachet “Le Trezin” ..............................................$49.95
1999 Chassagne-Montrachet “Vide-Bourse” ..................................$49.95
Rich with a bouquet of toasty oak, honeysuckle, and spice. On the palate, ripe apple with mineral notes with very good acidity and a lingering finish.

Chassagne Montrachet 1er Cru “Les Chaumées” .......................$44.95

Super wine! Very concentrated with good density, the Champ-Gains offers lovely aromatics of spiced cinnamon pears and a touch of honey that follow on the palate with GREAT acidity, balance, and length.

Chassagne Montrachet 1er Cru “Caillerets” ..............................$57.95
Light toasted oak mingles with spice, smoke and pears all in harmony that will reward a little cellar time. 90 points Rotani

Corton Charlemagne .................................................................$89.00

“Great White” Alert!
No, you don’t have to look over your shoulder for that elusive land shark, or God forbid, the next sequel to Jaws. However, don’t miss the chance to try these exceptional values in white Burgundy.
Last May, Clyde, Trey, and I tasted the 1999 white Burgundies from Marc Colin out of barrel and they showed fine definition of fruit and good balancing acidity. These are superbly crafted wines and fine values for their appellation and breed.

Forward aromas of ripe apple with mineral traces follow on the palate with moderate acidity and good length.

1999 St Aubin “Les Combes,” Marc Colin $29.99
Great focus with tight structure. Mineral notes blend with ripe citrus-apple fruit and very nice length.

A super wine! Forward aromatics of spice, pear, orange rind and a hint of vanilla. Seamless balance, and a very fine finish.

Another superb producer we visited was Michel Colin from Colin-Deleger. Always a favorite, his wines are rich, yet finely tuned with focus and purity.

1999 St Romain, Michel Colin-Deleger $19.99
Toasted oak nuances blend with jasmine flower and ripe apple fruit. Light mineral notes add to the palate impression with good balance and length. Fine value!

1999 Puligny Montrachet “Folatières,” Paul Pernot $59.95
Clive Coates has touted the quality and consistency of this fine producer, and rightfully so. This wine is elegant with a bouquet of ripe pear, smoke and minerals, a tight structure and a very fine finish. It will reward cellar time.

— Jim Chanteloup
**RED BURGUNDY**

<table>
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<tr>
<th>Bottles</th>
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<td>1998 Haute-Côtes de Beaune Rouge, Château de Mercuay</td>
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<td>1998 Monthelie Rouge, Jean Garraud</td>
<td>$19.99</td>
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<td></td>
<td>1998 Bourgogne Rouge, Denis Bachelot</td>
<td>$19.98</td>
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<td></td>
<td>1998 St Aubin, Premier Cru, Marc Colin</td>
<td>$19.99</td>
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<td></td>
<td>1998 Santenay 1st Cru, Marc Colin</td>
<td>$24.99</td>
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<td></td>
<td>1998 Chassagne-Montrachet Rouge, Marc Colin</td>
<td>$24.99</td>
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<tr>
<td></td>
<td>The Santenay has brighter fruit, strawberry &amp; cherry notes with accents of citrus &amp; spice. Santenay offers dark strawberry fruit framed by clove and earthy notes with good acidity &amp; length. The Chassagne has good color, light toasty oak &amp; notes of spice, cola, minerals with broad cherry fruit.</td>
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<tr>
<td></td>
<td>Beautiful aromatics, brilliant garmet hue, and round, fruity, and very attractive on the palate.</td>
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<td>1998 Bourgogne Rouge, Robert Groffier</td>
<td>$23.99</td>
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<td></td>
<td>Silky tannins you expect from Chambolle Musigny, along with depth, finesse and freshness.</td>
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<td>1997 Morey St Denis, Domaine Drouhin</td>
<td>$31.99</td>
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<td></td>
<td>1998 Bourgogne Rouge, Anne Gros</td>
<td>$34.95</td>
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<tr>
<td></td>
<td>Special Price! A lovely effort, round, stylish, and balanced, with rich fruit and silky tannins.</td>
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<td>1998 Gevrey Chambertin, Domaine Bachelet</td>
<td>$36.99</td>
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<td>1997 Nuits St George, E Rouget — Special price.</td>
<td>$39.95</td>
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<td>1998 Vosne-Romanée, René Engel</td>
<td>$42.99</td>
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<td>1998 Volnay, Vendanges Sélectionnées, Domaine Lafarge</td>
<td>$44.99</td>
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<td>The best fruit from the oldest vines, big, ripe and very succulent</td>
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<td>1998 Nuits-St-Georges, “Aux Perdrix,” 1er Cru, Perdrix</td>
<td>$47.99</td>
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<td></td>
<td>1998 Chambolle Musigny, “Combe d’Orveau,” Anne Gros</td>
<td>$49.98</td>
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<td></td>
<td>Special Price! Elegant, balanced and poised. Complex and velvety.</td>
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<td></td>
<td>Splendid concentration and lovely old wine fruit, with seductive lushness.</td>
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<td></td>
<td>1997 Gevrey-Chambertin, VV, Burguuet</td>
<td>$56.99</td>
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<td>1998 Nuits-St-Georges “Les Murgers,” 1er Cru, Bertagna</td>
<td>$58.99</td>
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<td>Focused sweet fruit, with marionberry notes and a long finish. 90 Pts IWS</td>
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<td></td>
<td>1998 Morey-Saint-Denis, “Millandes,” 1er Cru, Heresztyn</td>
<td>$59.98</td>
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<td></td>
<td>Very rich, juicy, fairly forward style, wonderful elegance, and a long sweet finish. 90 pts Wine Spectator</td>
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<td></td>
<td>1998 Vougeot “Clos de la Perrière,” 1er Cru, Bertagna</td>
<td>$59.99</td>
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<td></td>
<td>Very rich, round, big wine, lots of dark fruit, clove, spice and fine tannins.</td>
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<td>1998 Chambolle Musigny, “Sentiers,” 1er Cru, Groffier</td>
<td>$63.99</td>
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<td>1998 Chambolle Musigny “Charmes,” D Rion</td>
<td>$63.99</td>
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<td>1996 Clos Vougeot, Grand Cru, Dureyger</td>
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</tr>
<tr>
<td></td>
<td>Good acidity, pretty cherry aromas and an elegant finish.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>1997 Nuits-St-Georges, “Aux Cras,” 1er Cru, B Clavelier</td>
<td>$66.95</td>
</tr>
<tr>
<td></td>
<td>Aromatics of Vosne-Romanée and the density of Nuits-St-Georges.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>The robustness you expect from a 1er Cru Pommard, with succulence and a long finish.</td>
<td></td>
</tr>
</tbody>
</table>

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**Pour Votre Plaisir**

My report on the 1999 Burgundy vintage is an extremely positive one. I had feared that the large harvest might have led to dilute wines, but am happy to report that for the good producers this is not the case. Like '90 and '96, also large vintages, the fruit quality is high and the intensity is there. What I like the best about 1999 is that each terroir shows through absolutely clearly. There is no masking the wines of one village for that of another, nor even the wines of one vineyard for another. We'll be bringing you exciting wines from this wonderful vintage in the coming months, including some we found in cold dark cellars in France. This month we have reds from the Magnien family in Morey St Denis and reds and whites from Jean-Noel Gagnard in Chassagne-Montrachet.

We look forward each year to Chassagne-Montrachets from Domaine Gagnard, which are lovely red wines, with depth, richness and a real sense of place. The Rouge, Cuvée L'Estimée ($18.99) is light and bright with pretty aromatics. It is a new cuvée from Caroline Gagnard Lestime, designed to be enjoyed now. The Rouge, “Morget,” 1er Cru ($22.99) is rich, with lovely fruit. It first seems very forward, but then opens to show more tannins and structure than first apparent. The “Masures” ($41.99) shows very sweet succulent Chardonnay flavors, and is delicate and tender with extremely pure fruit; the “Chenevottes,” 1er Cru ($47.99) shows delicacy and elegance with more power along with hints of wet stone and mineral. The “Champs Gain,” 1er Cru ($51.99) is always my favorite; it never requires as much patience as Cailletet, but shows a delightful combination of minerality and richness. The “Cailletet,” 1er Cru ($61.99) is surprisingly forward, due to the elegant 1999 fruit. It shows the minerality you expect, almost like a Chevalier Montrachet, a smoky quality, from the fruit rather than the barrels, and a rich, very long finish. The Bâtard-Montrachet, ($139.99) is extraordinarily rich and sweet, with notes of caramel and lime blossoms and the delicate, elegant fruit of the vintage.

The wines of Domaine Michel Magnien, and those of Frederic Magnien, his son who makes the wines for the Domaine, are truly exceptional, made in a style designed to allow the fruit to show clearly, with very fine tannins. From Frederic we have the 1999 Morey St Denis, “Herbautte” ($39.95), a small vineyard below the village, with the elegance of a Chambolle Musigny, but more power, the 1999 Morey St Denis, “Clos Baulet,” 1er Cru ($61.99) which is forward in style, with extremely pretty fruit and shows its terroir extremely clearly. The 1998 Chambolle Musigny, “Feusselottes,” 1er Cru ($71.99) has lavish fruit, but truly lovely elegance and silky tannins. This could only be Premier Cru Chambolle (or maybe Grand Cru). From Michel Magnien, the 1999 Chambolle Musigny, “Fremières,” 1er Cru ($45.99) is silky, with very pretty fruit and Chambolle spice. As it opens on the palate, it shows meaty notes and smoke. The 1999 Morey St Denis, “Charmes,” 1er Cru ($63.99) is a lovely wine with a very nice mid palate, deep black fruit notes and hints of violets on the nose. — Keith Wollenberg

Visit our award winning website [www.klwines.com](http://www.klwines.com) for the latest in great wine and with more tasting notes.
ITALIAN WINES

For a complete listing of Italian wines (this list only contains 1/3 of our inventory), full descriptions of each wine, and current inventories visit our website klwines.com. Questions about Italian wines? Write Greg@klwines.com or call Greg at 613-613.

**Sotto la Pergola Inclinata**

Barolo and Barbaresco, the two powerhouse wines from Piemonte, are often difficult to understand, reticent about revealing their charms at a young age, and in the past have been excruciatingly tannic. I remember my first tasting of a group of 1978 Baroli like it was yesterday—a great vintage, all the top producers, my teeth hurt for days afterward. Not an uncommon occurrence for many trying to delve into Italy’s famous Nebbiolo-based wines. Understanding these wines has been like trying to read philosophy at the beach with your kids throwing buckets of water and sand on your head while someone else’s kid is repeatedly plonking you with his frisbee. Difficult to say the least. The 1997 Barolo and 1998 Barbaresco vintages will change that. Both vintages produced wines so ripe and fleshy, so aromatic, so full of sweet yet omnipresent tannins that seamlessly blend into the wine, that you won’t remember the pain of those 1978s.

Barolo and Barbaresco production is miniscule, average landholding is just over 2 acres per grower and production of wines from individual vineyards frequently are in the 200-500 case ranges. After the much-proclaimed success of the 1997 Tuscan vintage, Barolo & Barbaresco producers have been hit by a worldwide tsunami of interest. Prices, accordingly, have gone up along with the demand. This year at Vinitaly, Italy’s annual wine fair in Verona, the number of American visitors was at an all time high, it seemed like the 101st Airborne had landed at M alpensa. The hordes of American, German, Japanese, and even the French (Revendue) buyers looking to grab every bottle possible has made wine a little scarce, especially from the famous producers. However the real values lie in the emerging producers who are “almost famous” (apologies to Cameron Crowe) and have wine to sell at prices close to half of some of the more famous names. We are selling these wines on a pre-arrival basis to give you the opportunity to snap them up before they’re all gone. The wines will be arriving from late April until October.

Our top picks for Barolo are the 1997 Azelia Barolo “Bricco Fiasco” & “San Rocco” (both $74.99), power packed with incredible aromatics; 1997 Corino Barolo “Giacchini” & “Arborina” (both $59.99), high toned, elegant fruit with meat on the bones; 1997 Marenco Barolo “Brunate” ($64.99), from the helping hand of Elio Altare; 1997 Luigi Pira Barolo “Vigna Marecchia” ($68.99), last year’s steal soon to be among the famous; “Vigna Margheria” ($64.99); 1997 Paruso Barolo “Vigna Munie” ($69.99) and “Piccole Vigne” ($53.99); 1997 Paolo Scavino Barolo “Carobric” ($99.99), Enrica’s blend of Cannubi, Rocche and Bric del Fiasc; 1997 Seghesio Barolo “La Villa” ($56.99), with superb balance, elegance, and worth waiting until 2010 for; 1997 Veglio Barolo “Castelloletto” ($59.99) and “Arboina” ($55.99), both making a huge jump in quality from previous efforts, and now among the La Morra elite.

Our top picks for Barbaresco are: the 1998 Pasquero Paitin “Sori Paitin” ($59.99), 3 bicchieri last year and still a deal, with wonderful balance and depth; 1998 Albino Rocca Barbaresco “Bric Ronchi” & “Vigna Loreto” ($62.99), fabulous; 1998 Sottimano Barbaresco “Cotta Vigna Brichet,” this is our #1 deal, and “Fausoni Vigna del Salto” (both $57.99), Jim Barr, K&L’s resident giver of cat face wine reviews and inveterate Nebbiolo hater, actually likes what he has tasted so far, saying the wines are unmistakably Nebbiolo but remind him of more of his beloved Pinot Noir — Greg St Clair

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**ITALIAN WINES**

BOTTLE

1999/2000 Maritma Sangiovese “The 4 Old Guys” ..........................Inquire

Hard to believe but this new vintage is actually much better than the last three!

1996 Paneretta Chianti Riserva .................................$19.99

1999/2000 Mariatma Sangiovese “Isodi del Paretaio”

1998 Badia di Morrona “Felciaio” T oscano Bianco ......................$7.99

1999 Badia di Morrona Chianti

1999 Badia di Morrona “Felciaio” T oscano Bianco

1997 Villino di Capezzana Carmignano

1998 Casa Emma Chianti Classico

1998 Talenti Rosso di Montalcino ...............................$18.99

Ripe cherry fruit and a touch of spice.


1996 Badia di Morrona Chianti Riserva ..............................$19.99


1996 Cellole Chianti Classico Riserva—2 bicchieri ...............................$19.99

1998 Querciabella Chianti Classico—2 bicchieri ..........................$19.99

Warm, ripe, and fleshy, with classic cherry and leather nuances.

1996 Paneretta Chianti Classico .................................$19.99

1993 Badia di Morrona Vin Santo ........................................$19.99

1997 Castello di Monastero Chianti Classico Riserva .........$21.99


1995 Carli “Il Colle” Brunello di Montalcino ......................$26.99

Rich and round for Brunello. Decant and enjoy or cellar a few years.


1997 Ciacci “Ade” Sangiovese Cab—2 bicchieri ..........................$29.99

1996 Paneretta Chianti Riserva “Torre a Destra” — 2 bicchieri ..........................$29.99

1997 Montegrossi Chianti Classico Riserva “San Marcello” ..........................$29.99


1997 Colombo di Cencio Chianti Classico Riserva—2 bicchieri ..........................$32.99

1997 Castello di Brolio Chianti Classico—3 bicchieri ..........................$32.99

1995 Campigovanni Brunello di Montalcino ..........................$34.95

1997 San Felice Chianti Classico Riserva “Poggio Rosso”—2 bicchieri ..........................$34.99

1997 Castello della Paneretta “Terrine”—2 bicchieri ..........................Inquire

1997 Querciabella Chianti Classico Riserva—2 bicchieri ..........................$44.95

1995 Gorelli (Due Portine) Brunello di Montalcino ..........................$48.99

1995 Talenti “Pian di Conte” Brunello di Montalcino ..........................$49.99

1996 Querciabella “Carnativa” Rosso di Tosccana—New arrival—Inquire

1997 Luce della Vita—Montaudi in Tuscany! ...............................$52.99

1999 Filippo Gallino Barbera d’Alba ........................................$9.99

1999 De Giorgis Moscato d’Asti ........................................$9.99

1999 Cascina Val del Prete Roero Arneis “Luet”—1 bicchiere ..........................$11.99

1998 Grimaldi Dolcetto d’Alba ........................................$11.99

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For a complete up-to-date listing, check our website at www.klwines.com.
1998 Russia Soprana Dolcetto d’Alba ........................................ $12.99
Dense, powerful, age worthy Dolcetto from one of Barolo’s best vineyards
1999 Ca Rossa Roero Nebbiolo.................................................. $12.99
1999 Rivetti Moscato d’Asti ....................................................... $12.99
1998 Pavia Barbera d’Asti “La Marescialla” — 2 bicchieri ........ $16.49
1999 Brero Pelaverga-Verduno Supple and Intense aromas. .... $19.99
1999 Sant’Agata Ruche’ — Stupendous white pepper! 2 bicchieri $19.99
1999 Sandrone Dolcetto d’Alba ................................................... $21.99
1999 Cordero di Montezemolo Barbera d’Alba ......................... $21.99
1998 Filippo Gallino Barbera d’Alba Superiore— 3 bicchieri ........ $23.99
1997 Cascina Ballarin “Langho Rosso” ....................................... $24.99
1998 Cascina Val del Prete “Vigna di Lino” Nebbiolo d’Alba ... $24.99
1997 Scaglione “Le Grive” — 1 bicchieri ................................ $24.99
Full-bodied and loaded with fruit, hints of chocolate, tobacco, and sweet oak.
1996 Settimo Barolo ................................................................. $28.99
92 points in The Wine Spectator and 2 bicchieri in the Gambero Rosso.
1997 Scavino Barbera in Carati — 2 bicchieri ......................... $34.99
1996 Grimaldi Barolo “Le Coste” ............................................... $37.99
1996 Roche dei Manzoni “Quat Nas” ........................................ $39.99
1996 Cordero di Montezemolo Barolo “Monfalletto” ............... $45.99
1999 Brero Poderi Rosat Barolo ................................................ $49.99
1996 Tenuta Caretta Barolo “Caretta” ....................................... $49.99
1996 Cordero di Montezemolo Barolo “Enrico VI” ................... $59.99
1996 Roche dei Manzoni Barolo “Vigna Big” — 2 bicchieri ...... $64.99
1996 Roche dei Manzoni Barolo “Vigna Capella Santo Stefano di Perno” — 3 bicchieri. $69.99
91 pts in The Wine Spectator and 3 bicchieri on the Gambero Rosso's 2001 list!
1996 Paolo Scavino Barolo “Carobric” — 2 bicchieri ............... $88.99
Veneto & Lombardia
1999 Remo Farina Bianco di Custoza ....................................... $8.99
1999 Fattori & Grane Soave ....................................................... $10.99
NV Ruggeri Prosecco Frizzante — 1 bicchieri ......................... $10.99
NV Sorelle Bronca Prosecco Spumante ................................. $10.99
1999 Fattori & Grane Pinot Grigio ............................................. $11.99
Incredibly rich, almost Chardonnay weight, from just outside of Verona!
1997 Allegri Armani Valpolicella Palazzo della Torre ................. $13.59
1999 Quintarelli Barolo ............................................................ $14.95
1997 Nicolis “Testa” Corvina & Cab — 1 bicchieri ................... $15.99
1997 Cortebo Vapolicella ........................................................... $16.99
1998 Quintarelli “Primofiori” Veronese Rosso ......................... $21.95
1993 Quintarelli Valpolicella Classico Superiore ...................... $33.99
1995 Cortebo Amarone ............................................................. $36.99
1997 Mazz Antamore “Punta di Villa” ....................................... $39.99
1996 Allegri Armani — 3 bicchieri ............................................. $44.99
1995 I Casti Recioto della Valpolicella (500ml) — 2 bicchieri ..... $45.99
1997 Allegri “La Poja” — 3 bicchieri .......................................... $47.99
1994 Bertani Armane ............................................................... $73.99
1994 Quintarelli “Rosso del Bepi” — Declassified Amarone ...... $69.99
1993 Quintarelli “Recioto” della Valpolicella Classico .......... $109.00
Trentino-Alto Adige and Friuli
1999 SAV Pinot Grigio Trentino ............................................... $7.99
An absolute steal, eat your heart out, Santa Margherita!
1999 Ermacora Tocal Friulano— 2 bicchieri ............................ $10.99
1999 Fattori e Grane Soave — 1 bicchiere ................................ $10.99
1999 Ermacora Pinot Grigio — 2 bicchieri ............................... $11.99
1999 Baltor Sauvignon Blanc — 1 bicchiere ............................ $11.99
1999 Ermacora Sauvignon Blanc — 2 bicchieri ......................... $11.99
1999 Baltor Traminer Aromatico — DRY Gewürzraminer. ...... $11.99
1999 Ermacora Pinot Bianco — 2 bicchieri ............................... $11.99
1999 Fattori e Grane Pinot Grigio — 1 bicchiere ....................... $11.99
1999 Cantina Terlano Lagrein “Rosato” .................................. $12.99
1996 Vallis Agi St Ilario Cabernet Sauvignon Trentino .............. $12.99
Extraordinarily complex Cabernet, spicy, drinkable now, Great Value
1998 Peter Dipol Merlot-Cabernet dell Alto Adige “Yugum” ....... $33.95
The Rest of Italy
1998 Vestini Montepulciano d’Abruzzo ................................... $5.99
1997 Zandotti Frascati ............................................................. $5.99
1998 Colosi Rosso Siciliano ....................................................... $7.49
1999 Rosa del Golfo “Scaliero” Rosso Salento — 2 bicchieri .... $8.99
1999 Torrevento Castel del Monte .......................................... $9.99
1999 Cantina di Gallura Vermentino “Canali” ........................ $11.99
1997 Nicodemi Montepulciano d’Abruzzo “Del Colli Venia” ..... $11.99
1995 Locannon “Cardedo” ........................................................ $12.99
1998 LeVelette “Calanco” — 65% Sang, 35% Cab. 2 bicchieri .... $29.99
1997 Le Velette “Calanaco” Sangiovese Cabernet — 2 bicchieri $30.99
1997 Arnolod Caprai Sagrantino di Montefalco ....................... $42.99
1995 Arnaldi Caprai Sagrantino di Montefalco .... 25Anni— 3 bicchieri .................................................. $89.99
1997 Arnolod Caprai Sagrantino di Montefalco 25Anni— 3 bicchieri .................................................. $89.99
AUSTRIA
1999 Johann Toph Zweigel ....................................................... $8.99
1999 Johann Toph Gruner Veltliner “Wechselberg” ................. $11.99
1999 Glattzer Blaufrakisch Reserve Carnuntum ....................... $15.99
1999 Hiedler Gruner Veltliner “Vier Weinberge” Kamptal ....... $16.99
1999 Johann Toph Riesling “Hellenstein” ................................. $18.99
“Imposingly expressieve Riesling Hellenstein” Tanzer/Schildknecht
1997 Umathum Zweigel Neusiedlersee ................................... $18.99
1998 Hirtzberger Gruner Veltliner “Rotes Tor” Federspiel ......... $20.99
1998 Polz Pinot Gris “Grasnitzberg” Sudsteiermark ................. $22.49
1999 Brundmayer Riesling (DRY) “Hellenstein” Kampal ......... $24.99
1999 Schloss Gobelsburg Gruner Veltliner “Lamm” Kampal ...... $27.99
1999 Polz Sauvignon Blanc “Hochgrasnitzberg” ..................... $32.99
1999 Brundmayer Gruner Veltliner “Lamm” Kampal ............... $34.99
1999 Josef Jakem Riesling (DRY) “Klaus” Smargrad Wachau .... $38.99
1999 Brundmayer Riesling (DRY) Old Vine “Hellenstein” ....... $38.99
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**SINGLE MALTS**

Each month we offer a spectacular selection of armagnac, brandy, cognac, and single malts. For a more complete listing with descriptions and tasting notes, check out our website at klwines.com.

<table>
<thead>
<tr>
<th>Whisky</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tobermory 10-year-old Isle of Mull</td>
<td>$27.99</td>
</tr>
<tr>
<td>Cragganmore 12-year-old</td>
<td>$34.95</td>
</tr>
<tr>
<td>Glenkinchie 10-year-old Distillery Bottling</td>
<td>$36.95</td>
</tr>
<tr>
<td>Bowmore 12-year-old Distillery Bottle</td>
<td>$37.99</td>
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<tr>
<td>Talisker 10-year-old</td>
<td>$39.95</td>
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<tr>
<td>Oban 14-year-old</td>
<td>$40.99</td>
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<tr>
<td>Dalwhinnie 15-year-old</td>
<td>$43.95</td>
</tr>
<tr>
<td>Bruichladdich 15-year-old Islay Malt</td>
<td>$44.95</td>
</tr>
<tr>
<td>Ledaig 15-year-old Isle of Mull</td>
<td>$45.95</td>
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<tr>
<td>Lagavulin 16-year-old</td>
<td>$47.99</td>
</tr>
<tr>
<td>Springbank 1991 Murray McDaid</td>
<td>$56.95</td>
</tr>
<tr>
<td>Laphroaig 15-year-old, 86 proof</td>
<td>$57.95</td>
</tr>
<tr>
<td>Glendullan 15-year-old Signatory</td>
<td>$61.95</td>
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<tr>
<td>Aberlour-A’Bunadh, Batch 6-Non-chilled, filtered</td>
<td>$62.99</td>
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<tr>
<td>Bowmore 17-year-old Distillery Bottling</td>
<td>$65.99</td>
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<tr>
<td>Caol Ila 19-year-old Cooper’s Choice</td>
<td>$65.99</td>
</tr>
<tr>
<td>Balvenie 21-year-old</td>
<td>$66.95</td>
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<tr>
<td>Aultmore 8 year old, 1989 Cask Strength, Adelphi Bottling</td>
<td>$67.95</td>
</tr>
<tr>
<td>Ardbeg 17-year-old Distillery Bottling</td>
<td>$69.95</td>
</tr>
<tr>
<td>Tamdhu, 12-year-old Speyside, 1985 Adelphi</td>
<td>$78.99</td>
</tr>
<tr>
<td>Ardbeg 1991 Murray McDaid</td>
<td>$79.99</td>
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<tr>
<td>Highland Park, 10-year-old Orkley Island, 1987 Adelphi</td>
<td>$84.99</td>
</tr>
<tr>
<td>Longmorn 12-year-old, 1984, Cadenshead</td>
<td>$91.95</td>
</tr>
<tr>
<td>Mannochmore, 15-year-old Speyside, 1982 Adelphi</td>
<td>$92.95</td>
</tr>
<tr>
<td>Aberfeldy, 15-year-old Midland, 1983 Adelphi</td>
<td>$97.95</td>
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<tr>
<td>Glenturret 1980 Blackadder Natural Strength</td>
<td>$102.99</td>
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<tr>
<td>Auchentoshan 1981, Cadenshead</td>
<td>$105.95</td>
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<tr>
<td>Glenturret 25-year-old, Harts Brothers</td>
<td>$105.95</td>
</tr>
<tr>
<td>Ardbeg 1978-Distillery Bottling</td>
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<tr>
<td>Ardbeg 21-year-old, 1978 Connoisseur’s Choice</td>
<td>$112.99</td>
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<tr>
<td>Glenlossie, 17-year-old Highland, 1981 Adelphi</td>
<td>$114.95</td>
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<tr>
<td>Glen Grant 26-year-old, Harts Brothers</td>
<td>$124.99</td>
</tr>
<tr>
<td>Port Ellen 24-year-old, 1975 Signatory</td>
<td>$124.99</td>
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<tr>
<td>Glenfiddich 30-year-old</td>
<td>$129.95</td>
</tr>
<tr>
<td>Blairfindy 1976 Blackadder Natural Strength</td>
<td>$135.99</td>
</tr>
<tr>
<td>Longmorn 32-year-old, 1964 Signatory</td>
<td>$139.95</td>
</tr>
<tr>
<td>Bruichladdich 26-year-old, Stillman’s Dram</td>
<td>$139.95</td>
</tr>
<tr>
<td>Macallan Gran Reserva 18-year-old</td>
<td>$145.99</td>
</tr>
<tr>
<td>Springbank 31-year-old, 1967 Murray MacDaid</td>
<td>$169.95</td>
</tr>
<tr>
<td>Bowmore 1973 Blackadder Raw Cask</td>
<td>$169.99</td>
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</tbody>
</table>
| Spirit of the Month

Tobermory is the only distillery on the Isle of Mull and produces both Tobermory and Ledaig. These two malts even though they are made on the same Island are very different. Tobermory is made with unpeated barley with gives it a very elegant and smooth flavor. The 15-year-old Ledaig is full of heavy peat flavor that explode in your mouth with complexity and length.—Susan Purnell

Tobermory 10-year-old Isle of Mull $27.99
Ledaig 15-year-old Isle of Mull $45.95

**COGNAC, ARMAGNAC & BRANDY**

<table>
<thead>
<tr>
<th>Whisky</th>
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<tbody>
<tr>
<td>Armagnac</td>
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<tr>
<td>Briot Hor d’Age</td>
<td>$45.95</td>
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<tr>
<td>Château de Ravingnan, 1979</td>
<td>$79.95</td>
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<tr>
<td>Briot, 1979</td>
<td>$98.95</td>
</tr>
<tr>
<td>Boingneres, 1985, Folle Blanche</td>
<td>$99.95</td>
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<tr>
<td>Château de Ravingnan, 1973</td>
<td>$106.95</td>
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<tr>
<td>Laberdolive 1985 Domaine du Jaurrey</td>
<td>$119.99</td>
</tr>
<tr>
<td>Laberdolive 1982 Domaine du Jaurrey</td>
<td>$132.99</td>
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<tr>
<td>Boingneres, 1979, Folle Blanche</td>
<td>$149.95</td>
</tr>
<tr>
<td>Boingneres 1974, Pur Marzuc</td>
<td>$151.95</td>
</tr>
<tr>
<td>Laberdolive, 1972, Domaine du Pillon</td>
<td>$239.99</td>
</tr>
<tr>
<td>Laberdolive, 1962, Domaine du Pillon</td>
<td>$379.00</td>
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</table>

<table>
<thead>
<tr>
<th>Whisky</th>
<th>Price</th>
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</thead>
<tbody>
<tr>
<td>Brandy/Cognac</td>
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<tr>
<td>Montifaud Fine Petite Champagne Cognac</td>
<td>$29.95</td>
</tr>
<tr>
<td>Prunier Axl Gay Grande Cognac</td>
<td>$29.99</td>
</tr>
<tr>
<td>Fournier Petite Champagne Cognac</td>
<td>$33.99</td>
</tr>
<tr>
<td>Montifaud Fine Petite Champagne VSO P Cognac</td>
<td>$39.95</td>
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</table>

<table>
<thead>
<tr>
<th>Whisky</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cardinal Mendoza Spanish Brandy—Incredible</td>
<td>$39.99</td>
</tr>
<tr>
<td>Château de la Peraudiere Fine Champagne Cognac</td>
<td>$39.99</td>
</tr>
</tbody>
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**Spirit of the Month**

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Ledaig 15-year-old Isle of Mull $45.95

**K&L Hours and Information**

**Mailing List:** Our mailing list is the heart of our business. If you are not on it and would like to be, please call one of our stores. If you are receiving multiple newsletters, please let us know. Please note that some of the wines may be available in only one of the stores.

**San Francisco hours:** Monday-Friday 9 to 7, Saturday 9 to 6, Sunday 10 to 5. Store is located one block south of Moscone Center, on Harrison Street between 3rd and 4th Streets. A private parking lot behind the store is accessible from Folsom or Harrison.

**Redwood City hours:** Monday-Saturday 9 to 7, Sunday 10 to 6. Wine locker area open Monday-Saturday 10 to 6 and Sunday 11 to 5.

**Availability:** Please be advised that certain wines are in short supply and may sell out before you receive this newsletter. It takes three weeks or more from the time the newsletter is written to the time you receive it.

**Sale Dates:** Sale ends May 31, 2001. Prices are subject to change without notice. We reserve the right to correct typographical errors in pricing. We accept American Express, Visa, and Mastercard.
Riedel ～ Since 1756

We carry Riedel glassware, the finest glassware for drinking your favorite wines. Glasses can only be shipped in case quantities.

**Vinum Series— Machine-made, 24% lead crystal**

<table>
<thead>
<tr>
<th>Glass Type</th>
<th>Per Glass</th>
<th>Per Case</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bordeaux (6 per case)</td>
<td>$13.99</td>
<td>$83.94</td>
</tr>
<tr>
<td>Burgundy (4 per case)</td>
<td>$13.99</td>
<td>$55.96</td>
</tr>
<tr>
<td>Syrah (6 per case)</td>
<td>$13.99</td>
<td>$83.94</td>
</tr>
<tr>
<td>Chardonnay (6 per case)</td>
<td>$10.99</td>
<td>$65.94</td>
</tr>
<tr>
<td>Chianti/Zinfandel</td>
<td>$11.49</td>
<td>$68.94</td>
</tr>
<tr>
<td>(6 per case)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Champagne Prestige</td>
<td>$10.99</td>
<td>$65.94</td>
</tr>
<tr>
<td>(6 per case)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Port (6 per case)</td>
<td>$10.99</td>
<td>$65.94</td>
</tr>
<tr>
<td>Single Malt (6 per case)</td>
<td>$10.99</td>
<td>$65.94</td>
</tr>
<tr>
<td>New Vinum Extreme</td>
<td>Inquire</td>
<td></td>
</tr>
<tr>
<td>Overture and Sommelier</td>
<td>Inquire</td>
<td></td>
</tr>
<tr>
<td>Decanters</td>
<td>Inquire</td>
<td></td>
</tr>
</tbody>
</table>

Many other glasses—Call for prices.

Spiegelau Crystal Glasses

These are excellent values for everyday use. Glasses must be shipped by the case (6 glasses per case).

<table>
<thead>
<tr>
<th>Glass Type</th>
<th>Per Glass</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bordeaux glass (6 per case)</td>
<td>$6.99</td>
</tr>
<tr>
<td>Burgundy glass (6 per case)</td>
<td>$6.99</td>
</tr>
<tr>
<td>Champagne flute (6 per case)</td>
<td>$6.99</td>
</tr>
<tr>
<td>Martini glass (6 per case)</td>
<td>$6.99</td>
</tr>
<tr>
<td>Port glass (6 per case)</td>
<td>$6.99</td>
</tr>
<tr>
<td>White wine glass (6 per case)</td>
<td>$6.99</td>
</tr>
</tbody>
</table>

Whisperkool Cooling Units—Sale Prices!

At last, the fabulous Whisperkool cooling units are ready for shipment. Our prices are listed below. If you have up to 2,000 cubic feet of cellar space to cool, this is the perfect solution for you. Please call either of our stores for additional information and a color brochure.

**Whisperkool 1600 (300 cu ft)** $915
**Whisperkool 3000 (650 cu ft)** $1039
**Whisperkool 4200 (1,000 cu ft)** $1139
**Whisperkool 6000 (1,500 cu ft)** $1325
**Whisperkool 8000 (2,000 cu ft)** $1625

Prices do not include shipping.

ORDER NOW! Beat the Summer Rush!

VINOTHEQUE STORAGE CABINETS

We now have some units in stock and ready for immediate shipment. Please inquire about prices and availability.

It is extremely important to protect your wines from temperature fluctuation. The most convenient location for your collection is in an air-conditioned wine cellar at home. Unfortunately, most of us do not have the ability or space to build a home cellar that is cost-effective. We are pleased to offer you the next best alternative: a Vinotheque Wine Storage Cabinet.

We believe that the Vinotheque models deliver the best overall results. These cabinets are technically sound, durable, pleasing to the eye, and affordable. In terms of temperature control and humidity control, these units are far ahead of the competition.

A few prices are listed below. Please call our knowledgeable staff for additional details, a full-color brochure, pricing on all available options, and delivery charges. These prices are for custom orders:

<table>
<thead>
<tr>
<th>Models</th>
<th>Bottles</th>
<th>Retail</th>
<th>K&amp;L</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vinotheque 320</td>
<td>288</td>
<td>$3650</td>
<td>$2175</td>
</tr>
<tr>
<td>Vinotheque 500</td>
<td>440</td>
<td>$3975</td>
<td>$2495</td>
</tr>
<tr>
<td>Vinotheque 550</td>
<td>468</td>
<td>$4325</td>
<td>$2595</td>
</tr>
<tr>
<td>Vinotheque 700</td>
<td>572</td>
<td>$4675</td>
<td>$2749</td>
</tr>
<tr>
<td>QT Models</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Vinotheque 320</td>
<td>288</td>
<td>$4750</td>
<td>$2595</td>
</tr>
<tr>
<td>Vinotheque 500</td>
<td>440</td>
<td>$5295</td>
<td>$3095</td>
</tr>
<tr>
<td>Vinotheque 550</td>
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<td>$6225</td>
<td>$3349</td>
</tr>
<tr>
<td>Vinotheque 700</td>
<td>572</td>
<td>$6850</td>
<td>$3595</td>
</tr>
</tbody>
</table>

NEW LOW EVERYDAY PRICES!

We will beat any written quote on custom Vinotheque storage cabinets by at least $25.

Screwpull Lever Pull

We believe that our price on this popular item is among the lowest in the United States!

Screwpull Lever Pull Inquire

Shipping Information

All alcoholic beverages are sold in California and title passes to the buyer in California. We make no representation to the legal rights of anyone to ship or import wines into any state outside of California. The buyer is solely responsible for shipment of alcoholic beverage products. By placing an order, you authorize us to act on your behalf to engage a common carrier to deliver your order to you. Alcoholic beverages may be sold and delivered only to persons who are at least 21 years old. In placing your order, you represent to us that you are at least 21 years old and that the person to whom you are directing delivery is at least 21 years old.

When your alcoholic beverages are delivered, the person receiving delivery may be required to show identification proving that he or she is at least 21 years old. If, between date of order and date of arrival, the laws of your state change so as to make it illegal to receive the shipment, you can return the order for a full refund.

**NOW WE CAN SHIP TO WESTERN EUROPE AND ASIA.** Call our shipping department (Dan in RC; Jim or Billie in SF) for rate quotes.

Direct your shipping inquiries to (650) 364-8544, x618 (for shipments from Redwood City) or (415) 896-1734 (for shipments from San Francisco).

**Local Delivery Service is also available.** Please contact your local K&L. All gifts, whether shipped or delivered, are subject to a $4.95 gift handling fee. Please note, there is a 5% restocking fee for returned orders.

Wine Storage Lockers!

There is now a waiting list for lockers. Our wine locker facility, behind our City store, is temperature-controlled and extremely secure.

We have six sizes for your convenience: 10-case, 16-case, 20-case, 32-case, 40-case, and 60-case. The size designations are based on the assumption that your wine collection includes a combination of both cardboard and wooden cases. Experience has shown us that cardboard Cabernet cases use storage space most efficiently.

Rental rates are:
- 10-case locker, $12 per month;
- 16-case locker, $16 per month;
- 20-case locker, $22 per month;
- 32-case locker, $32 per month;
- 40-case locker, $42 per month and
- 60-case locker, $52 per month (our best value)

The minimum rental period is six months.

Our lockers are temporarily full. There is now a long waiting list for lockers.

To get on the waiting list, please call Kerri at 650-364-8544, ex 628. For billing, call Kristin at ex 635.

Marvel Grotto Mini Wine Cooler

By popular demand, we are now stocking the attractive and convenient Marvel Grotto. Call Tom M in our Redwood City store for details.

**Marvel 50 bottle solid door $919+delivery**
**Marvel 50 bottle glass door $919+delivery**

Order your glasses via the internet at [www.klwines.com](http://www.klwines.com)
Be sure to talk to Jeff Vierra and Gary Westby from the Redwood City store about these German selections. They just returned from two weeks of intensive tasting in Germany.

1998 Steinberger Riesling QbA, Staatsweingut .................................................$9.99
   Two great everyday drinkers. Refreshing and fruity with fine balancing acid.
1999 Riesling Estate Kabinett Halbtrocken, SA Prüm ...............................$11.99
   Another springtime favorite. Favorite luncheon wine.
1999 Durkheimer Hochbenn Kabinett, Fitz-Ritter ..............................................$11.99
   Quite rich—a lot of wine for a low price.
1999 Durkheimer Spielberg Chardonnay, Fitz-Ritter ......................................$12.95
   Tired of over-oaked, ponderous Chardonnay? Try this beauty. Fine apple flavors
   with a hint of pear on the palate. Excellent acidity and length.
1998 Ungsteiner Herrenberg Spätlese, Fitz-Ritter .............................................$12.99
   Firm, focused, with very good spice and texture, moderate sweetness, and a
   glowing finish. Great with Asian cuisine.
1999 Serriger Schloss Saarstein Kabinett, Saar Valley ......................................$13.95
1999 Serriger Schloss Saarstein Spätlese, Saar Valley .....................................$18.95
   A fabulous year in the Saar. These two wines are superb.
1999 Graacher Himmelreich, Kabinett, JJ Prüm .............................................$14.95
1999 Eitelsbacher Karthäuserhofberg Spätlesen ...............................................$16.99
1999 Scharzhofberger Kabinett, von Kesselstatt ...............................................$17.95
1999 Serriger Schloss Saarstein Auslese #12, Saar Valley (375) ..................$18.95
1999 Graacher Domprobst Riesl Spätlese, Fass 26 SA Prüm .......................$18.95
   A real gem—gorgeous peach/honey apple flavors that won’t weigh you down.
   This lovely sold for over $20/bottle wholesale at the Trièr auction.
1999 Wehlener Sonnenuhr Spätlese, SA Prüm ...............................................$18.95
   Slate and mineral notes, fine mid palate impression. Lovely wine.
1999 Braunberger Juffer-Sonnenuhr Riesling
   Halbtrocken Spätlese, Kesselstatt .................................................................$18.95
   Tons of upfront fruit and perfect balancing acidity.
1998 Forster Kirchenstuck Auslese, Bass-Jordan (375ml) ......................$18.99
   Honeyed tangerine, pineapple and apricot/sweet peach/ripe cantelope flavors.
1998 Rauenthaler Baiken Spätlesen, Staatsweingut.......................................$19.95
   Plenty of richness and fine acidity on the palate. Excellent.
1999 Maximum Grunhauser Herrenberg Kabinett ......................................$19.95
1999 Maximum Grunhauser Abtsberg Kabinett (1.5L) ............................$69.99
1999 Urziger Wurzgarten Spätlesen, Dr Loosen ...........................................$19.95
1999 Forster Jesuitgarten Spätlesen, Bassermann-Jordan .........................$22.95
1999 Braun Juffer Sonnenuhr LGC Aus (375ml) Kesselstatt ....................$23.95
   Deep luxurious, complex, spicy, with an array of fruits and textures.
1999 Wehlener Sonnenuhr Spätlesen, JJ Prüm ..............................................$24.95
1999 Wehlener Sonnenuhr Auslese, JJ Prüm ................................................$28.95
1999 Wehlener Sonnenuhr Auslese, Dr Loosen ............................................$29.95
1999 Urziger Wurzgarten Gold Cap Auslese, Dr Loosen (375ml) ..............$29.95
1998 Wehlener Sonnenuhr Auslese Vat F29, SA Prüm (375ml) $29.99
   Viscous and rich with an impressive display of beeswax and honey.
1999 Wehlener Sonnenuhr Gold Cap Auslese, JJ Prüm (375ml) .................$35.95
1999 Serriger Saarstein GCA (375ml), Schloss Saarstein ......................$44.95
1999 Maximim Grunhaus Abtsberg #165 Auslese .......................................$64.95
1999 Ruppertsberg Reiterpfad BA (375ml), Bass-Jordan .........................$89.00
1999 Ruppertsberg Reiterpfad TBA (375ml), Bass-Jordan .................$139.00
1999 Maximim Grunhauser Abtsberg BA (375 ml) ..................................$149.00
1999 Wehlener Sonnenuhr BA Fuder #18, SA Prüm .................................$169.00

Address Service Requested

TO ORDER from the San Francisco store, call 415-896-1734.
To order from the Redwood City store, call 650-364-8544.
Our toll-free number 800-247-5987 connects you to our telemarketing center in Redwood City.

Check out our award winning site at www.klwines.com