For up-to-date inventories check our award-winning website: www.klwines.com

California Cabernets Coming In
We are receiving the great 2001 Cabs daily, and also some outstanding reserve 2000s. Check page 6 and 8 for some selections.

Old and Rare Wine Specialists
Check this page as well as pages 4, 12, 13 and 14. Also check our website for real-time inventory on these gems.

Great New Arrivals from Burgundy,
Spanish Italian and Australian wines are arriving daily. Check out pages 10, 11, 18, 19, 20 and 21 for new arrivals or go online for real-time inventories at www.klwines.com

Dinner/Tasting with Château Palmer
Reserve your seat now for Wednesday, May 5 for a tasting and dinner with Bernard de Laage of Château Palmer, Margaux. K&L loves the fabulous wines of this great property, and we can’t wait to enjoy with you various vintages of Palmer at the wonderful 231 Ellsworth in San Mateo. Seating is limited to 100, and dress is Coat and Tie. Tasting starts at 6:30, with dinner at 7:30.
To reserve, call David at (650) 364-8544 ex 733.

Valentine’s Day Bubbles
1996 Franck Bonville Brut Blanc de Blanc Selection ..................$25.99
This Champagne is a great example of how far you can get with less than $30. This is 100% Grand Cru Chardonnay from Avize, Oger and Cramant, and one hell of a wine. It is nervy, complex and has a clean, elusive toastiness that is hard to put a finger on, but extremely easy to drink! This wine just has it all: concentration, length and brilliant well delineated flavors. (Gary Westby, K&L Champagne Buyer)

Taltant Brut Zero .................................................................$25.99
Do you like dry Champagne? A real brut style? Well, this is it—a no-dosage-added beauty from Taltant! It is a vibrant, even electric style of Champagne, with no sweetness whatsoever to cloud the purity of its flavor.

Pol Roger Brut .................................................................$26.99
Pol Roger is one of the few grand marques that are still entirely family owned. They have a little under 220 acres of vineyards, mostly in sud Epernay and the cotes de blancs. This Champagne is composed of one third pinot noir, one third chardonnay and one third meunier. It spends three years on the lees. It is a toasty, rich, full flavored Champagne that finishes quite dry.

Outstanding Drinking Bordeaux
And they are extremely good values—big names and small prices. Quite limited availability.

1993 Château Léoville-Las-Cases, St-Julien $62.99
90 points Robert Parker: “Readers who find it difficult to believe that the 1993 vintage could turn out wines such as this only need to pull the cork on a bottle of the 1993 Léoville-Las-Cases. Anticipated maturity: now-2012.”

1994 Château Cos d’Estournel, St-Éstephe $49.99
91 points Robert Parker: “Cos d’Estournel’s unfurled 1994 is one of the top wines of the vintage. It boasts an opaque blue/black/purple color, as well as a fabulously sweet nose of black fruits, licorice, pain grillee, and Asian spices. Full-bodied, with sweet, opulent fruit…”

91-93 points Robert Parker: “Pichon-Lalande’s 1994 should not be forgotten in the rush to buy the sumptuous, superieur 1995.” And half the price of the ‘95!

1994 Château Pichon-Baron, Pauillac $32.99
Robert Parker 88-90 points: “The dense, opaque purple-colored 1994 offers up a sweet, smoky, cassis-scented nose, supple, round tannin, medium to full body, excellent richness and fruit extraction, and a fine finish…. it is an excellent wine in a fairly-priced vintage.”

1998 Réserve de Comtesse Lalande, Pauillac $22.99
The second wine of Pichon-Lalande is a fantastic bargain. What a delightful surprise. Super merlot-dominated nose (black fruits). Also lots of cedar/oak aromas that follow to the palate. Power and elegance combined.

1999 Château Poujeaux, Moulis $20.99
One of our top sellers the past few years has been Poujeaux. It’s a pleasure to drink wines that taste this good for such reasonable prices. The wine is dominated by delicious sweet, toasty dark fruit. Sweet, creamy sleeper!

Rhône Treasures: Domaine de la Soumade
Andre Romero has again worked his magic with the magnificent 2001 vintage. Very limited availability.

2001 Cabernet Sauvignon, Domaine de la Soumade $11.99
90% cabernet and 10% petit verdot. A rich and powerful wine but still has elegance and refinement. Rounded tannins and a lingering finish.

2001 Rasteau Prestige, Domaine de la Soumade $19.99
Sweet with a lush mouthfeel, this Rhône red offers tremendous Framboise flavors and length on the palate. Tannins are round and very ripe. This is a powerful wine, but showing plenty of structure and elegance.

80% grenache, 10% syrah, 10% mourvèdre, the Confiance shows a wealth of red fruits with raspberry scents. It is a dense wine with violet undertones and dark red and black fruits.

100% old-vine Grenache with 15% natural alcohol! This big Rhône is aged in new oak barrels and offers lots of toasty oak and raspberry aromas. This will cellar well for 10 years plus.
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**And the Euro Keeps Strengthening...**

As many of our K&L staff travel to taste the new vintages from Italy, France, Germany, Austria and Spain, not to mention South Africa, Australia and Scotland, the dollar keeps dwindling in value. Our buyers will have to wear their negotiating hats so we can keep offering imported wines and spirits at value prices. I think our buyers are the best in the business, and I am sure we will have a plethora of great imported wine and spirits values for you in 2004. Trey, our domestic wine buyer, is in a good position as California wine prices continue to stabilize, and wines from the great 2001 vintage come in daily. Besides the great 2001 California Cabernets, we are looking for exceptional wines coming from Burgundy (2002 reds), Bordeaux (2003 reds), Germany (2002/3), Italy (every recent vintage has been excellent), among others. Something to suit everyone’s palate and pocketbook. Let the traveling begin!

—Clyde Beffa, Jr

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**The Second Page Man**

Near the Ancient city of Trier, once the northern capital of the Roman Empire, the Saar River empties its frigid waters into the swelling Mosel. In this most northerly of wine growing regions growers are at the mercy of nature, and total ripeness is only achieved in 3-4 years out of ten. Often the bulk of the production is sold off to sparkling wine cellars as the high acid base wine needed for making Sekt. Yet it is in this valley that legends are born, for if nature abides and the sun shines well into October and November, we are blessed with wines unparalleled anywhere in Germany and the world. Wines of astonishing depth, with slate and honeyed fruit that seems to float on the air like music, yet with a taut backbone like cool steel that cuts and refreshes. As Hugh Johnson puts it, “This is not the country for everyday wine; it is either the successful result of a skillful struggle or it is nothing.” The early bud break and flowering in 2002 gave the Rieslings a “head start” in the Saar, and harvest was carried out in October of healthy grapes with a ripe acid structure. I paid a visit to Christian and Andrea Ebert at the Schloss Saarstein in Serrig and made my way up the twisty road to their estate sitting like a jewel atop the 24-acre monopole vineyard that is as imposing as it is beautiful. You feel a sense of hallowedness at this estate and in this valley, a feeling that makes you want to whisper when you speak. These are warm and passionate people, however, and soon all my solemnity vanishes to laughing, dogs running in and out, and the wines. Oh what wines! The 2002 Serriger Schloss Saarsteiner Kabinett ($16.99) sings with slate and wafts of flowers. Honey and pineapple jump from the glass. On the palate the steely grip of the cool Saar earth keeps the effusive fruit in check. An icy blade of pure Riesling is wielded with exacting precision and focus proclaiming an experience that lightens the heart and brings a smile to your face. The 2002 Serriger Schloss Saarsteiner Spätlese ($21.99) is as explosive as it is long, with more richness and depth, a commanding wine with a silent intensity that seethes beneath its surface of crystalline fruit. The longer hang time adds depth and polishes the already rapier-like acidity to a high sheen, which carries on its back the ample citrus and juicy apricot flavors that bring this wine to a liming mineral finish. For a full inventory of German wines check our website, www.klwines.com or call me at (650) 364-8544 en 736. Enjoy!

—Jeff Vierra

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### GERMAN WINES

| 2002 JJ Christoffel Ürziger Würzgarten | Kabinett ...........................................$19.99 |
| 2002 Josef Leitz Rudesheimer Berg Roseneck | Spätlese ...........................................$29.99 |
| 2002 Josef Leitz Rudesheimer Berg Schlossberg | Spät Trocken .....................................$32.99 |
| 2002 Josef Leitz Rudesheimer Berg Schlossberg | Spät Trocken .....................................$32.99 |
| 2002 Lopez De Heredia | Magdalena  ........................................$18.99 |
| 2002 Lopez De Heredia | Magdalena  ........................................$18.99 |
| 2002 Kerpen Wehler Sonnenhuh | Kabinett ...........................................$16.99 |
| 2002 Kerpen Wehler Sonnenhuh | Spätlese ...........................................$25.99 |
| 2002 Meulenhof Erdener Treppchen | Kabinett ...........................................$14.99 |
| 2002 Mönchhof Erderen Pratalt | Auslese ............................................$39.99 |
| 2002 Mönchhof Ürziger Würzgarten | Spätlese ...........................................$19.99 |
| 2002 Schloss Lieser Niederberg Helden | Auslese ** .........................................$36.99 |
| 2002 Schloss Lieser Niederberg Helden | Auslese ............................................$25.99 |
| 2002 Schlossgut Diel Dorsher Beerer Pitter-männchen Spätlese | ............................................$25.99 |
| 2002 Spreitzer Oestricher Lenchen | Kabinett ...........................................$18.99 |
| 2002 von Simmern Erbacher Marco | Kabinett ...........................................$16.99 |
### 2002 BORDEAUX FUTURES

Robert Parker has released his 2002 Bordeaux report, and I must say "We told you so!" about some of the high scores on the Médoc wines. An excellent vintage for ageing. Points listed are Mr Parker's.

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<td>Vieux Château Certan, Pomerol</td>
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<td><strong>Sauternes</strong></td>
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<tr>
<td>Climens, Barsac (92-94 points)</td>
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<td>Climens, Barsac (375ml)</td>
<td>86-89</td>
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<tr>
<td>Doyse-Védères (89-91 points)</td>
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<tr>
<td>Suduiraut (90-93 points)</td>
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<td>Suduiraut (375ml)</td>
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### 2001 BORDEAUX FUTURES

Robert Parker says: "... smart money should be chasing the better 2001s." Scores below are from The Wine Advocate, Issue 146 (4/03). Check our vintage report or online. Some 2001s are now arriving.

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<td>1997 Castelnaud de Suduiraut -Second wine of Suduiraut</td>
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<td>1997 Coutet</td>
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<td>1999 Climens, Barsac (375 ml)</td>
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See our website www.klwines.com for tasting notes and accurate inventories.
The passage is a review of wines from 1998, with mention of various scores and notes from different sources. It starts with Robert Parker's review of the 1998 vintage and includes notes on specific wines such as Haut-Bailly, Léoville-Langevin, and others. There are also mentions of various scores from publications like Wine Spectator.

The review highlights the characteristics of the wines, such as their body, color, and taste profiles, and often includes notes on their recommended serving temperatures and food pairings. The text is dense with information about the wine's quality, with phrases like "undoubtedly a sleeper of the vintage," "one of the top values from the vintage," and "super value—elegant and rounded tannins." The review also touches on the wine's potential longevity, with mentions of "meant to cellar a few years," and "absolutely delicious wine! Enjoy now!"

The text is structured logically, with each wine or type of wine being reviewed on its own line, allowing for easy scanning and comparison. The reviews are written in a narrative style, providing a detailed and engaging description of each wine's attributes.

Overall, the passage provides a comprehensive guide for wine enthusiasts interested in the 1998 vintage, offering insights into the wines' qualities, scores, and recommended uses.
Sweet Deals from Bordeaux for your Valentine’s Day

It is a very exciting month here at K&L if you love Bordeaux wine. As many of you are aware, most of the famous, classified estates from the 2000 vintage sold out on futures at every level of distribution and have skyrocketed in price. This is rare, but 2000 is a special vintage. The good news is that some of the lesser wines and the second labels from the famous estates, are not sold on futures and are arriving now. They are fantastic wines that will drink well young and offer outrageous value in comparison to every other great wine-producing region in the world.

It has taken some time, but the statistics don’t lie; there is now no question that the consistently elegant wine of 2000 Château Cantemerle ($29.99) has finally captured the fancy of the American wine aficionado. The 2000 is now back in stock, and it is just delicious. After you try one, stay away for 5 to 7 to 10 years and let it develop.

The wines from the appellation of Graves, across the board, get more exciting for me with every passing vintage, add 2000 Latour Martillac ($28.99) to the list of rising stars. Ripe, round and luscious fruit are perfectly integrated with hints of smoke, mineral and earth. The wine is so tasty, and it can be drunk young. All I can say is WOW; this is a killer wine.

Please excuse me for repeating this, but I feel it’s important. The second wines from Bordeaux’s greatest estates are some the best buys in all the wine world, and they line the walls of my wine collection. They are a severe selection of the forward/softer barrels in the cellars, that may include the young vines and some vin de press. In most cases the second wines are 1/4 the price of the first wine or Grand Vin. The second wines are the insurance policy for the first wine; they exhibit all the same qualities of the first wine but with less power, hence they drink well young. They are also among the best wines to taste when starting your education of the wines of Bordeaux. As all of these are young wines, I recommend decanting an hour or more before enjoying.

From Château Lynch Bages: 2000 Haut Bages Averous ($25.99) High toned, zesty crimson and black with fruit and new oak, strong and masculine, hold for a few years. From Léoville-Barton: 2000 Reserve de Léoville (Inquire) Bright purple, blueberry and spice. From Léoville-Las-Cases: 2000 Clos du Marquis ($49.99) Dark red fruit of cassis and raspberry, new oak, strong and intense, finely balanced claret with lovely purity! From Pichon-Longueville-Baron: 2000 Torellles de Longueville ($26.99) Best second wine ever here, very rich, the deeply rooted cabernet fruit has touches of exotic earthiness. From Cos d’Estournel: Pagodes de Cos ($26.99) Grapey, spicy, high-toned and very pure fruit and oak, regal and classy. We have sold 200 cases already; very few left. Please feel free to contact me anytime with questions or advice on the wines of Bordeaux at ex 623 or Ralph@klwines.com. Happy Valentine’s Day!

—Ralph Sands

Our 1999, 2000, 2001 and 2002 Bordeaux tasting notes are listed at www.klwines.com
February Beauties
2002 Wattle Creek Mendocino Sauvignon Blanc ($16.99) This is not your typical Sauvignon Blanc. It shows nice notes of lime peel and a smooth texture but with no grassy or green notes. Richer and less piercing than many, this Sauvignon Blanc could accompany a variety of hors d'oeuvres and still maintain its composure.

2002 Kalinda Napa Valley Chardonnay ($12.99) Here’s another smash hit Kalinda Chard. From the same mystery winery as the 2001, this vintage shows opulent quantities of ripe, tropical fruits, rich ripe pineapple, generous creamy oak, and cardamom and nutmeg spice. We sold out of the last vintage and still have people begging for more, so don’t miss out on our best deal in Chardonnay in the store!

2001 Trefethen Napa Valley Chardonnay ($17.99) Wow, this beauty has a lovely and seductive nose of lemon blossom, apple and ripe pear, and a wonderfully balanced palate with pineapple and pear fruit, a river stone-like mineral component and zesty, lively acidity. Showy yet elegant, here’s a Chard that can do it all.

2000 Mount Eden Estate Santa Cruz Mountains Cabernet ($27.99) Jeffrey Patterson has created another masterpiece with his 2000 Cab. Proving the contention that some producers made extraordinary wines in 2000, this brambly, black fruit Cab has a nose of rich, ripe boysenberries, fresh earth and mineral. The palate follows with a core of deep and brooding dark fruits, saddlewood, cinnamon, mint and caramel notes, and dusty fine, perfectly integrated tannins. Long in palate length and complexity, yet showing an ever-present brightness to its fruit, this is my pick for best Cab under $30. Drink some now and hold a few bottles for a couple of years. You’ll be glad you did!

Happy Valentine’s Day! —Shaun Green

San Francisco Focus
February brings to mind that special someone in your life. Valentine’s Day means a special gift and possibly a beautiful meal. Here are a few choice wines to accompany that special meal.

1998 Roederer L’Ermitage ($39.99) Founded in 1981, Roederer Estate is nestled in Mendocino County’s cool, fog-enshrouded Anderson Valley. As the California outpost of Champagne Louis Roederer, Roederer Estate builds upon a centuries-old tradition of fine winemaking. Since its debut in 1989, this special tête de cuvée has consistently been rated as one of California’s top sparkling wines. This sparkler will bring beauty and class to any dinner….or breakfast.

2001 Porter Bass Zinfandel ($24.99) This one from a long-respected vineyard is a beauty. This Russian River Valley Zinfandel is everything one wants from a big, red wine. Great balance with superb fruit and spice. This wine will go with any beef dish and is fantastic by itself especially when you enjoy it sitting next to a roaring fire.

2001 Elizabeth Spencer Cabernet Sauvignon ($25.99) Elizabeth Spencer is a husband and wife winemaking partnership based in St. Helena. The wines are vinified using classical hands-on methods with minimal handling in small, individual lots. This is an elegant, restrained Cabernet designed for the table, with oak as seasoning only. A fine, balanced wine, it was a favorite at our December Cabernet tasting. Great paired with a roast duck.

1999 Talbott ‘Sleepy Hollow’ Chardonnay ($29.99) Talbott’s corner-stone wine, the “Sleepy Hollow” Chardonnay will age well for 2–7 years, but its delicious peach and guava flavors combined with minerals and well-integrated French oak will test your ability to stay patient. To love in all its forms!

Bam—without wasting a minute of your time, I’m here to introduce a fascinating new arrival! The 2001 Michael Martella “Hammer” Syrah ($19.99) is in the house my friends! I know, I know. Many of you have been on the hunt for this divine wine—now it’s just a click away on KLWines.com! The Hammer is 85% syrah with a few cabernet and cab franc grapes blended in, and let me tell you it is GOOD! Rich, ripe and dark fruit flavors that make each sip a luxury. Michael made approximately 980 cases, so if you love a gorgeous Syrah, act fast!

Since we sold out of my favorite Kalinda Sauvignon Blanc last month, I’ve had a tough time finding a replacement for my house white. Well, one sip of the 2002 Handley Dry Creek Sauvignon Blanc ($13.99) and I was taken. It’s crisp and rich at first but soon turns into a softer and creamier white wine. Lord only knows how many glasses of the little beauty will be paired at home with Cowgirl Creamery cheeses and light fish dishes.

On the lighter side, the 2001 Handley Anderson Valley Pinot Noir ($17.99) is the way to go. I’ve tasted a ton of Pinot Noir this year from Burgundy to Oregon. The Handley Pinot most resembles the Charles Bauer Pinot from Alsace. The nose is full of exotic pear and berry, and flavors are full of plum, light cherry and hints of spice. I will most certainly uncork this bottle when in search of a red wine to pair with spinach salad or baked chicken.

I’m off to Santa Barbara and Paso Robles this week to find new discoveries and taste some old loves. Stay tuned for a full report in March! Hope everyone is off to a great New Year.

—Ali Smith

You’ll Love these California wines…
Our top ten recommendations are listed at our website www.klwines.com
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<td>BV “Tapestry”, Napa</td>
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<td>1997</td>
<td>Beringer Private Reserve</td>
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<td>Robert Mondavi, Napa</td>
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<td>1999</td>
<td>Altamura, Napa</td>
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<td>1999</td>
<td>Anderson’s Conn Valley, Napa</td>
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<td>Beringer Private Res, Napa</td>
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<td>Ch Montelena Calistoga Cuvée</td>
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<td>1999</td>
<td>Costantino CE2V</td>
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A Bordeaux blend from Napa that is rich and loaded with black currants, plums and cedar.

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<td>Napanook, Napa</td>
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<td>1999</td>
<td>Niebaum Coppola Rubicon</td>
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<td>1999</td>
<td>Opus One</td>
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<td>1999</td>
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<td>1999</td>
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Dark red cherry fruit, spice and hints of vanilla.

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<td>2000</td>
<td>Rudd, Jericho Canyon Red</td>
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<td>Rudd, Oakville Estate Red</td>
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<td>2000</td>
<td>Spottwoods, Napa</td>
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<td>2001</td>
<td>Alexander Valley</td>
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Wonderful fruit, spice and hints of toasty oak.

See our new-arrival Cabernets with tasting notes on our website at www.klwines.com
### MERLOT

<table>
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<td>Arrowood, Sonoma</td>
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<td>1999</td>
<td>Artesa, Napa</td>
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A great buy in Merlot! Elegant and very approachable.

<table>
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<td>Columbia Crest, Wash</td>
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<td>Hovens, Napa</td>
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<td>Keenan, Napa</td>
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<td>1999</td>
<td>Macrostie, Carneros</td>
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<td>Signorello, Napa</td>
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Filled with earth, minerals, sweet red fruits and spice!

### PINOT NOIR

<table>
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<td>2000</td>
<td>Iron Horse, Sonoma</td>
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<td>2000</td>
<td>Marimar Torres, Russian R</td>
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Strawberry and raspberry flavors—spicy note.

### ZINFANDEL

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<td>Limerick Lane, Sonoma</td>
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Zinfandel, cabernet and merlot! Scandalous!

### Additional Wines

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<tr>
<td>2001</td>
<td>Kalinda, Paso Robles</td>
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Ripe, jammy and bright! Great barbecue wine.

### Additional Regions

<table>
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92 points from Robert Parker!

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Rich, deep lush flavors of plums, black cherries and hints of oak!
**Jeff's Picks: Love of the Loire**

Recently I find myself more and more drawn to the wines of the Loire. It could be that I have started a new chapter of my wine career, one in which I am constantly searching for finer and finer flavors, for wines of subtlety and grace rather than the now fashionable trend of overripe wines with monolithic fruit flavors and not much else. Maybe I just need to stay always skirting the fringes of the mildly esoteric and under-appreciated regions of the world to trumpet their successes even if it mostly falls on deaf ears. Maybe you feel the same way?

Maybe you prefer elegance over brashness, delicacy over force. Maybe you remember a time when a wine was judged by its sense of place and belonging. It may seem ridiculous to some that the Loire Valley of Sancerre and Pouilly-Fumé fame should need champions; but she does. There is a revolution taking place, quietly and mostly unnoticed, focusing solely on relating the best possible expression of grape and site. The standards set by the great estates have been taken to heart, and the future seems one of innovation rooted firmly in tradition.

One such example is the 2002 Saumur Blanc “Julien Fouet” ($10.99). 100% Chenin blanc, made by the father-and-son team at Domaine Fouet. Dad tends the vines, and son Julien makes the wines in a clean modern style, yet without sacrificing any sense of place and chenin. The 2002 is the result of the best vintage since the 1997, and is pulsating with spirited apple and honey aromas, tempered by bright acidity and a distinctively chalky mineral finish. Please call or visit the K&L website (www.klwines.com) for a complete listing of all our Loire selections.

—Jeff Vierra
SOUTH AFRICA/NEW ZEALAND/AUSTRALIA

South Africa

BOTTLE
2002 Goats do Roam Red .................................................................$8.99
2002 Excelsior Cabernet Sauvignon Spectator Best Value...............$8.99
2001 Glen Carlou Chardonnay, Paarl ........................................$12.95
2001 Brampton Cabernet/Merlot .................................................$12.99
2000 Waterford Cabernet Sauvignon, Stellenbosch .................$21.99
On the palate a hint of mint and a light earthy note.

New Zealand

2003 Babich Unwooded Chardonnay, Hawkes Bay .................$8.99
2003 Forefathers Sauvignon Blanc, Marlborough .............$12.99
2003 Lawson’s Dry Hills Sauvignon Blanc ......................$12.99
2003 Huia Sauvignon Blanc, Marlborough ..................$14.99
2002 Thornbury Sauvignon Blanc, Marlborough ...........$14.99
2002 Isabel Sauvignon, Marlborough ..........................$14.99
2002 Lawson’s Dry Hills Pinot Noir ...............................$16.99
2002 Kumeu River Chardonnay, Auckland .....................$23.99
2001 Felton Road Pinot Noir, Otago ......................................$39.99

Australia

2000 Deskin Shiraz, Victoria .................................................$5.99
2001 Milton Park Shiraz ..........................................................$7.99
2001 Bleasdale Verdelho, Langhorne Creek .......................$9.99
Crisp, refreshing fruit-driven wine. On the palate, there is moderate acidity, good depth of flavor and a hint of spice. 87 Parker points.
2001 Bleasdale Shiraz/Cabernet, Langhorne Creek ..........$10.99
NV RL Buller Muscat or Tokai (375ml), Victoria ........$11.99
2001 Ross “Northridge” Shiraz, Barossa ..........................$12.99
2002 Water Wheel “Memsies” Benigo, Victoria ...............$12.99
The bouquet is packed with ripe, smoky, blackberry fruit along with elements of earth, chocolate and anise. Rich and juicy on the palate.
2001 Ringbolt Cabernet Sauvignon, Margaret River ........$13.99
2002 Jeanneret Riesling, Clare Valley, South Australia $14.95
Elements of lime peel, apricot, wet stone and white flowers.
Aromas of smoky blue and blackberry fruit with accents of violet, pepper, cassis and bittersweet chocolate. These flavors follow on the palate with a velvety texture, great definition, balance and very fine length.
2002 Kaeser “Stonehorse” GSM .........................................$16.99
2000 Penfolds Bin 407 Cabernet ..........................................$17.99
2000 Yarra Burn Pinot Noir .................................................$17.99
2000 Best’s Great Western Bin #1 Shiraz, Western Victoria ..$17.99
Blueberry and boysenberry with notes of licorice, lavender and smoked meats.
2001 Serafino Shiraz ............................................................$17.99
2000 Two Hands “Angel’s Share” Shiraz ..........................$18.99
2001 Penfolds Bin 389 Shiraz/Shiraz ..................................$18.99
2002 Yalumba “Hand-picked” MGS ..................................$24.99
2001 Cascabel Shiraz Fleurieu, McLaren Vale .............$24.99
2002 d’Arenberg “Laughing Magpie” Shiraz-Viognier ......$29.99
1999 Knight Granite Hills Reserve Shiraz, Victoria ........$31.99
2001 Cullen “Diane Madeline” Cabernet/Merlot, Margaret ..$54.99
2000 Leeuwin “Artist” Chardonnay, Margaret River ..........$56.99

RHÔNE VALLEY

2001 Côtes du Rhône, Domaine Verquieres .................................$7.99
A smooth, silky puppy with blackberry and white pepper in the bouquet and on the palate. It is rich, deep, and balanced, with soft, round tannins.
2000 Côtes du Rhône, Guigal ...............................................$8.99
2002 Syrah, VDP des Côtes Rhodaniennes, Chante Perdix ....$9.99
2000 St Peray Blanc, Domaine de la Fauterie ...................$9.99
2000 Lirac, Château St Roch .................................................$10.99
2002 Côtes du Luberon Blanc, Ch La Canorgue ............$10.99
2001 Côtes du Luberon Rouge, Ch La Canorgue ............$10.99
2001 Beaumes-de-Venise, Jaboulet ....................................$11.99
2001 Cabernet Sauvignon, Domaine de la Soumade ........$11.99
2001 Rasteau Prestige, Domaine de la Soumade .............$19.99
See Gregory’s write-up on page 5.
2001 Châteauneuf, Maucol ..................................................$19.99
Robert Parker, listed at 92: “[E] xhibits a sweet bouquet of jammy black cherries, balsam wood, pepper, and dried herbs. Charming, medium-bodied, displaying excellent purity, ripe fruit-no hard edges.”
2000 Seguret, Domaine de Cabasse “La Casa Basse” ........$18.99
2000 Château Blanc, Juliette Avril .....................................$19.99
2000 Château Blanc, Panisse-Parker, 91 points .............$20.99
2000 Crozes-Hermitage “Thalabert,” Jaboulet ..................$22.95
2001 Château, Allan Jaume ...................................................$22.99
2001 Gigondas, Domaine de Grapillon .........................$22.99
2001 Château, Domaine de la Pinede-90 Parker points ....$23.99
2001 Côtes de Rhône, Coudetel de Beaucastel ...............$24.99
2001 Château, Bosquet des Papes-Parker, 89-91 points ...$26.99
2000 Château, Maucol “Privilege” .....................................$27.99
Robert Parker scores it 91: “It offers sweet black currant and cherry liqueur characteristics in its fruit-dominated personality. Full-bodied, with impressive glycerin, supple tannin, and a plump, voluminous mouthfeel.”
2000 Château, Cabrières “Cuvée Prestige” ..........................$29.99
91 points from Robert Parker: “[A] dense ruby color with purple hues. Loaded with black currant, prune, and kirsch liqueur characteristics, it boasts full body, a complex, sensual, opulent mid-palate, and a viscous, low acid finish.”
2001 Château-du-Pape, Guigal ............................................$30.99
1998 Château, Maucol “Privilege” .....................................$33.99
90-92 points, Parker. Alain Corcia selection with no fining or filtration.
2001 Château, Mas de Boislauson, Le Quet-Parker, 91+ pts ..$39.99
One of the best. 70-year-old vines. Tons of fruit on the palate. Very peppery.
2000 Côte Rôtie, Guigal ..........................................................$41.99
2000 Hermitage “Sizeranne,” Chapoutier .........................$49.99
2000 Château, “Cuvée Arnaud, Cabières,” Parker, 93 pts ..$49.99
2001 Château, “Cuvée Arnaud, Cabières” .......................$69.99
2001 Château, “Cuvée Arnaud, Cabières (1.5L) ..........$149.99
1999 Château, “Homage Jacques Perrin,” Beaucastel ....$249.00
Robert Parker scores it 96 points: “...an enormously endowed effort revealing notes of licorice, blackberry and cherry fruit...”

For accurate, daily listings of our Burgundy inventory check our website at www.klwines.com   page 11
OLD & RARE BORDEAUX 1937-1993

We specialize in old and rare wines, and the following pages contain a sampling of our stock. The number after the wine indicates how many bottles were available on January 31, 2004. Check our website for up-to-date inventories. All old wine sales are final. Call us if you have wines for sale that have been properly stored.

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Sauternes

1953 Doisy Daene, Barsac | $199.00 |
1989 d’Yquem, Sauternes | $299.99 |
1996 de Malle, Sauternes | $18.99 |
1997 d’Yquem (375ml) | $129.00 |
1997 Laf Peyraguey (375ml) | $125.00 |
1996 Sigalas Rabaud | $37.99 |

SHERRY/MARSHAL/MADEIRA

Hartley & Gibson Fino | $7.99 |
Hartley & Gibson Cream | $7.99 |
Garvey Cream | $7.99 |
Antonio Barbadillo Manzanilla | $9.99 |
Antonio Barbadillo Amontillado | $9.99 |
Garvey “San Patricio” Fino | $10.99 |
Lustau “Pata de Gallina” Oloroso | $21.99 |
A Barbadillo “San Rafael” Olor Dulece | $22.99 |
A Barbadillo “Laura” Mosc Muscat | $22.99 |
Hidalgo “Pastrana” Amont Viejo | $29.99 |
A Barbadillo “Principe” Amont | $30.99 |
A Barb “Obispo Gason” Palo Cort | $39.99 |
Domécq Amontillado 51 VORS | $77.99 |
Florio Dry or Sweet Marsala | $9.99 |
HH & Rainwater | $11.99 |
Brodent Malmsey 10-year-old | $27.99 |
HH & Sercial 10-year-old | $29.99 |
Cossart Gordon 50 year-old | $39.99 |

PORT 1900-1992

1900 Krohn Reserve | $999.00 |
1958 Krohn Colheita | $83.95 |
1960 Fonseca | $119.00 |
1960 Warre | $119.00 |
1963 Croft | $149.00 |
1963 Dow | $179.00 |
1963 Taylor | $289.00 |
1970 Fonseca | $159.00 |
1970 Graham | $159.00 |
1970 Krohn | $89.00 |
1970 Quinta Nova Nacional | $599.00 |
1975 Graham | $49.99 |
1977 Gould Campbell | $84.99 |
1977 Taylor | $139.00 |
1982 Offley | $6.95 |
1982 Smith Woodhouse “Maladena” | $39.99 |
1985 Croft | $44.99 |
1985 Graham | $89.00 |
1985 Taylor | $78.49 |
1985 Taylor (375ml) | $49.99 |
1989 Krohn Colheita | $199.99 |
1990 Smith Woodhouse LBV | $19.99 |
1992 Fonseca | $109.00 |

MORE PORT

1994 Warre LBV | $22.99 |
1997 Dow | $59.99 |
1997 Quinta Nova LBV | $15.99 |
1997 Ramos Pinto LBV | $12.99 |
1997 Taylor LBV | $16.95 |
1997 Warre | $39.99 |
2000 Croft | $49.99 |
2000 Dow | $38.99 |
2000 Niepoort | $75.99 |
2000 Offley Boa Vista | $29.99 |
2000 Quinta Nova “Silval” | $34.99 |
2000 Warre | $79.99 |
2000 Warre | $54.99 |
2000 Warre (375ml) | $29.99 |
2001 Quinta Vesuvio | $45.99 |
Smith Woodhouse Lodge Reserve | $11.99 |
Smith Woodhouse 10-year-old Tawny | $19.99 |
Dow “Trademark” | $13.99 |
Dow 20-year-old Tawny | $39.95 |
Quinta do Noval 40-year-old Tawny | $99.99

First Class Mailing

To have the K&L newsletter mailed to you with first class postage, please contact Linda at Redwood City store. The cost is $8.00 for the next 10 months, March-December.
La Nouvelle Vague: French Regional Wines

A revolution is underway. A new wave of dedicated and passionate vigneronnes is changing the face of French regional wine, crafting wines that are unique, delicious and hands down the best deals in regional wine. Some are new to the area but hail from French wine royalty, while others are relative icons, their ties to the land going back centuries. Some adhere to France’s A.O.C. system, while others defy such regulation and are willing accept de-classification in order to work with non-regional varietals like cabernet sauvignon, merlot, chardonnay and pinot noir. This is the wild west of France, and oh, what a glorious time to drink wine!

First stop, Provence. A sun-drenched region of sunflowers, lavender and olive oil. For many of us, Provence signifies a lifestyle, a way of living that is simple, un-fettered and beautiful. Thankfully, the wines of this region do not belie this idea. Crisp, lip-smacking rosés, rich, aromatic whites, and orange blossom-scented Muscats are trademark Provence. The 2001 Domaines Triennes Voignier ($10.99) is one such wine. This forward-thinking domaine was founded by Jacques Seysses of Domaine Dujac and Aubert de Villaine of Domaine de la Romanee-Conti. The goal here is to produce extremely high quality and delicious regional wines. This viognier is tank fermented and spends 12 months in new oak. The Baron’arques is rich and fulsome, evoking raspberry, blackcurrant and bittersweet chocolate. One the finish the wine displays cedar and the slightest hint of black licorice. Enjoy this wine with roast squab and an eggplant tian, orperhaps a nice filet mignon.

—Mulan Chan

Fabulous February Favorites

2002 Côtes du Luberon Blanc, Château La Canorgue ($10.99) is made in a crisp style with bright acid that balances pear and apple fruit. Anjou pears, vanilla and citrus combine with a slight minerality to make this a memorable and interesting wine. It has hints of grapefruit, kiwi, and nuts.

2001 Côtes du Luberon Rouge, Château La Canorgue ($10.99) has a spicy personality with black pepper notes. There are licorice and briarwood aromas on an amply spicy nose with tart, dark cherry fruit and light tobacco in the mouth. It has a nice touch of cranberry fruit on the finish. A wonderful wine for the price!

2002 Syrah, Vin de Pays des Côtes Rhodaniennes, Cave de Chante Perdix ($9.99) is a winner with rich, boysenberry fruit balanced with white pepper. Sweet and rich, with ripe berries, low tannins and a lingering, complex finish. Will work well with hearty dishes and barbecued foods.

2001 Châteauneuf-du-Pape, Allen Jaume ($22.99) is a monster of a wine with plenty of kirsch, herbs, tobacco and supple oak. Deep, full-bodied, sweet fruit. Very dark garnet color. Cassis fruit with hints of cocoa and cinnamon. Although quite drinkable now, it will age extremely well for the next 8–10 years.

2000 Domaine de Travallon Rouge ($37.95) continues the tradition of acclaimed wines from this vineyard. Huge and powerful, with black cherry fruit and chocolate. A fantastic finish that is closed initially but eventually bursts with Bing cherries and red plums. It is also a cellar candidate for 10–15 years for this vintage. Enjoy! —Scott Beckerley
For prices of our old wines, see our award-winning website at www.klwines.com
**K&L Wine Merchants: 28 Years Young!**

A nostalgic email from Clyde reminded me of the early days of this establishment when things were, ah, slightly less evolved. We must have been the smallest shop on the Peninsula, maybe 1400 square feet of selling space. Included in the building's lease were: sports-themed wallpaper in one corner of the shop, an office that housed Todd, Clyde, and room for not one other item, and a small rear room for back stock—Wente Le Blanc de Blanc, Lejon vermouth and sundry other items for the budding connoisseur. Our first ever Old and Rare section was in the restroom, a wood rack with the likes of '66 Las Cases next to the toilet paper. (Needless to say, our wines are a bit more pampered now). The staff consisted of, among others: Todd and Clyde, Howard Brown (Todd's father in law, a true prince), Jerry Steinway (beer and tobacco buyer extraordinaire with a fresh #2 pencil and a Pall Mall nonfilter at the ready), a floor staff of Reed and Doug, the Proctor brothers, Ed and Bill, Brian Nussbaum (a great worker in retrospect, but I'm sure Todd and Clyde felt compelled to hire him because his dad owned the building in back of us) and freshly minted youngsters Joe and Ralph rounding out the crew. Oh yeah, there was also Steve, a referral of my parents, who ended up buying a car from Todd and somehow forgot to pay for it. That was it for the referrals, thanks folks.

I was the envy of my peers, under 21 and still able to buy beer! These were heady (and hoppy) days for me. The characters from the bar down the street were steady (if a bit unsteady) customers. One guy would try to steal cigs after he'd had one too many. He was never arrested; we just took back the merchandise until next time. Wednesdays during baseball season, the bar patrons lined up outside for the Giants express bus, pale moles seeing their first daylight in months.

**Jim's February Gems**

There is a very important date in February: Anderson will be two on the 14th. Yes, the little puppy who is now virtually full-grown was born on Valentine's Day, and, thus, expects tons of treats and love from everyone as payment for the stellar red wine recommendations he has made to all of you for more than a year. Sooo, don't be shy; he loves everyone as payment for the stellar red wine recommendations he has made to all of you for more than a year. Low overhead, stack 'em high, watch 'em fly was the motto. Budweiser to the ceiling, five tie, twenty one high was the limit. It was crazy, it was fun. No bow ties and smocks for us, we were making hay while the sun shined. And make hay we did. But it would all be for naught if we hadn't had the good fortune to be with the right shop, the foundation for an enjoyable, rewarding career dotted with a spectacular (if sometimes less than stellar) cast of characters.

The Inglenook winery is certainly one of the most important in California's history. You can count some Inglenook wines among the greatest ever, including the '41, considered possibly the greatest ever. A discernable dip in quality in the late sixties and seventies made the label a bit of an afterthought, and that kept some awfully good '80s bottlings from garnering much notice. We have received a limited amount of the 1985 Inglenook Reunion ($39.95)—a Bordeaux-style blend—and it is reasonably priced and lovely. This is what an '85 California Cabernet-based wine should be—great balance, a core of dusty, ripe cherry fruit, evenly balanced with a lengthy finish. With so many Big Name wineries in the books as having squandered the vintage with flabby, uninteresting and declining wines, it is ironic that the beleaguered Inglenook of the '80s gets the last laugh! —Joe Zugelder

said way too many times to customers in the store, the 1997 Bordeauxs have become wonderful drinking reds at cheap prices. The quality of the vintage was totally misjudged. As the wines have evolved in the bottle, many have picked up fleshiness, depth, structure, bouquet and richness. A perfect example of this is the 1997 Cantemerle Haut-Médoc ($12.99), which offers a pronounced red currant to blackberry fruit aroma with hints of cedar and coffee, while in the mouth you will be treated to a lush, full, yet soft wine that offers an excellent set of complex components and a long, broad finish. Once you try this gem, you will obviously realize that it is best to trust your knowledgeable local wine merchant (K&L) who you know picks out the best values regardless of the vintage. (wine rating)

Finally, we have been importing the wines from Domaine de la Soumades for more than 10 years. This domaine is the only Rhône Valley house that has also planted cabernet sauvignon, merlot and petit verdot. They cannot receive approval for a Rhône Valley appellation for those varietals, and as a result the wines are declassified down to a Vin de Pays level, though they approach Bordeaux Cru Bourgeois and better! The 2001 Soumades Cabernet Sauvignon ($11.99) is a blend of cabernet (90%) and petit verdot (10%) and is a deeply colored wine that is powerful and loaded with cassis-like to plumy fruit with well integrated tannins, excellent complexity, balance and elegance, and a finish that is deep, long and fleshy. From A Dog's Eye For The Wine Consumer, Anderson says these last two reds are a must buy for your wine collection. He has also told me that both of them will be our house reds for some time to come. (wine rating)

If you have any questions, you can contact us at jimk@klwines.com. Happy Valentine’s Day and Enjoy! —Jim, Anderson and Ebby
KoL buys many imported wines directly from the producers or negociants. The advantages of this direct buying are twofold: first, we can taste the wines at the property and negotiate with the seller, often finding wines that are not available in the U.S. market; second, we can get the wines to our value-conscious customers for less. There are no middlemen taking a percentage profit while passing it on through the channels of distribution. You reap the benefits of direct buying by getting outstanding, hand-picked, best-value wines at less-than-normal market prices.

**Alsace/Loire Valley**

- **2001 Pinot Blanc, Charles Baur** ........................................ $10.99
- **2001 Pinot Noir, Charles Baur** ........................................ $11.99

Thanks to long maceration, this wine is harmonious and elegant, showing blackberry and soft fruit aromas. Light, spicy with bright aromatics.


Spicy, easy-drinking white. Great with Asian fare.


Nuances of peach, Kaffir lime, and guyaba are absolutely intoxicating. This is a spectacular example of Alsatan Riesling.


Very racy and oh so clean! Ruby grapefruit, jasmine blossom and lychee are popular descriptors for the varietal, and this one’s got them in spades. Crushed rock minerality and bright acidity make this gewurz one of the best and bright-est I have ever tasted.

- **2002 Cave du Haut-Poitou Sauvignon Blanc “de Brizay”** ........ $9.99

A reserve cuvée that is fresh, zippy and palate refreshing. Citric tones.

- **2002 Sancerre Blanc, Franhk Millet** ................................... $11.99

- **2002 Sancerre Blanc “Insolite,” Franck Millet** ..................... $19.99

The white is clean and full of citric tones. The Insolite is a first for them-special vineyard plot, different fermentation, no filtering, etc.

**White Bordeaux/Sauternes/Red Bordeaux**

- **2002 Chateau Roquefort Blanc, Bordeaux** ....................... $9.99
- **2002 Chateau St Jean des Gravens Blanc, Graves** .............. $10.99
- **2002 Chateau Castres Blanc, Pessac** ................................ $14.99

St Jean is a quite citric-style wine and the Castres is a creamy style.

- **2001 Chateau Canteley Blanc, Pessac** ................................ $16.99

Well-balanced with some tropical undertones. Their best to date.

- **1998 Chateau La Chartreuse, Sauternes (375ml)** ............... $12.99

Honey and coconut aromas. Lush with good balancing acidity on the palate.

- **2000 Souvenir, Bordeaux Superiore** ................................ $9.99

Excellent balance and mid-palate sweetness. Decant and enjoy.

- **1999 Seigneurs d’Aiguille, Côtes de Castillon** .................. $11.99

As smooth as glass with plenty of blackberry fruit.


The Tradition is old-style Bordeaux with fine terroir.

- **2000 Chateau Lideyre “Cuvée Alice,” Côtes de Castillon** ...... $12.99

Lots of blackberry flavors and aromas.

- **2000 Chateau Trebloc, Graves** ........................................ $13.99

60% cabernet and 40% merlot. Earthy aromas with red fruit flavors and mineral finish. Enjoy now or age for a few years.

- **2000 Chateau St Hilaire, Medoc** ...................................... $14.99

Back in stock.

- **2000 Chateau Bellerose Figeac, St-Emilion** ....................... $14.99

A fine value right bank wine from the great vintage.

- **2000 Thieuley Reserve, Bordeaux** .................................... $17.99
- **2000 Fourniers de Bernadotte, Pauillac** ......................... $17.99


This special cuvee from Bernadotte is delicious. Fruity, cedary and soft tannins are it’s hallmarks. Made by the Pichon Lagarde crew.

- **2000 Chateau Haut-Baradieu, St-Estèphe** ....................... $17.99

Very drinkable with decanting. Packed with red fruit flavors.

- **2000 Esprit de Cloucher, Pomerol** ................................ $18.99

Nose of black licorice and blackberries. Jammy, lush style. Toasty oak nuances.

- **2000 Chateau Cantelys Rouge, Pessac-Léognan** ............... $19.99

From the Cathiards of Smith-Haut-Lafitte fame.

- **2000 Chateau la Fleur de Rouzes, Pomerol** ..................... $20.99

Powerful, structured wine loaded with ripe fruit.

- **2000 Chateau Tour Grand Faurie, St-Emilion** .................. $20.99

Toasty aromas and great mid-palate sweetness. A great Right Bank value.

- **2000 Chateau de Vioa, Lalande-de-Pomerol** ................... $21.99

Spicy, lively wine. Rich and ripe. Enjoy over the next ten years.

**Minervois/Southern France/Rhône**


Wow! This wine will have its devotees. Very peppery on the nose and on the palate. A racy red with a touch of pepper at the back end.


Easy to drink—enjoy now.

- **2000 Beaumes-de-Venise “Chapelle Notre Dame d’Aubune”** .... $9.99

Back in again; super right now. Lots of red berry flavors and some spice.

- **2000 Corbières, Domaine de Trillol** ................................ $9.99

Spectacular value. Tons of black pepper on the palate and nose. Lively, spicy.

- **1999 Corbières “Ayraud”** .............................................. $9.99
- **1999 Corbières “Cuvée Sextant”** .................................... $12.99

The Sextant is a K&L staple; the Ayraud is absolutely delicious, with less oak.

- **2001 Côtes du Rhône, Montfacon** ................................ $9.99
- **2002 Côtes du Rhône Blanc “Réserve Comtesse Madelaine”** .... $11.99
- **2001 Côtes du Rhône, Montfacon “Baron Louis”** ............. $13.99

The red wines are quite rich and full flavored with raspberry showing on the regular Rhône, The Louis is more black-fruit driven.

- **2002 Rasteau Rosé, Domaine Girasols** ......................... $10.99

Salmony color, full-flavored dry rosé.

- **2000 Beaumes-de-Venise “Cuvée Trias”** ........................ $11.99

From mountain vineyards, this wine is quite rich and substantial.

- **2002 Domaine Bremesou Mosaique Blanc** ..................... $11.99

A blend of chardonnay and viognier. Refreshing and flowery.

- **2002 Muscat Carte d’Or, Vignerons de Beaumes-de-Venise** ... $13.99

Honeysuckle aromas that follow to the palate. Perfect balance, super price.

- **1998 Rasteau Rouge, Domaine Girasols** ....................... $14.99

The 2000 is quite rich and full-flavored. Our last batch of the ’98, classic wine.

- **2002 Gigondas, Domaine de la Maurelle** ....................... $14.99

Old-world style. Some animal and leather nuances.


Good blend of toastie oak and black fruit flavors.

**2001 Joseph Phelps “Insignia” Futures**

95 points Robert Parker: “...this blockbuster reveals gorgeous aromas of melted licorice, creme de cassis, liquid minerals, and hints of chocolate and spice box. The finish is long, full-bodied, opulent and voluptuous. Considerable tannin is largely concealed by the lavish richness, extract, and glycerin.” (12/03) Will arrive October of 2004.

CHAMPAGNE AND SPARKLING WINE

Diane de Poitiers Blanc de Blancs ................................................. $8.99
J Lauraen Brut (Cremant de Limoux) ........................................... $9.99
Ariston Carte Blanche Brut ......................................................... $19.99

Our best deal in bubbles? It is made of 40% chardonnay, 30% pinot noir and 30% meunier. A balanced cuvee in every way, clean and powerful at once.

Mumm Cordon Rouge Brut—Super price ........................................... $19.99
Michel Dervin Brut ...................................................................... $20.99
De Merci Grande Reserve Sous Bois ........................................... Inquire

A pinot-driven, wood-aged style from a tiny negociant in Ay. Direct pricing.

Nicolas Feuillatte Brut ................................................................. $20.99
Franck Bonville Brut Selection Blanc de Blancs—What richness! .... $22.99
Marguer-Bonnerave “Cuvee Reserve” Brut—Rich! Direct! ............ $23.99
Launois “Cuvee Reserve” Brut Blanc de Blancs .............................. $24.99

All Launois is Veritas certified organic, Grand Cru, estate grown and fantastic!

Launois “Sable” Brut Blanc de Blancs .............................................. $24.99
Tartant Brut Reserve—Quality obsessed grower, direct pricing! ....... Inquire
Marguer-Bonnerave Brut Rosé ...................................................... $24.99

It took three years of hard searching, but we knew we could find great Rosé Champagne under $25! It has a wonderful, subtle, strawberryish nose and a fresh, delicate flavor. The finish is long and dry. Rosé fans rejoice! We can all have a bottle a little more often!

Tartant Brut Zero—Gary’s desert island Champagne .......................... $25.99
Pol Roger Brut—Great price! .......................................................... $26.99
Taïtinger La Francais Brut ............................................................ $26.99
Lancelot-Pienne Brut Selection ..................................................... $27.99
Louis Roederer Brut .................................................................... $29.99
Ariston Aspasie Brut Prestige ....................................................... $29.99
Veuve-Clicquot Brut—One of the nations best prices! ................. Inquire
A Margaine Demi-Sec ................................................................ $29.99
1997 Launois Brut Blanc de Blancs ............................................. $29.99
1996 Duval-Leroy Blanc de Blancs ............................................. $29.99
Duval-Leroy Rosé de Saignee ......................................................... $29.99
De Merci Blanc de Blanc Sous Bois Brut—Only 4000 bottles made! $29.99
1999 Gobillard Cuvee Prestige Rosé ............................................... $29.99

Soft, delicate rosé from estate vineyards in Hautvillers.

Lallement Brut ........................................................................... $31.99
Fleury “Carte Rouge” Brut ............................................................ $34.99

Both of our Fleury selections are biodynamic. Beyond organic!

René Geoffroy Brut Rosé ............................................................... $37.99
Fleury Brut Rosé .......................................................................... $39.99
Tartant Cuvee Louis Brut Prestige—One of our best! ................. Inquire
Laurent-Perrier Brut Rosé ............................................................... $41.99
Lallement Brut Réserve ............................................................... $42.99
1995 Piper Heidsieck Brut—High points! ...................................... $44.95
1997 Aubry “Le Nombre d’Or Campanae Veteres Vites” ............. $45.99
De Merci Grande Reserve Sous Bois Brut (1.5L) ......................... $49.99
Ariston Aspasie Brut Prestige (1.5L)—The big bottle! ............... $64.99
Laurent Perrier “Grand Siècle” .................................................... $59.99

A blend of ’88, ’90 and ’93, this is one of the best Grand Marque têtes de cuvées!

1995 Nicholas Feuillante “Palmes d’Or” ....................................... $89.99
1995 Dom Pérignon ...................................................................... $89.99
1997 Laurent Perrier Grand Sicle Cuvee Alexandra Brut Rosé ...... $89.99
1995 Taïtinger “Comtes de Champagne” ..................................... $98.99
1995 Salon Blanc de Blancs ......................................................... $128.99
Charles Elliner Brut Reserve (3L) ................................................. $139.00

Find accurate inventories at our web site at www.klwines.com

Fine Rosé Champagne for Valentine’s Day

Flowers are fun and jewels are pretty, but try as you might, you can’t drink them. I have to say it again this year: Don’t forget the bubbles on Valentine’s Day! I will be pouring Rosé (and maybe a few other) Champagnes here in Redwood City on Valentine’s Day, Saturday February 14. Mulan will be pouring in San Francisco. If you can’t attend the tasting, here are a couple of ideas.

For a romantic bottle at a reasonable price I recommend the Marguett-Bonnerave Brut Rosé Champagne ($24.99). It is composed of 70% chardonnay and 30% pinot noir, half of which is vinified red to give the wine its lovely pink color. Fans of Billecart-Salmon take note, this is an elegant, dry style that is made entirely from estate-grown fruit in Ambonnay, Bouzy and Mailly. It has spent three years ageing on the lees. It has a wonderful, subtle, strawberryish nose and a fresh, delicate flavor. Since my sweetheart Cinnamon and I are staying in this year, I can afford to spend a little more on the Champagne, and if we haven’t sold it all at the tasting, I’ll bring home a bottle of 1997 Laurent Perrier Grand Sicle Cuvee Alexandra Brut Rosé ($89.99). Less than 2000 six-bottle cases of this Champagne were made, and only 500 allocated to the USA. It is composed of 80% pinot noir and 20% chardonnay—also exclusively from Grand Cru vineyard sites. I prefer this Alexandra over the majestic 1990! It is very refined and long but still has plenty of fun, refreshing fruit in the middle. This dry rosé has top-tier texture and miniscule bubbles, and I am sure it will be memorable part of an unforgettable Valentine’s. Perhaps I ought to buy my bottle now! Please feel free to contact me at 1-800-247-5987 ex 728, or by email garyw@klwines.com with any of your Champagne (or sherry!) needs. A toast to you!

—Gary Westby

Jim C’s View Down Under

2002 Milton Park Shiraz, Barossa Valley Australia ($7.99) This great value comes from Thorn Clark, the sixth-generation grower from the Barossa. The wine is packed with ripe blackberry and cassis and is accentuated by pepper and licorice. Parker gave it 89 points in his Great Values for Under $20 issue.

2003 Kanu Chenin Blanc, Stellenbosch South Africa ($7.99) Chenin blanc is the most widely planted white wine varietal in South Africa, and you can believe me, they do it well. This wine is crisp and focused with a bouquet of fresh ripe nectarine and apricots that follow on the palate supported by juicy acidity and a spicy long finish.

2003 Forefathers Sauvignon Blanc, Marlborough New Zealand ($12.99) The Forefathers label was created by Nick Goldschmidt of Simi winery. His Cabernet comes from Alexander Valley, where he makes the wine for Simi. His Shiraz comes from McLaren Vale in Australia. And, of course, being a kiwi, his Sauvignon Blanc comes from Marlborough in New Zealand. Made from fruit sourced from a 19-acre vineyard, the wine has a wonderful perfume of peach, nectarine, passion-fruit and hints of fresh-cut red bell pepper. On the palate, there is good richness along with classic tangy Marlborough acidity.

2002 Two Hands “Angels Share” Shiraz McLaren Vale Australia ($18.99) Making its debut release last year, owner Michael Twelftree has contacts with some of Australia’s hottest winemakers such as Sarah and Sparky Marquis and Rolf Binder. The “Angels Share” is the value in the portfolio. Dark purple in color, the wine shows bright flavors of black- and blueberry fruits with notes of earth, licorice, tar, light pepper and a hint of grilled meats. I love that the fruit is the dominant voice, and the use of wood is judicious. On the palate, the wine is juicy with fine balance and length. The Wine Spectator gave it 90 points.

Cheers!

—Jim Chanteloup
**WHITE BURGUNDY**

**BOTTLE**

NV Chardonnay, “Plaisir des Princes”-from the Mâcon, for parties, $5.99
1998 Bourgogne Blanc, René Manuel.................................$7.99
2001 Mâcon-Villages, Maison Rijckaert-(Was $11.49 elsewhere) ...$8.99

Perennial favorite of staff and customers. Perfect with rich and mineral food.

**2001 Bourgogne Chardonnay, “Signature,” Maison Champy  ...$12.99
Toasty oak and lovely character. This is a great value and a lovely drink.

2001 Chablis, “St Martin,” Domaine LaRoche..........................$14.95
Classic Chablis with mineral and crispness.

2001Bourgogne, Domaine Paul Pernot-Puligny character .......$16.99
2001 Montagny, 1er Cru, Jean-François B.........................$16.99
Classic, crisp and focused, selected by M Bouchard (he cannot use his full name).

2002 Pouilly-Fuissé, Louis Tète ..............................................$16.99
Gold Medal at Mâcon Fair. Classic Pouilly-Fuissé, easy to like and affordable.

2001 Pouilly Fuissé, “Vers Chenes,” Maison Rijckaert-(Was $21
elsewhere) ..............................................................................Inquire

2001 Bourgogne Blanc, Domaine Ramonet ...........................$19.99
Concentrated and ripe, with lots of character.

Rich, toasty and round, with a lovely finish.

Made from his albarino pinot noir grapes!

2001 St-Aubin, “Monceau,” 1er Cru VX, Maison Rijckaert ...$19.99
Bright with Puligny character.

2000 St-Romain, Etienne Sauzet-Bright acidity and rich fruit ........$26.99
2001 St-Aubin, “Murgers Dent de Chien,” 1er Cru, Girardin ...$29.99
Adjacent to Premier Cru Puligny, with Puligny character at a lower cost.

2001 St-Aubin, “Charmois,” 1er Cru, Dom Jean-Marc Morey ...$29.99
Next to Premier Cru Chassagne-Montrachet, with Chassagne flavors for less.

1997 Meursault, Hospices de Beune, Cuvée Lopin, Château
Corton Andrè-Rich and oaky, with Meursault minerality, ..........$34.99

2002 Puligny-Montrachet, Domaine Paul Pernot .................$38.99
2001 Chassagne-Mont, “Chenevottes,” 1er Cru, J-M Morey ...$39.99
2001 Chassagne-Mont, “Caillerets,” J-M Morey .................$44.99
2001 Chassagne-Mont, “La Boudriotte,” 1er Cru, Ramonet ....$57.99
Clive Coates calls this rich and profound, and long, complex and classy.

2002 Puligny-Montrachet, “Folatières,” 1er Cru, Dom P Pernot $63.99
Coates says: “Ripe, concentrated, laid-back, harmonious and profound.”

2001 Chassagne-Mont, “Champs Gains,” 1er Cru, Nielon .....$63.99
Subtle and round, with elegance and perfume.

2002 Puligny-Montrachet, “Pucelles,” 1er Cru, Dom P Pernot ....$73.99
Concentrated, mineral-laden, focused and intense.

2001 Chassagne-Mont, “Ruchottes,” 1er Cru, Ramonet ..........$73.99

2001 Puligny-Mont, “Champ Canet,” 1er Cru, Ramonet ......$73.99
Harmonious, classy, very long, very lovely

2002 Bâtard-Montrachet, P Pernot .................................$129.99
Heavier, oilier, denser and more concentrated.

2001 Chevalier-Montrachet, “Demoiselles,” Jadot ..............$145.00
This received 96 points from Burgundian, and was $190 elsewhere. Fabulous!

**HALF BOTTLE (375ml) of White Burgundy**

*Just the thing for a first course, a picnic or an evening when you
want a little less (or a little more) wine.*

2001 Meursault, Maison Louis Latour ...............................$12.99
Round, nutty and rich, this sings and yet costs only a song.

Balanced, ripe and full-bodied.


**ALSACE / LOIRE**

**Alsace**

1999 Engelgarten, Marcel Deiss .......................................$22.99
1999 Domaines Schlumberger Riesling Saering Grand Cru ....$17.99
2000 Gewürztraminer, Mark Kreydenweiss .........................$18.99
2001 Gewürztraminer, Boeckel .........................................$16.99
2001 Pinot Blanc, Charles Baur ...........................................$10.99
2001 Riesling, Domaine Allimant Laugner .........................$11.99
2001 Sylvaner Vieilles Vigne, Boeckel ...............................$13.99
2002 Muscat, Domaine Allimant Laugner .........................$12.99

**Loire**

1995 Philippe Foreau Vouvray Brut Reserve .....................$29.99
1997 Vouvray Sec, Domaine de la Fontainerie ....................$24.99
1999 Clos Rougeard “Les Poyes” Samur Champigny ............$37.99
1999 Savennieres “Clos des Perrieres” Pierre Yves Tijou ...$19.99
1999 Vouvray, Domaine de la Fontainerie Demois-sec .........$13.99
2000 Savennieres, Clos de Coulaine .................................$14.99
2000 Vouvray Sec, Philippe Foreau .................................$19.99
2001 Anjou Villages Rouge Domaine des Rochelles .............$13.99
2001 Saumur Champigny, Domaine Fouet .........................$16.99
2002 Chinon, Chateau de Liege Pierre Ferrand .................$9.99
2002 Plouzeau St Nicholas de Bourgueil, Moulin Neuf .......$12.99
Green apple, lime and guava are balanced by a superb wet-stone minerality.

2002 Quincy, Domaine du Tremblay ..........................$12.99
2002 Sancerre, Alphonse Mellot “La Moussiére” ............$24.99
2002 Sancerre, Domaine Hubert Brochard .........................$17.99
2002 Sancerre, Franck Millet-our biggest selling Loire .......$11.99
2002 Sauvignon Blanc, Cave Haut Poitou “Demoiselle” ....$9.99
Eric Bordelet Sydre “Doux” (apple).................................$9.99
Philippe Foreau Vouvray Brut .........................................$17.99
Pour Votre Plaisir

2002s Arrive

The first wines of the highly acclaimed 2002 red Burgundy vintage have arrived. There are many lovely and charming wines here, with lots of density and weight.

One of the domaines that always bottles early, to preserve freshness, is Domaine Frederic Esmonin of Gevrey-Chambertin. Their wines have always been charming but seldom profound, to be honest. Well, in 2002 they scraped together the money for a new bladder press, and the result is spectacular. Now they are making wines of increased density, weight and power. They are still extremely reasonably priced, particularly in view of the dollar/euro exchange rate. Do not miss these exciting wines.

The 2002 Gevrey-Chambertin, "Estournelles St Jacques," 1er Cru ($33.99) is fine and elegant, with a pretty raspberry nose. The 2002 Gevrey-Chambertin "Lavaux St Jacques," 1er Cru ($33.99) is bright, with tremendous energy. It's concentrated and long rather than extracted and dense. The 2002 Ruchottes-Chambertin, Grand Cru ($58.99) always has intense aromatics, and 2002 is no exception. It shows very pure pinot fruit and is succulent and intense. The 2002 Mazzy-Chambertin, Grand Cru ($58.99) is from a section they farm for someone else, for a share of the grapes. It is fat and rich, with licorice notes and a dark smoky flavor—power and finesse, exotic notes and blueberries. Wow! In contrast, the 2002 Charmes-Chambertin, Grand Cru ($58.99) has charm and a more feminine character than the Mazzy, with refined, round tannins. The 2002 Chambertin, Clos de Beze, Grand Cru ($84.99) is a much bigger wine. I found myself stunned by this one. It has a seductive nose, elegance and intensity, and combines feminine charm with masculine power. This is extraordinary, complete, powerful and balanced. A Santé.

—Keith Wollenberg
2000 Barolo and 1999 Brunello Pre-Arrivals

The fabulous 2000 vintage in Piedmont will be the most sought after vintage ever, after the Wine Spectator gave the vintage its first 100-point rating! Tuscany’s famous Brunello di Montalcino will be releasing the stupendous 1999 vintage, sure to get extremely high points. Neither of these areas are secrets anymore, and supplies will be short. We will be putting together a pre-arrival offering for both Barolo and Brunello early this month, so please get in touch with us for the details! For questions about Italian wines email Greg at greg@klwines.com or call at 415-736- Jeff or at 801 in San Francisco. Or visit www.klwines.com.

**Tuscany**

2002 Maritima Sangiovese ........................................................ $6.99
2002 Badia di Morrone Chianti Superiore .................................. $8.99
2002 Poliziano Rosso di Montepulciano .............................. $11.99
2002 Casa alle Vacche Chianti Colle Senesi .......................... $11.99
2001 Felsina Chianti Classico ..................................................... $21.99
2001 Fontodi Chianti Classico ...................................................... $21.99
1999 Castello di Lucignano Chianti Classico Riserva ....... $27.99
1999 Poliziano Vino Nobile “Asinone”-90 pts, Spectator ... $30.99
1999 Luigi d’Alessandro “Il Bosco”-90 pts, Spectator ....... $33.99
1998 Castiglion del Bosco Brunello di Montalcino ......... $34.99
1999 Castello di Brolio Chianti Classico-90 pts, Spectator $35.99
2000 Antinori Cervaro della Sala Chard/Grechetto ....... $38.99
1999 Castello di Fornetutoli Chianti Classico-90 pts, Spectator $39.99
2000 Fontodi Chianti Classico Riserva “Sorbo” ............. $42.99

**Montalcino**

2001 Casanuova del Cerbaie Brunello ......................... $27.99

**Piedmont**

2001 Bera Dolcetto d’Alba ................................................... $8.99
2002 Bera Moscato d’Asti ...................................................... $9.99
2002 Cascina Val de Prete Arneis “Luet” ....................... $11.99
2002 Virna Dolcetto d’Alba ..................................................... $11.99
2003 Saracco Moscato d’Asti ................................................. $13.99
2002 Vietti Arneis ................................................................. $15.99
2001 San Romano Dolcetto di Dogliani “Vigna Pilone” .. $16.99
2002 Villa Sparina Gavi di Gavi “La Villa” .................. $17.99
2001 Vietti Barbera d’Asti “Tre Vigne” ......................... $17.99
2000 Cascina Val de Prete Barbera d’Alba “Carolina” .. $24.99
2001 Ca Viola Langhe Dolcetto “Bartuot”-3 Bicchieri .... $25.99
2001 Sandrone Nebbiolo d’Alba Valmaggio ... $38.99
2000 Ca Viola Langhe Rosso “Bric du Luv” .............. $46.99
2001 Valdicava Rosso di Montalcino ....................... $27.99
1998 Uccelliera Brunello -90 pts, Parker .................. $42.99
1998 Gorelli “Due Portine” Brunello-pts, Parker ....... $42.99
1998 Banfi Brunello di Montalcino-92 pts, Spectator ... $44.99
2001 Casanuova delle Cerbaie Brunello-94 pts, Spectator $45.99
1998 La Togata Brunello .................................................... $49.99
1997 Canalicchio di Sopra Riserva (F. Pacenti)-90 pts, Parker $62.99
1997 Collosorbo Brunello Riserva ............................... $75.99
1997 Casisano-Colombo Bruno Rosso-92 pts, Wine Spectator $78.99
1997 Talenti Brunello Riserva -93 points, Wine Spectator $79.99
1997 Capanna Brunello Riserva-94 points, Wine Spectator $79.99
1997 Castelli Martinozzi Brunoello “Riserva” .......... $79.99
1997 Tenuta Capurso Brunoel “Casa”-94 pts, Wine Spectator $84.99
1997 Campigianello “Il Quercione” Ris -95 pts, Spectator $99.99
1997 Pertimal Livio Sasetti “Riserva”-92 points, Parker $124.99
1997 Ciacci Piccolomini “Pianrosso” (1.5L)-96 pts, Parker $249.00

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**Sotto la Pergola Inclinata**

As most of you read this I will be in Montalcino tasting the first release of the much-heralded 1999 vintage. Now is your chance to stock up on the last of the amazing 1997 Brunello di Montalcino vintage. These are truly wonderful wines, and you should have some in your cellar!

1997 Castelli Martinozzi Riserva ($79.99) is traditionally styled with deep red color (but not opaque), ripe, sweet fruit in the nose with bits of orange peel and leather. This wine displays classic linear sangiovese structure. It is soft and rich on the palate with smooth, sweet tannins in the finish. Martinozzi is in a murder’s row of quality producers next to Soldera, Gaja. 1997 Casisano-Colombo Riserva ($78.99) is traditionally styled, with dark red color (not opaque) and hints of tea, leather and dark bitter chocolate along with dark red fruit. On the palate it is focused and balanced, and not at all overripe, with tannins in check and an excellent finish. 94 points from the Wine Spectator.

The 1997 Canalicchio Riserva ($62.99) is red but not dark and shows classic “botte” aging. This is a very classy Brunello with a nose of cherries and plums and black tea on the palate. Length, balance, concentrated fruit and a long, long finish—it’s all here in this wine, one of my personal favorites. 93 points from Stephen Tanzer. The 1997 Talenti Riserva ($79.99) has a color that is very dark red to the edge of the glass with a warm, ripe, plummy nose full of fresh cut leather and black tea. A complex array of wild game, sage and minerals fill the nose, and on the palate the wine is very round, rich, with a density and feeling of power. Fine tannins line the inside of the mouth and remain in the finish for a long time. This wine is capable of a very long life. 93 points from the Wine Spectator. 1997 Capanna Riserva ($79.99) is traditionally styled, with good color and hints of tea, leather and dark bitter chocolate along with dark red fruit. On the palate it is focused and balanced and not at all overripe, with tannins in check and an excellent finish. 94 points from the Wine Spectator. The 1997 Valdicava “Madonna del Piano” Riserva ($84.99) is dark and extraordinarily rich but not opaque. The nose fills you with trepidation. It’s like a wild stallion; you can sense its power, its nostrils flaring. It’s untamed but a thoroughbred, regal and proud with very ripe wild cherries, hints of clove and nutmeg coupled with sweet fresh leather, raw meat and a mesquite-like tang. On the palate the wine shows immediate power but is focused and linear, with more wild cherry, plums and hints of candied fruit and spice with a fine leather glove scent. With a long and complex finish and layers of smoky intrigue. Wow! 95 points Wine Spectator.

—Greg St. Clair

For a complete up-to-date listing, check our website at www.klwines.com
**ITALIAN WINES**

**Barolo/Barbaresco**

1999 Seghesio Barolo "La Villa" - 91 points, Steve Tanzer ...........................................$42.99
1999 Revello Barolo "Giachini" - 91 pts, Spectator .................................................................$46.99
1999 Ettore Germano Barolo "Prapo" .................................................................$46.99
1999 Ettore Germano Barolo "Cerretta" .................................................................$46.99
1993 Famiglia Anselma Barolo (Yes, 1993!) .................................................................$47.99
1999 Ello Grasso Barolo "Ginestra" .................................................................$48.99
1999 Ello Grasso Barolo "Gavarni" .................................................................$48.99
1999 Corino Barolo "Giachini" - 90+ points, Tanzer .........................................................$49.99
1999 Paruso Barolo "Bussia Roche" - 92 points, Tanzer .........................................................$59.99
2000 Sottimano Barbaresco "Fausoni" - 93 pts, Spectator .........................................................$64.99
2000 Sottimano Barbaresco "Curra" - 93 pts, Spectator .........................................................$64.99
1999 Scavino Barolo "Bric del Fiasco" - 92 points, Tanzer .........................................................$74.99
1999 Scavino Barolo "Carobric" - 93 pts, Spectator .........................................................$74.99
1999 Sandrone Barolo "Le Vigne" - 91 pts, Spectator .........................................................$99.99
2000 Rivetti "Spinetta" Barbaresco "Gallina" - 96 pts, Spectator ..............................................$114.99

**Barol/Barbaresco**

2002 Blason Pinot Grigio .................................................................$7.99
2002 Blason Chardonnay "Bruma" .................................................................$9.99
2001 Blason Cabernet Sauvignon "Comugna" .................................................................$9.99
2002 Ermacora Tocai Friulano .................................................................$10.99
2002 Ermacora Sauvignon .................................................................$10.99
2002 Ermacora Pinot Bianco .................................................................$12.99
2001 Ermacora Refosco .................................................................$12.99
2002 Marco Felluga Pinot Grigio .................................................................$12.99
2002 Convento Muri-Gries Pinot Grigio .................................................................$13.99
2001 Blason "Venc" - Super Friulian Chard/Pinot Bianco .........................................................$14.99
2002 Cantina Terlan Pinot Grigio dell Alto Adige .................................................................$15.99
2000 Blason "Vencjar" - Super Friulian Cab/Merlot/Cab Franc .........................................................$17.99
2002 Calle Valle Isarco "Kerner" Aristos .................................................................$17.99

**Lagrein—It’s a grape! Powerful, syrah-like and delicious!**

2000 Convento Muri-Gries Lagrein Scuro - 1 Bicchierie .........................................................$11.99
2000 Cantina Terlano "Gries" Lagrein .................................................................$22.99
1999 Muri-Gries Lagrein "Abtei Riserva" - 3 Bicchierie .........................................................$28.99
2001 J. Mayr Erbhofer Unteralten Lagrein Ris-3 Bicchierie .........................................................$34.99
1999 Abbazia di Novacella "Prepositus" Lagrein .................................................................$37.99
2000 Cantina Terlano Lagrein Riserva "Porphy" .................................................................$39.99

**Lombardi, Sicily, Umbria, Veneto and Other**

2002 Zandotti Frascati .................................................................$6.99
2001 Falesco Vitiano - Spectator’s #1 Value Red .........................................................$7.99
2001 Umani Ronchi Ca d’Serra Verdicchio .................................................................$8.99
n/v Ca’ de Medici Terra Calda Vino Frizzante Rosso .........................................................$9.99
2000 Apollonio Copertino .................................................................$9.99
2002 Mancini Vermentino di Gallura .................................................................$10.99
NV Col Sascano Prosecco Extra Dry Valdobbiadene .........................................................$12.99
2000 Arnaldo Caprai Montefalco Rosso .................................................................$16.99
2002 DeConcilis Aglianico .................................................................$17.99
1999 Luigi Righetti Amarone .................................................................$19.99
2000 Le Salette Valpolicella "Ca Carnochio" Superiore .........................................................$27.99
2002 Pala S’Arai Isola dei Nuraghi Sardinia - 2 Bicchier .........................................................$27.99
2000 Scacciaiavoli Sagrantino di Montefalco .................................................................$34.99
1999 Arnaldo Caprai Sagrantino di Montefalco .................................................................$37.99
1998 Venturini Amarone Classico - 90 pts, Parker .........................................................$41.99
1999 Masi "Costacera" Amarone .................................................................$38.99
1999 Le Salette Amarone "La Marega" .................................................................$44.99

**AUSGEZEICHNET AUSTRIA**

Most of you will remember all of the stories in the press on the heat wave that pounded Europe last summer. I’ve just read Willi Brundlmayer’s Harvest Diary for 2003 (www.brundlmayer.com...you should, too), and he says that the tremendous heat forged impressive sugar quantities in the grapes although it left simple flavors. It took the cool, dry weather through September and October to chisel the simple fat away revealing incredibly well-defined and complex flavors. Willi says that 2003 will rival the legendary 1947 vintage, but drink his

2002 Kapmtaler Terrassen GV ($16.99) NOW! — Greg St. Clair

2002 Hiedler Gruner Veltliner “Loss” .................................................................$11.99
2002 Felsner Gruner Veltliner “Moosburgerin” Kabinetti .........................................................$11.99
2002 Johann Topf Gruner Veltliner “Wechselberg” .........................................................$12.99
2002 Joh Hirsch Gruner Veltliner Veltliner #1 .........................................................$12.99
2002 Felsen Gruner Veltliner “Vordernberg” Best of .........................................................$14.99
2002 Willi Brundlmayer Gruner Veltliner “Kamptaler Terrassen” .........................................................$16.99
2002 Schmelz Gruner Veltliner “Steinwand” Federspiel .........................................................$16.99
2002 Schloss Gobelsburg Gruner Veltliner “Steinsets” .........................................................$17.99
2002 Hiedler Gruner Veltliner “Thal” .................................................................$18.99
2002 Salomon Riesling “Pfaffenberg” .................................................................$18.99

Wow! This barrel-aged GV tastes like Rombauer Chard!

2001 Schloss Gobelsburg Gruner Veltliner “Ried Lamm” .........................................................$29.99
2002 Willi Brundlmayer Riesling “Zobinger Heiligenstein” .........................................................$29.99
2001 Nigl Gruner Veltliner “Privat” .................................................................$33.99
2002 Schmelz Gruner Veltliner “Hoherleck” Smaragd .........................................................$34.99
2002 Nigl Gruner Veltliner “Privat” .................................................................$34.99
2001 Hitzberger Gruner “Rotes Tor” Smaragd -94 pts, Falstaff .........................................................$34.99
2002 Schmelz Gruner Veltliner “Pichl Point” Selektion .........................................................$38.99

**Leap Year Wines**

Want wine to drink this February 29? It has to be something special; we haven’t had a leap year for the last eight years: Here are a few wines I might be sipping on this elusive date.

2002 H. Lun Pinot Grigio dell Alto Adige ($14.99) This is a mouth full of wine. Layers upon layers of fruit, minerals and a touch of sappiness. Great acidity and very well balanced. Prefect with heavy soups or cheeses.

2001 Blason Vencjar DOC Friuli Isonzo Rosso ($17.99) Bordeaux from Italy! Almost! This is a blend of cabernet franc, cabernet sauvignon and merlot in equal parts. This wine is layered with spicy red fruit, walnuts and leather. Its fine texture comes together in a supple, richly textured finish. Try this with lasagna or meat dishes.

2001 Seghesio Barbera d’ Alba “La Chiesa” ($26.99) Wow! What a wine! Its red and black fruit aromas are ripe and very seductive on the nose. Stunning jammy fruit with vanilla and oak spices present. The texture is round and smooth, and there is great length on the finish. A Winederful wine to share with your Valentine or to give as a present.

1997 Livio Sassetti, Pertimali, Brunello di Montalcino Riserva ($124.99) Tremendous and powerful—a combination of structure, density and richness along with a smooth, polished feeling. The nose is full of ripe, chocolaty aromas, sweet plums, dates, dried figs, lavender, violets and raspberry preserves, which flow onto the palate. Then you get a meaty, leathery spiciness. This wine will age well for the next12-15 years but has enough rich fruit to enjoy now. Salute!

—Mike Parres

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Glenlivet 12-year-old ......................................................... $20.99
Speyburn 10-year-old ......................................................... $20.99
Glenfiddich 12yr Reserve .................................................. $22.99
Bowmore 12-year-old ........................................................ $29.99
Tobermory 10-year-old Isle of Mull ................................. $29.99
Balvenie Doublewood 12-year-old ................................. $31.99
Macallan 12-year-old ........................................................ $34.99
Glenmorangie 12-year-old, Maderia, Port or Sherry Wood .............................. $42.99
Cragganmore 10-year-old ................................................ $43.99
Bruichladdich 10-year-old Islay Malt ....................... $45.99
Clynelish, 1993, 10-year-old, Signatory ................... $45.99
Highland Park, 1988, Murray McDavid ................... $45.99
Macallan Cask Strength, Distillery Bottling ............... $45.99
Talisker 10-year-old ........................................................ $46.99
Ledaig 15-year-old, Isle of Mull ...................................... $47.99
Clynelish, 1992, 11-year-old, Whisky Galore ............... $49.99
Edradour 10-year-old ........................................................ $49.99
Caol Ila, 1991, 11-year-old, Signatory ......................... $51.99
Macallan, 1990, 12 year old, Signatory ....................... $51.99
Bladnoch, 1991, 11-year-old, Signatory ....................... $52.99
Longmorn, 1987, 16 year old, Whisky Galore ............... $52.99
Balvenie 15-year-old ........................................................ $53.99
Ardbeg 1991 Murray McDavid ....................................... $59.99
Bruichladdich 15-year-old Islay Malt ....................... $67.99
Balvenie 21-year-old, Port Wood ............................... $69.99
Laphroaig, 1988, 14-year-old, Signatory ..................... $70.99
Bruichladdich 17-year-old Islay Malt ....................... $107.99
Strathisla, 1967, 33-year-old, Harts Brothers ............. $129.99
Strathisla, 1976, Murray McDavid Mission Selection #2........ $149.99
GlenLOSSIE, 1975, Murray McDavid Mission Selection #2.... $169.99
Tomatin, 1965, 37-year-old, Duncan Taylor ................. $171.00
Glenrothes, 1968, 35-year-old, Duncan Taylor ............ $189.00
Lagavulin, 1979, Murray McDavid Mission Selection #2 $195.99
Glenlivet, 1968, 35-year-old, Duncan Taylor ............... $199.00
Strathisla, 1967, 36-year-old, Duncan Taylor ............... $200.00
Bunnahabhain, 1967, 36-year-old, Duncan Taylor ....... $205.00
Bruichladdich, 1969, 34-year-old, Duncan Taylor ....... $209.00
Macallan, 1968, 35-year-old, Duncan Taylor ............... $219.00
Macallan 25-year-old ...................................................... $279.99
Springbank, 1967, 36-year-old, Duncan Taylor-Very limited! $469.00

**MORE SPECIALTY SPIRITS**

**Armagnac**
- Dartigalongue XO 10-year-old ........................................... $29.99
- Château de Pellehaut Reserve Bas Armagnac, Tenareze .... $32.99
- Briot Hor d’Age ............................................................. $42.99
- Darroze Armagnac Reserve Speciale ................................ $59.99
- Baron de Lustrac, 1973, Folle Blanche, Domaine de Courros ... $69.99
- Château de Ravignan, 1982 ......................................... $69.99
- Château de Ravignan, 1979 ......................................... $79.99
- Baron de Lustrac, 1970, Folle Blanche Domaine, de Courros .. $84.99
- 1981 Darroze Bas Armagnac, St-Aubin, 100 Proof .......... $96.99
- Boingnores, 1984, Folle Blanche .................................... $134.99

**Brandy/Cognac**
- Balzac VSOP ...................................................................... $24.99
- Bessière VSOP ............................................................... $24.99
- Maison Surrerrene Petite Champagne ........................... $31.99
- Brillet Selection Petite Champagne ................................ $31.99
- Prunier Axel Gay Grande Champagne ........................... $31.99
- Dudognon Reserve ........................................................ $34.99
- Daniel Bouju Royal (375ml) ........................................... $37.49
- Montafaud Fine Petite Champagne VSOP ..................... $39.99
- Gabriel & Andreu Borderies ........................................... $42.99
- Germain Robin Shareholder’s Reserve Brandy ............. $49.99
- Germain-Robin XO California Alambic Brandy (375ml) ...... $49.99
- Prunier Family Reserve .................................................. $56.99
- Prunier Château De Brives Petite Champagne ............... $69.99
- Daniel Bouju Royal (750ml) - Cask strength ............... $74.99
- Brillet Tres Vieille Reserve XO Grande Champagne ....... $78.99
- Germain-Robin XO California Alambic Brandy .......... $89.99
- Ferrand Selection des Anges ......................................... $94.99
- Prunier XO ....................................................................... $109.99
- Daniel Bouju, Tres Vieux, Brut De Fut ......................... $190.00
- Ferrand Abel, Lot 45 .................................................... $209.99

**Calvados/Pommeau**
- Coeur de Lion Pommeau de Normandie ................. $18.99
- Coeur de Lion Selection Calvados ................................ $23.99
- Roger Groult Reserve Calvados Pay d’Auge ............... $28.99
- LeMorton Reserve 5-year-old Calvados ...................... $33.99
- Roger Groult 8-year-old Calvados ................................ $42.95
- Camut 6-year-old Calvados Pay d’Auge ...................... $49.99
- Roger Groult 15-year-old Calvados .......................... $59.95
- LeMorton Calvados, 1976 ............................................... $89.99
- Coeur de Lion, 1973, Pay d’Auge Calvados ................. $179.99

**K&L Hours and Information**

**Mailing list:** Our mailing list is the heart of our business. If you are not on it and would like to be, please call one of our stores. If you are receiving multiple newsletters, please let us know. Please note: some wines may be available in only one of the stores. **We do not sell our mailing list nor our email list.**

**San Francisco hours:** Monday-Friday 9 to 7. Saturday 9 to 6. Sunday 11 to 6. THE NEW store is located at 638-4th Street, between Brannan and Blux-ome. A private parking lot is just south of the store on 4th Street.

**Redwood City hours:** Monday-Saturday 9 to 7. Sunday 10 to 6. Wine locker area open Monday-Saturday 10 to 6 and Sunday 11 to 5.

**Availability:** Please be advised that certain wines are in short supply and may sell out before you receive this newsletter. It takes three weeks or more from the time the newsletter is written to the time you receive it.

**Sale Dates:** Sale ends February 29, 2004. Prices are subject to change without notice. We reserve the right to correct typographical errors in pricing. **We accept American Express, Discover Card, Visa, and Mastercard.**
At last, the fabulous Whisperkool cooling units are available to cool, this is the perfect solution for your space. If you have up to 2,000 cubic feet of cellar, we have Whisperkool 8000 (2,000 cu ft) for $1849, Whisperkool 6000 (1,500 cu ft) for $1698, Whisperkool 4200 (1,000 cu ft) for $1398, Whisperkool 3000 (650 cu ft) for $1289, and Whisperkool 1600 (300 cu ft) for $995.

Many other glassware options are available at Riedel since 1756. Riedel is the world’s largest producer of crystal wine glasses.

We carry Riedel glassware, the finest glassware for drinking wines. Glasses can only be shipped in case quantities.

Marvel Grotto Mini Wine Cooler

Call Tom M in our Redwood City store at (650) 364-8544, ex 721. Marvel 50 bottle solid door $939+delivery. Marvel 50 bottle glass door $939+delivery.

ORDER NOW!

WINNECTIONE

STORAGE CABINETS

It is extremely important to protect your wines from temperature fluctuation. The most convenient location for your collection is in an air-conditioned wine cellar at home. Unfortunately, most of us do not have the ability or space to build a home cellar that is cost-effective. We are pleased to offer you the next best alternative: a Vinotheque Wine Storage Cabinet.

A few prices are listed below. Please call our knowledgeable staff for additional details, a full-color brochure, pricing on all available options, and delivery charges. These prices are for custom orders:

- Models
  - Vinotheque 320: $3650, Retail: $2289
  - Vinotheque 500: $3975, Retail: $2595
  - Vinotheque 550: $4325, Retail: $2795
  - Vinotheque 700: $4675, Retail: $2895

- QT Models
  - Vinotheque 320: $4750, Retail: $2795
  - Vinotheque 500: $5295, Retail: $3295
  - Vinotheque 550: $6225, Retail: $3595
  - Vinotheque 700: $6850, Retail: $3895

LOW EVERYDAY PRICES!

We will beat any written quote on custom Vinotheque storage cabinets by at least $25.

Spiegelau Glasses

These are excellent values for everyday use. Glasses must be shipped by the case (6 glasses per case).

- Bordeaux glass (6 per case): $6.99 per glass
- Burgundy glass (6 per case): $6.99 per glass
- Port glass (6 per case): $6.99 per glass
- White wine glass (6 per case): $6.99 per glass

Marlboro

**Marlboro**

Since 1756

We carry Riedel glassware, the finest glassware for drinking wines. Glasses can only be shipped in case quantities.

**Vinum Series—Machine-made, 24% lead crystal**

- Bordeaux (6 per case): $14.99 per case, $89.94 per glass
- Burgundy (4 per case): $14.99 per case, $59.96 per glass
- Chardonnay (6 per case): $11.99 per case, $71.94 per glass
- Champagne Prestige (6 per case): $11.99 per case, $71.94 per glass
- Port (6 per case): $11.99 per case, $71.94 per glass
- Single Malt (6 per case): $11.99 per case, $71.94 per glass

Many other glasses—Call for prices

**Spiegelau Glasses**

These are excellent values for everyday use. Glasses must be shipped by the case (6 glasses per case).

- Bordeaux glass (6 per case): $6.99 per glass
- Burgundy glass (6 per case): $6.99 per glass
- Port glass (6 per case): $6.99 per glass
- White wine glass (6 per case): $6.99 per glass

Attention California residents. Proposition 65 WARNING: Consuming foods or beverages that have been kept or served in leaded crystal products will expose you to lead, a chemical known to the State of California to cause birth defects or other reproductive harm.

Redwood City Wine Storage Lockers!

Our Redwood City wine storage locker facility is temperature-controlled and very secure. We have six sizes for your convenience: 10-case, 16-case, 20-case, 32-case, 40-case, and 60-case. The size designations are based on the assumption that your wine collection includes a combination of both cardboard and wooden cases.

- 10-case locker, $13.50 per month
- 16-case locker, $18.00 per month
- 20-case locker, $24.50 per month
- 32-case locker, $35.00 per month
- 40-case locker, $43.50 per month
- 60-case locker, $52.50 per month
- 70-case locker, $75.00 per month
- 80-case locker, $86.00 per month

The minimum rental period is six months. Our lockers are temporarily full. To get on the waiting list, please call Sharon at (650) 364-8544, ex 633. For billing, call Sharon at ex 633.

**WINE OPENERS**

**Screwpull Lever Pull**

$79.95

**Instapull Wine Opener**

$10.99

The world’s fastest and least expensive lever-style corkscrew. Includes foil cutter, extra worm, and manufacturer warranty.

**Shipping Information**

ALL ALCOHOLIC BEVERAGES ARE SOLD IN CALIFORNIA AND TITLE PASSES TO THE BUYER IN CALIFORNIA. We make no representation to the legal rights of anyone to ship or import wines into any state outside of California. The buyer is solely responsible for shipment of alcoholic beverage products. By placing an order, you authorize us to act on your behalf to engage a common carrier to deliver your order to you. ALCOHOLIC BEVERAGES MAY BE SOLD AND DELIVERED ONLY TO PERSONS WHO ARE AT LEAST 21 YEARS OLD. IN PLACING YOUR ORDER, YOU REPRE-SENT TO US THAT YOU ARE AT LEAST 21 YEARS OLD AND THAT THE PERSON TO WHOM YOU ARE DIRECTING DELIVERY IS AT LEAST 21 YEARS OLD. When your alcoholic beverages are delivered, the person receiving delivery may be required to show identification proving that he or she is at least 21 years old.

IF between date of order and date of arrival, the laws of your state change so as to make it illegal to receive the shipment, you can return the order for a full refund.

WE CAN SHIP TO WESTERN EUROPE AND ASIA. Call our shipping department (Sal in RC) for rate quotes.

Direct your shipping inquiries to (650) 364-8544, ex 618 (for shipments from Redwood City) or (415) 896-1734 (for shipments from San Francisco).

**Local Delivery Service is also available.** Please contact your local K&L. Please note, there is a 5% restocking fee for returned or cancelled orders.

Wine Storage Lockers in San Francisco

We now have wine storage lockers in our San Francisco store. These lockers have a capacity of between 24-30 cases. Cost is $180 for six-months rental. Call Sharon at (650) 364-8544 ex 633.
Join One of Our Wine of the Month Clubs

We have just completed a very busy holiday season in which we made many new friends and provided some spectacular values through our Wine of the Month Clubs. Each of our clubs provides a chance to try many wines from the best wine regions in the world. Our buyers will be spending parts of the next three months flying to Bordeaux, Burgundy, Champagne, Germany, Spain and various other countries. These trips are invaluable as they give each buyer a chance to speak with the winemakers, check out the conditions of the vineyards and continue to build on long relationships that K&L has established over the years. The trips result in finding hidden gems that we directly import to pass on significant savings.

Our wine Clubs are rapidly gaining recognition as being among the upper tier of wine of the month clubs, and many wineries are pleased to provide their wine to us at a substantially reduced cost, in return for a great marketing opportunity. Recent shipments have included Clos du Val Reserve Cabernet and Chapoutier’s “La Bernadine” Châteauneuf-du-Pape, in our Signature Red Collection, Fritz “Dutton Ranch” Chardonnay and a number of 2000 Bordeaux in our Premium Wine Club, and Nobilo Sauvignon Blanc (NZ) and Roger Sabon Côtes du Rhône in our Best Buy Wine Club.

We will continue to scour the globe as well as our own backyard, to provide the best wine at the best prices in the country!

Cheers! — Dave Rosenzweig

SIGNATURE RED COLLECTION

This is a Club for the connoisseur and the passionate wine lover. Two magnificent bottles of red wine will arrive each month. Though drinkable now, they would also benefit from further cellaring to achieve maximum complexity. Wines in this Club normally sell for between $30 and $50 a bottle and sometimes more. Monthly cost: Only $49.95 + Shipping (+ Tax for CA residents only). Reorder price: $144 for 6 bottles or $280 for 12 bottles. Two previous Signature Selections (Wine Spectator-listed prices): 1999 Beaulieu Tapestry ($35) and 1999 Signorello Napa Cabernet ($48)

PREMIUM WINE CLUB

This Club features a tremendous selection of wines from around the world. These wines will show complexity and true varietal character and are a step up from the everyday table wine. Usually, but not always, we include a white and a red. Wines in this Club normally sell for between $18 and $30 a bottle. Monthly cost: Only $29.95 + Shipping (+ Tax for CA residents only). Reorder price: $82 for 6 bottles or $162 for 12 bottles. Previous Premium Selections: (Wine Spectator-listed prices) 1999 Serafino Shiraz, Australia ($28) and 1999 Iron Horse “Wedding Cuvee” ($28)

BEST BUY WINE CLUB

This is a great way to learn about wines from around the world with an extremely high quality-to-price ratio. Usually, but not always, we include a white and a red. Wines in this Club normally sell for between $10 and $15 a bottle. Monthly cost: Only $17.95 + Shipping (+ Tax for CA residents only). Reorder price: $52 for 6 bottles or $100 for 12 bottles. Previous Best Buy Selections: (Wine Spectator-listed prices) 2000 Stonegate Chardonnay, Napa ($22) and 1998 Vina Penalolen, Cabernet, Chile ($15)